

# Introduction to Data

Prottoy A. Akbar

Principles of Empirical Analysis (ECON-A3000)

Lecture 1

## Storks Deliver Babies ( $p = 0.008$ )

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### **KEYWORDS:**

*Teaching;*

*Correlation;*

*Significance;*

*p-values.*

*Robert Matthews*

Aston University, Birmingham, England.

e-mail: [rajm@compuserve.com](mailto:rajm@compuserve.com)

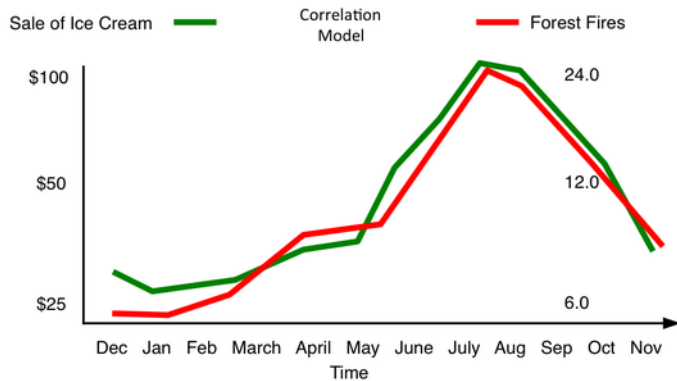
### **Summary**

This article shows that a highly statistically significant correlation exists between stork populations and human birth rates across Europe. While storks may not deliver babies, unthinking interpretation of correlation and  $p$ -values can certainly deliver unreliable conclusions.

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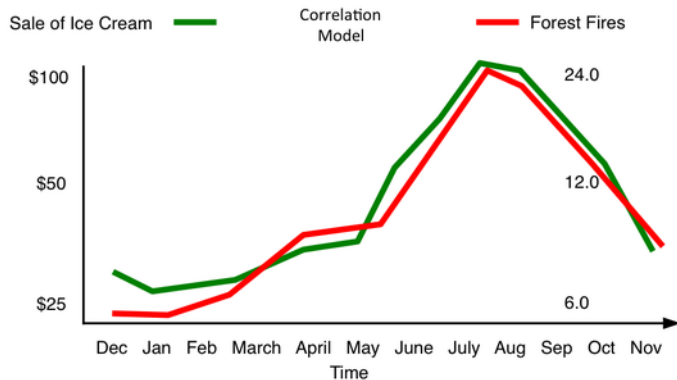
Source: Matthews, R. (2000), Storks Deliver Babies ( $p= 0.008$ ). Teaching Statistics, 22: 36-38.

# Ice creams cause forest fires?



Source: <https://www.youtube.com/watch?v=VMUQSMFGBDo>

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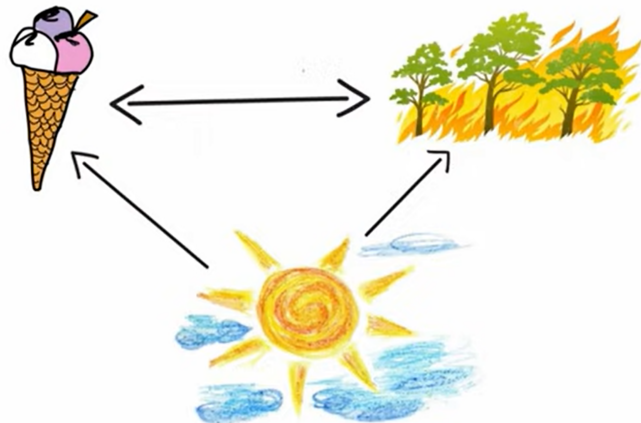
But also:

- obesity
- higher crime rates
- death by drowning

Source: <https://www.youtube.com/watch?v=VMUQSMFGBDo>



## CORRELATION



Source: <https://www.youtube.com/watch?v=VMUQSMFGBDo>

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  - moving beyond anecdotal evidence
  - using statistical tools to discern trends and patterns in data

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  - It is not a math course
  - but: meaningful empirical inquiry is impossible without the math
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  - we will focus on using the math to make sense of real-world data
- Here, we learn to ask questions such as
  - What data do I need to answer this question empirically?
  - How precise are my estimates? Do I have enough statistical power?
  - Does this particular correlation imply causation?
  - What are the identifying assumptions of this research design?

# Why this course?

- Economics is increasingly empirical
  - empirical work dominates some subfields
  - important for all branches of economics

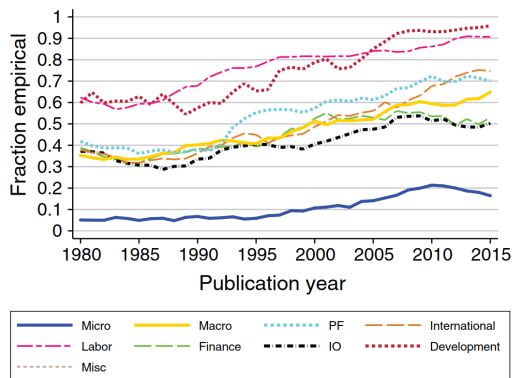


FIGURE 4. WEIGHTED FRACTION EMPIRICAL BY FIELD

Source: Angrist, J., Azoulay, P., Ellison, G., Hill R. and S. Lu 2017. Economic research evolves: Fields and styles. *American Economic Review, Papers and Proceedings*, 107, 5, 293-297.

# Why this course?

- Economics is increasingly empirical
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- Theory and empirics are complements
  - theories need to be tested and quantified
  - empirical findings need to be interpreted and generalized

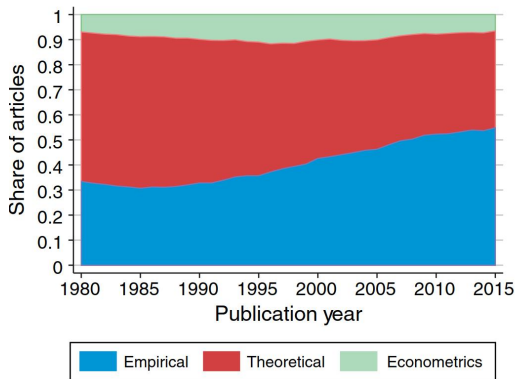
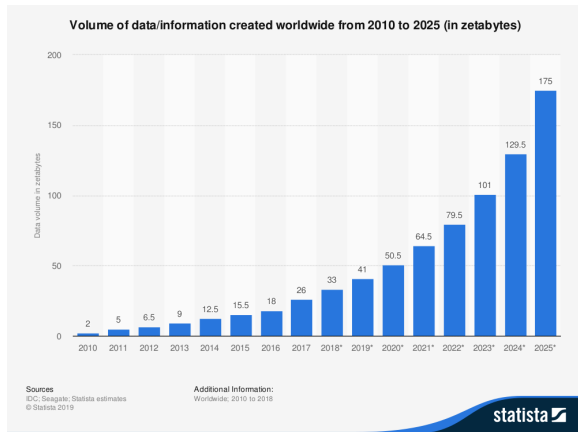


FIGURE 6. WEIGHTED PUBLICATIONS BY STYLE

Source: Angrist, J., Azoulay, P., Ellison, G., Hill R. and S. Lu 2017. Economic research evolves: Fields and styles. *American Economic Review, Papers and Proceedings*, 107, 5, 293-297.

# Why this course?

- Economics is increasingly empirical
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- Theory and empirics are complements
  - theories need to be tested and quantified
  - empirical findings need to be interpreted
- New opportunities are constantly emerging due to
  - more (digital) data becoming available
  - improvements in computing power
- But, old mistakes are still being made
  - more data is wonderful, but not a cure-all



Source: [Statista.com](https://www.statista.com). 1 zettabyte = 1 billion terabytes =  $1000^7$  bytes.

- Three complementary approaches
  - ① Descriptive: summarizing data, establishing facts
  - ② Causal: how  $X$  *affects*  $Y$ ?
  - ③ Prediction: how  $X$  *predicts*  $Y$ ?



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- Example: ice cream consumption and forest fires
  - descriptive: strong correlation between the two
  - *not* causal: banning ice cream would probably not reduce forest fires
  - prediction: if all we observed was ice cream sales, we probably should use it for preparing for forest fires

# Types of empirical research

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- This course is about descriptive and causal work
  - reflects the focus of most economics research
  - data science more focused on prediction

## Course Plan

### Course homepage

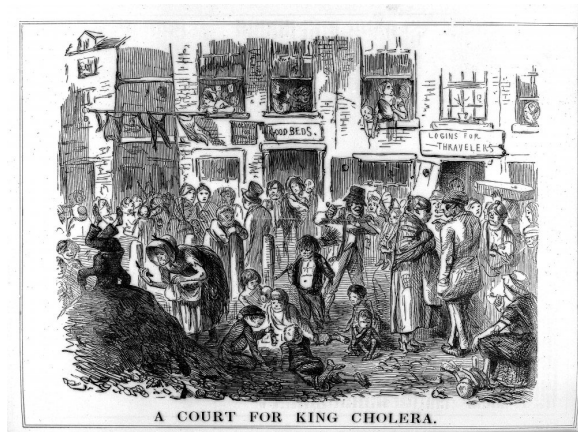
- The power and sources of data
  - Data-driven decision making is in vogue
  - Example 1: Causes of cholera
  - Example 2: Smoking causes lung cancer?
  - Example 3: Congested vs slow cities
  - Types of data sources
- Describing data
  - mean, median, quantiles
  - variance and standard deviation

# The power and sources of data

Example: Causes of cholera

# Cholera in Victorian London

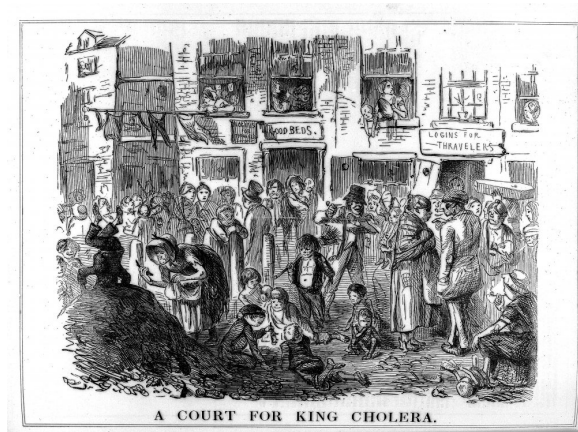
- Cholera arrived in London in 1831
  - "The combination of scary symptoms and fear of the unknown seized the public's imagination and cholera was characterised as a foreign epidemic (it was commonly known as Asiatic cholera), which was 'invading' the nation."



Source: [Science Museum](#)

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  - "The combination of scary symptoms and fear of the unknown seized the public's imagination and cholera was characterised as a foreign epidemic (it was commonly known as Asiatic cholera), which was 'invading' the nation."
- Competing theories of cholera's causes
  - miasmas: particles in the air from decaying matter ("smell is disease")
  - germs: unknown germ transmitted by individuals ingesting water
- Both consistent with London's extremely bad sanitation conditions at the time



Source: [Science Museum](#)

# John Snow and the 1854 Broad Street Outbreak

- A particularly severe outbreak occurred in 1854 near Broad Street in Soho
  - 127 people died in three days
- John Snow identified the source as the public water pump on Broad Street and convinced authorities to disable it by removing its handle
  - initially: talking to local residents

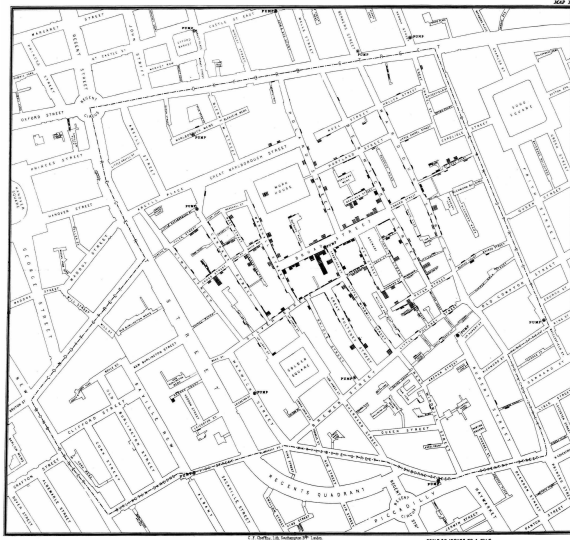


John Snow memorial on Broadwick Street, Soho, London.



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- John Snow identified the source as the public water pump on Broad Street and convinced authorities to disable it by removing its handle
  - initially: talking to local residents
  - later: map showing how cholera cases were clustered around this water pump
- This is just one example of how systematic data collection revolutionized medicine and public health



Original map by John Snow showing the clusters of cholera cases in the London epidemic of 1854. *Source:* [Wikipedia](#).

The power and sources of data

Example: Smoking causes cancer?

- Lung cancer rates had increased six times in the last two decades
  - deaths exceeded deaths from tuberculosis for the first time.
  - even realizing this requires systematic data analysis

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  - deaths exceeded deaths from tuberculosis for the first time.
  - even realizing this requires systematic data analysis
- People commonly attributed it to rise in motor vehicles.
- How did we figure out it was cigarettes?

# Doll and Hill smoking study 1950

First trial with twenty hospitals in north-west London.

- For each new cancer patient, nurses found - at random - another patient in the same hospital of the same sex and about the same age.
- Quiz both cancer patients and their counterparts about where they lived and worked, their lifestyle and diet, and their history of smoking.

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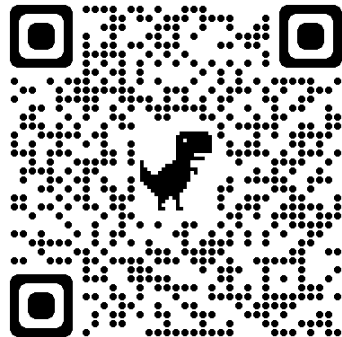
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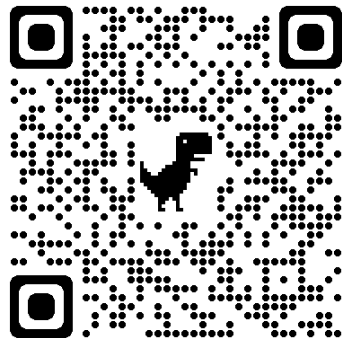




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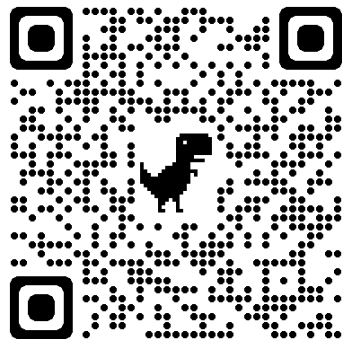


[Your responses](#)

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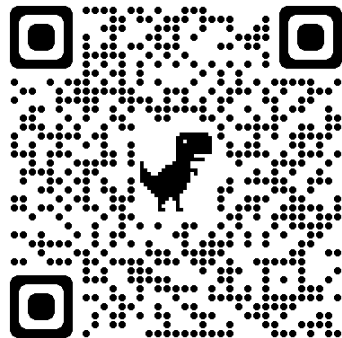


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- Very large effect! Good reason to be skeptical...



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- But Hill's response raises a different concern with such experiments:  
As doctors learn about the health costs of smoking, some choose to continue smoking while others stop. Are the two groups truly comparable?

# Tobacco Industry strikes back!

"They muddled the waters. They questioned the existing research; they funded research into other things they might persuade the media to get excited about, ... They manufactured doubt. A secret industry memo later reminded insiders"

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Doubt is our product since it is the best means of competing with the "body of fact" that exists in the mind of the general public. It is also the means of establishing a controversy. Within the business we recognize that a controversy exists. However, with the general public the consensus is that cigarettes are in some way harmful to the health. If we are successful in establishing a controversy at the public level, then there is an opportunity to put across the real facts about smoking

630010954

"Smoking and Health Proposal", Brown and Williamson internal memo, 1969

# Tobacco Industry strikes back!

*In the spring of 1965, a US Senate committee was pondering the life-and-death matter of whether to put a health warning on packets of cigarettes. An expert witness wasn't so sure about the scientific evidence, and so he turned to the topic of storks and babies. There was a positive correlation between the number of babies born and number of storks in the vicinity, he explained. That old story about babies being delivered by storks wasn't true, the expert went on; of course it wasn't. Correlation is not causation... Similarly, just because smoking was correlated with lung cancer did not mean - not for a moment - that smoking caused cancer.*

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- The witness, Darrell Huff, had been paid by the tobacco lobby. He was the author of the 1954 best-seller *How to Lie with Statistics*.

- It's important to be cautious with causal interpretations.
- But it's also easy to be cynical of causal relationships
  - especially when you are unfamiliar with the data setting or the empirical tools available to us for causal analysis.
  - People often exploit the cautiousness of researchers to sow doubt.

The power and sources of data

Example: Congested vs slow cities





# The Bangladeshi Traffic Jam That Never Ends

By JODY ROSEN SEPT. 23, 2016

*Of all the dysfunctions that plague the world's megacities, none may be more pernicious than bad (really, really bad) traffic. Sitting still in Dhaka, where bad design takes on epic proportions.*





- Use Google Maps to collect info on about 600 million trips in 1,358 cities on all continents
  - 97% of global urban population outside China
- Produce city-level speed and congestion indices, comparable across cities
- Investigate the determinants of urban travel speed and congestion and provide insightful decompositions
  - why some countries are fast, some are slow and some are congested?
- Provide a global open database on urban transportation
  - very little existing data on urban mobility around the world, especially in poor countries.

# How to compare speeds across cities?

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- To obtain representative trips, we:
  - Design trips that resemble actual trips
  - Use different design strategies and verify they lead to similar results

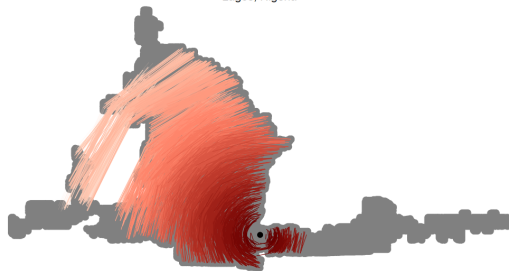
# Data: Illustration, trips for Lagos, Nigeria

Smooth Radial trips  
Lagos, Nigeria



Radial trips

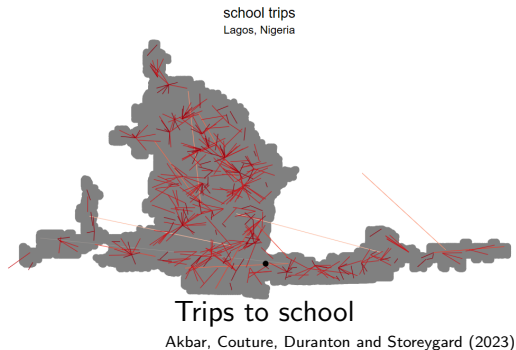
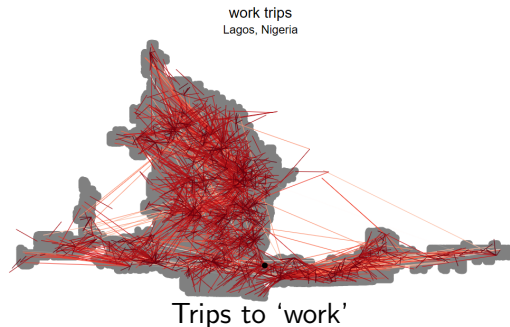
Circumferential trips  
Lagos, Nigeria



Circumferential trips

Akbar, Couture, Duranton and Storeygard (2023)

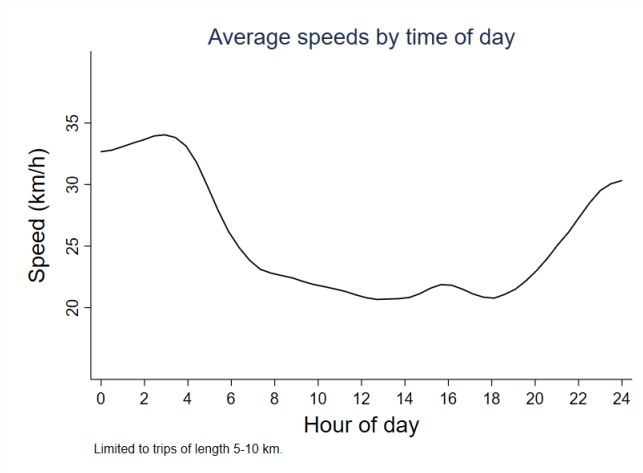
# Data: Illustration, trips for Lagos, Nigeria



Combination of nearest and most popular according to Google

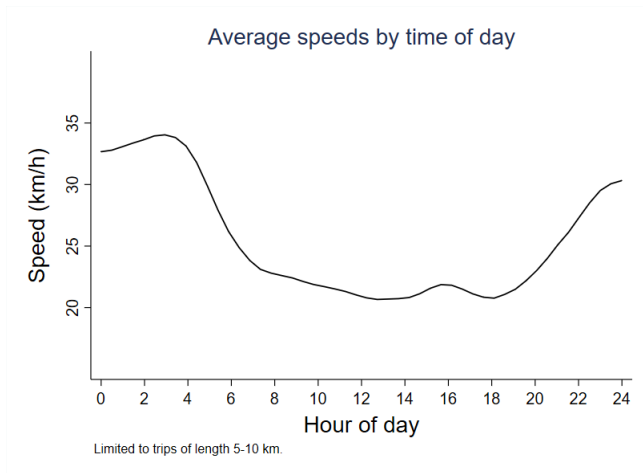
- About 20M trips in total and about 30 instances of each trip
  - at random times following a time/day distribution inspired by various travel surveys
- Simulated on Google Maps (website, GM)
  - "real time traffic" motor vehicle trip instances
  - between June and November 2019
  - leveraging on AWS computers
- For each trip instance and recommended GM route, we collect:
  - trip duration and length ( $\Rightarrow$  speed)
  - duration in hypothetical state of no traffic ( $\Rightarrow$  uncongested speed)

# Mobility and congestion



Akbar, Couture,  
Duranton and Storeygard (2023)

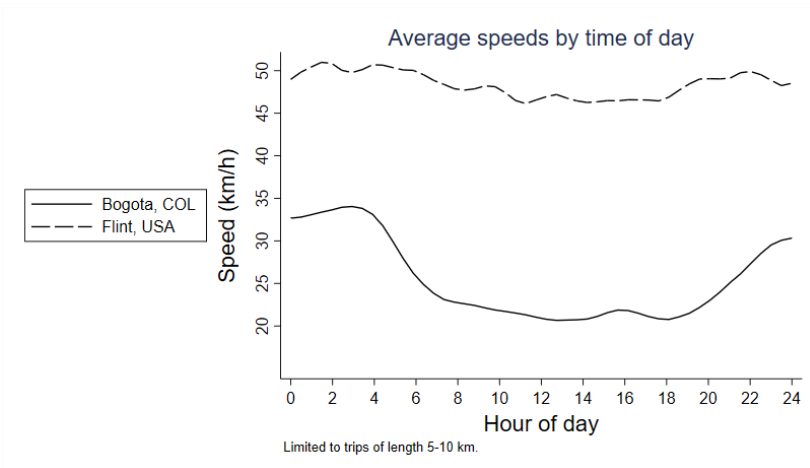




Akbar, Couture,  
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Three mobility indices:

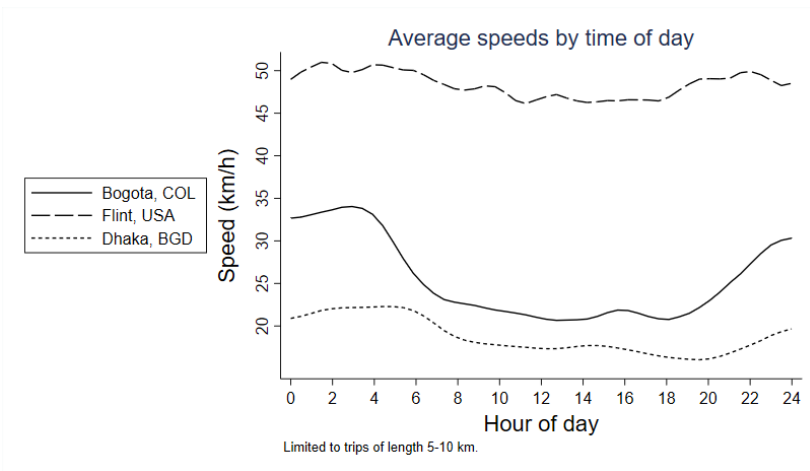
- Speed
- Uncongested speed
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# What do we expect a slow city to look like?

- Large cities?
- In wealthy countries with high car ownership?
- Old cities with narrow roads that are easily congestible?

# Results: Fastest, slowest and most congested cities

Rank	Fastest			Slowest			Most Congested		
	City	Country	Index	City	Country	Index	City	Country	Index
1	Flint	United States	.47	Dhaka	Bangladesh	-.63	Bogotá	Colombia	.21
2	Greensboro	United States	.43	Lagos	Nigeria	-.58	Krasnodar	Russia	.20
3	Little Rock	United States	.43	Manila	Philippines	-.53	Moscow	Russia	.18
4	Wichita	United States	.42	Ikorodu	Nigeria	-.53	Bucharest	Romania	.18
5	Huntsville	United States	.41	Kolkata	India	-.51	Ulaanbaatar	Mongolia	.18
6	Lancaster-Palmdale	United States	.41	Bhiwandi	India	-.51	Manila	Philippines	.17
7	Victorville	United States	.40	Mumbai	India	-.45	Bangkok	Thailand	.17
8	Ogden	United States	.40	Phnom Penh	Cambodia	-.44	Bangalore	India	.17
9	Lansing	United States	.40	Chittagong	Bangladesh	-.43	Vladivostok	Russia	.15
10	Knoxville	United States	.38	Bangalore	India	-.43	Mexico City	Mexico	.15
11	Visalia	United States	.38	Dar es Salaam	Tanzania	-.43	London	United Kingdom	.15
12	Tulsa	United States	.38	Kumasi	Ghana	-.43	Lagos	Nigeria	.15
13	Khamis Mushayt	Saudi Arabia	.38	Jakarta	Indonesia	-.42	Mumbai	India	.14
14	Shreveport	United States	.37	Aba	Nigeria	-.42	Yekaterinburg	Russia	.14
15	Winston-Salem	United States	.37	Bihar Sharif	India	-.42	Guatemala City	Guatemala	.14
16	Port St. Lucie	United States	.37	Arrah	India	-.42	New York	United States	.14
17	Youngstown	United States	.37	Bacoor	Philippines	-.41	Delhi	India	.13
18	Toledo	United States	.36	Mymensingh	Bangladesh	-.41	Sochi	Russia	.13
19	Fayetteville-Springdale	United States	.36	Patna	India	-.41	Panama City	Panama	.13
20	Rockford	United States	.36	Lima	Peru	-.41	Nairobi	Kenya	.13

Akbar, Couture, Duranton and Storeygard (2023)

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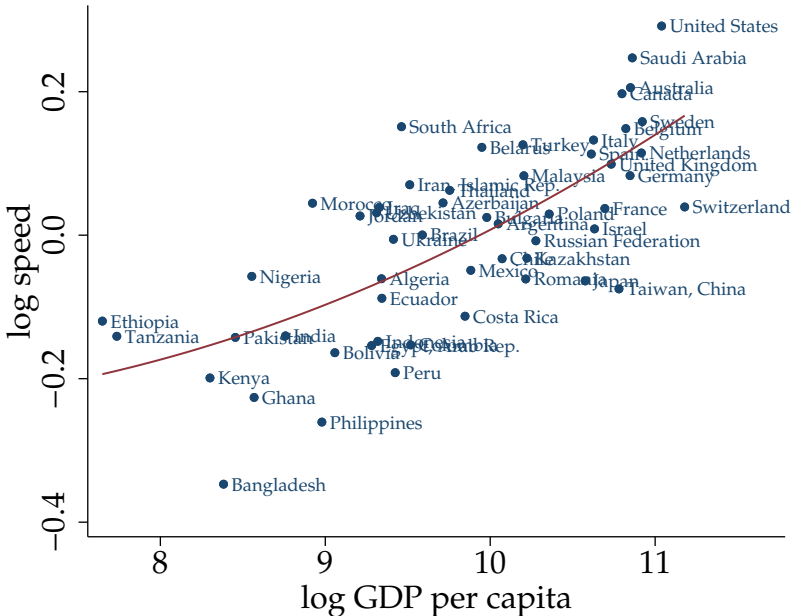
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We find the biggest predictor of driving speeds to be:

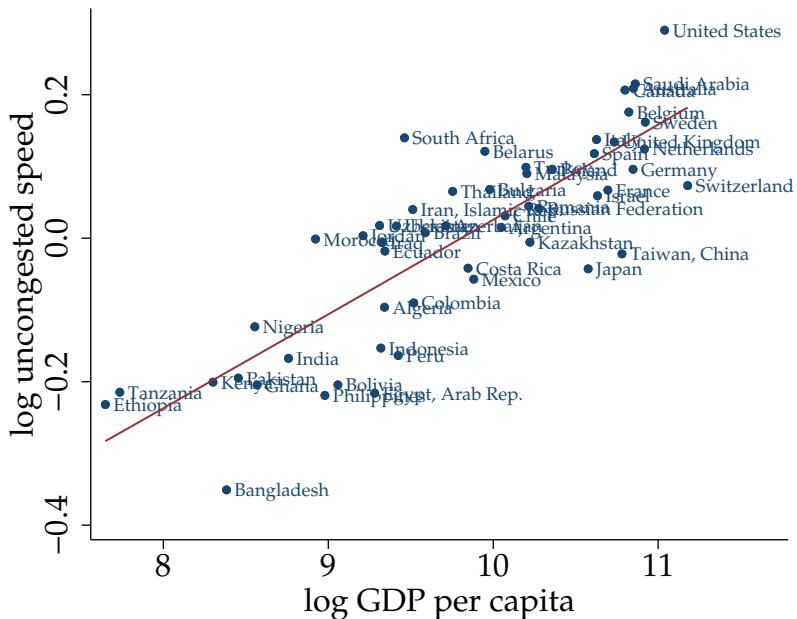
Country wealth

# Speed vs. GDP pc, country

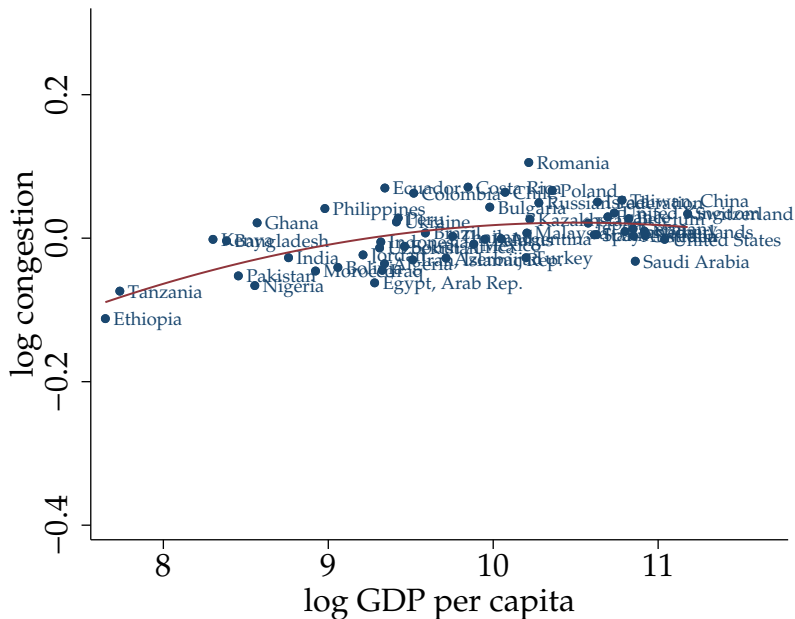




# Uncongested speed vs. GDP pc, country



# Congestion vs. GDP pc, country



# Congestion is not that important empirically!

Congestion has been the primary focus of transportation economists and engineers for decades

- theoretical focus based on anecdotal rather than empirical evidence
- has dominated policy-making: Dhaka has tried limiting cars on the road, banning slower vehicles like bicycle rickshaws, etc.

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Is this paper making a causal claim?

- e.g. as cities like Dhaka grow economically, will they get faster?
- Not really causal. Many things differ between the cities besides income per capita.
- Yet we can learn new things about the world.
  - In fact, we need to learn to first describe the relationships we observe in data before we can even start to make causal claims about them.
  - That's where we will start.

# Data sources



- National statistical offices and alike
  - permanent, standardized surveys
    - ▶ e.g. census, labor force surveys
  - administrative register data
    - ▶ e.g. tax register, population register



Census enumerators in the 19th century UK (top) and 2020 US (bottom).

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    - ▶ e.g. tax register, population register
- Private proprietary data
  - e.g. cell phone locations, grocery store chains
  - sometimes shared with researchers

The New York Times Magazine

## How Companies Learn Your Secrets



Antonio Bolfo/Reportage for The New York Times

By Charles Duhigg

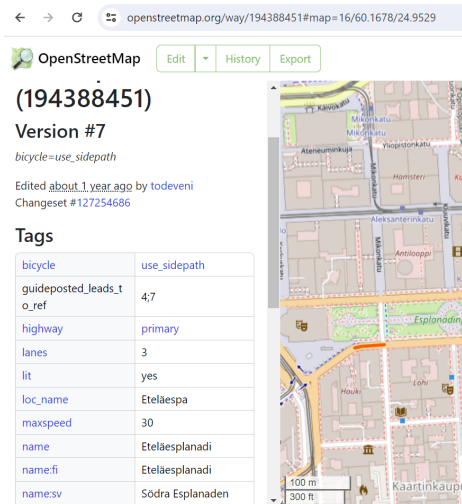
Feb. 16, 2012

Andrew Pole had just started working as a statistician for Target in 2002, when two colleagues from the marketing department stopped by his desk to ask an odd question: “If we wanted to figure out if a customer is pregnant, even if she didn’t want us to know, can you do that?”


Pole has a master’s degree in statistics and another in economics, and has been obsessed with the intersection of data and human behavior most of his life. His parents were teachers in North Dakota, and while other kids were going to 4-H, Pole was doing

Source: [New York Times Magazine](#), 16 Feb 2012.

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  - sometimes shared with researchers
- Crowd-sourced data e.g. Wikipedia, Open Street Map, General Transit Feed Specification, ...



← → ↻ 🔍 openstreetmap.org/way/194388451#map=16/60.1678/24.9529

 OpenStreetMap Edit History Export

**(194388451)**  
**Version #7**  
*bicycle=use\_sidepath*

Edited about 1 year ago by [todeveni](#)  
Changeset #127254686

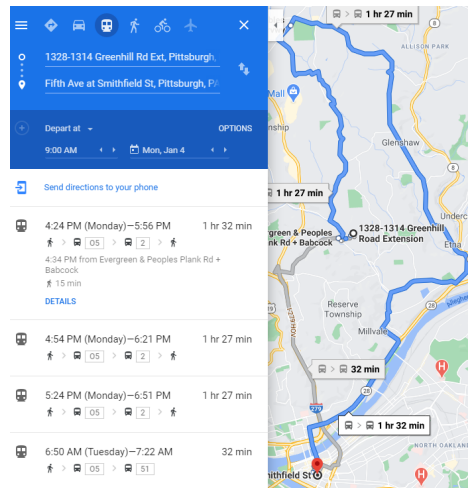
**Tags**

bicycle	use_sidepath
guideposted_leads_t o_ref	4;7
highway	primary
lanes	3
lit	yes
loc_name	Eteläespa
maxspeed	30
name	Eteläesplanadi
name:fi	Eteläesplanadi
name:sv	Södra Esplanaden

Source: [OpenStreetMap](#)

# More data sources

- Publicly available data that you already use e.g. navigation apps, online reviews, social media, property sale/rent ads,



Source: Google Maps

# More data sources

- Publicly available data that you already use e.g. navigation apps, online reviews, social media, property sale/rent ads,
- Collect your own data e.g. surveys, archival records (digitized or need to be)
  - maybe others have already done this e.g. replication packages of publications

NAME of each person whose place of abode on April 1, 1930, was in this family Enter surname first, then the given name and middle initial, if any Include every person living on April 1, 1930. Omit children born since April 1, 1930	RELATION Relationship of this person to the head of the family	HOME DATA					PERSONAL DESCRIPTION					EDUCATION							
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
Neathurst Isaac	Wife					20	M	W	27	0								20	W
Hall May	Wife						F	W	27	0								20	W
Wissack Frank	Head	0	5	700	R	20	M	W	29	12	20	20	20	20	20	20	20	20	W
Castonia	Wife						F	W	29	20	17							20	W
Horsae	Wife						F	W	29	20								20	W
Hopwell J	Son						F	W	20	0								20	W
Charles	Son						F	W	11	0								20	W
Murray	Daughter						F	W	7	1								20	W
Helfrich Charles A.	Head	R	20			20	M	W	27	20	20	20	20	20	20	20	20	20	W
Gentonde	Wife						F	W	27	20	20	20	20	20	20	20	20	20	W
Hughes Walter	Head	0	5000			20	M	W	27	0								20	W
Wright Sarah	Wife	0	5000			20	F	W	27	0								20	W
Ely	Wife						F	W	23	0								20	W
Richard	Wife						F	W	23	0								20	W
Spencer Julius	Head	0	6000			20	M	W	20	20	20	20	20	20	20	20	20	20	W
Ellena	Wife						F	W	20	20	20	20	20	20	20	20	20	20	W
Powers Mary S.	Wife	0	5000	R	20	20	F	W	27	20	20	20	20	20	20	20	20	20	W
Martha	Wife						F	W	21	0								20	W
Tricker Lawrence	Head	0	1500	R	20	20	M	W	24	20	20	20	20	20	20	20	20	20	W
Alma	Wife						F	W	20	20	20	20	20	20	20	20	20	20	W
Frank	Son						F	W	20	0								20	W

Source: 1930 Census

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- Collect your own data e.g. surveys, archival records (digitized or need to be)
  - maybe others have already done this e.g. replication packages of publications
- Field and lab experiments
  - if you cannot identify an appropriate research setting in the real world, simulate it!



*Photo source: Georgia State Experimental Economics Laboratory*

## Register for Helsinki Labbet

Helsinki Labbet is a multidisciplinary laboratory for experimental studies.

By participating in the studies, you will contribute to scientific research and earn money.

Register by clicking [here](#) or scanning the QR code.



<https://www.helsinkilabbet.fi/>

# Descriptive statistics



- Aim: learning to characterize distributions
- Example: income distribution
  - the learning objectives could be fulfilled with any distribution
  - but this one is particularly central to much research and policy debate
- today: basics using Statistics Finland's [teaching data](#)



Source: [The Economist](#), 28 Nov 2019

- We use Statistics Finland's [teaching data](#) for this lecture and some your exercises
  - random sample of the old Finnish Linked Employer-Employee dataset (FLEED)
    - ▶ now under the name FOLK for research purposes ([taika.stat.fi](http://taika.stat.fi))
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- In teaching data, all income is
  - ① rounded to the nearest 1,000 euros
  - ② top-coded at 100,000

# First look at the data

- Let's have a look at 2010 earned income
  - total of 6,244 individuals in the data.
  - income information for only 5,973 (inc. those with now zero income)
- How to make sense of these data?

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	vuosi	shtun	sukupu	syntyv	svatva
83069	15	1	2	1987	21000
83070	15	2	2	1945	18000
83071	15	4	2	1993	7000
83072	15	6	2	1983	16000
83073	15	7	2	1952	.
83074	15	8	2	1947	30000
83075	15	9	1	1950	21000
83076	15	10	2	1994	2000
83077	15	11	2	1949	10000
83078	15	12	2	1957	8000
83079	15	14	1	1946	35000
83080	15	15	1	1940	17000
83081	15	16	1	1957	34000
83082	15	18	1	1965	17000
83083	15	19	1	1979	.
83084	15	20	1	1957	40000
83085	15	21	1	1949	16000
83086	15	22	1	1994	1000
83087	15	23	1	1947	14000
83088	15	24	2	1968	29000
83089	15	26	2	1995	0
83090	15	28	2	1964	18000
83091	15	29	2	1962	52000
83092	15	30	2	1961	12000
83093	15	31	1	1977	26000
83094	15	32	2	1945	28000
83095	15	33	1	1992	1000
83096	15	35	2	1976	21000
83097	15	36	1	1990	2000
83098	15	37	2	1988	13000

Vars: 5 of 18 Order: Dataset Obs: 6,244 of 89,312

Source: FLEED teaching data

browse shtun vuosi sukupuoli syntyv svatva if vuosi==15

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- How to make sense of these data?
  - first: let's look at the data
  - second: let's clean it a little bit

```
rename shtun id
gen year=1995+vuosi
gen woman=(sukup==2)
replace woman=. if sukup==.
gen age=year-syntyv
rename svatva earn
keep if year==2010
order id year earn age woman
```

	id	year	earn	age	woman
83069	1	2010	21000	23	1
83070	2	2010	18000	65	1
83071	4	2010	7000	17	1
83072	6	2010	16000	27	1
83073	7	2010	.	58	1
83074	8	2010	30000	63	1
83075	9	2010	21000	60	0
83076	10	2010	2000	16	1
83077	11	2010	10000	61	1
83078	12	2010	8000	53	1
83079	14	2010	35000	64	0
83080	15	2010	17000	70	0
83081	16	2010	34000	53	0
83082	18	2010	17000	45	0
83083	19	2010	.	31	0
83084	20	2010	40000	53	0
83085	21	2010	16000	61	0
83086	22	2010	1000	16	0
83087	23	2010	14000	63	0
83088	24	2010	29000	42	1
83089	26	2010	0	15	1
83090	28	2010	18000	46	1
83091	29	2010	52000	48	1
83092	30	2010	12000	49	1
83093	31	2010	26000	33	0
83094	32	2010	28000	65	1
83095	33	2010	1000	18	0
83096	35	2010	21000	34	1
83097	36	2010	2000	20	0
83098	37	2010	12000	30	1

Vars: 5 of 21 Order: Dataset      Obs: 6,244 of 89,312

Source: FLEED teaching data  
browse id year earn age woman

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- still: 5,973 is an awful lot of numbers...
- We need to find ways to summarize the data in an informative, but parsimonious manner

	id	year	earn	age	woman	
	83069	1	2010	21000	23	1
	83070	2	2010	18000	65	1
	83071	4	2010	7000	17	1
	83072	6	2010	16000	27	1
	83073	7	2010	.	58	1
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	83084	20	2010	40000	53	0
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	83094	32	2010	28000	65	1
	83095	33	2010	1000	18	0
	83096	35	2010	21000	34	1
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Vars: 5 of 21 Order: Dataset Obs: 6,244 of 89,312

Source: FLEED teaching data  
browse id year earn age woman



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  - objective: reduce the amount of numbers as much as possible while losing as little information as possible

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- Let's start with Stata's summarize command

```
summarize earn, detail
```

(Stata also allows shortened format e.g. `sum earn, d`)

earn				
	Percentiles	Smallest		
1%	0	0		
5%	1000	0		
10%	3000	0	Obs	5,973
25%	10000	0	Sum of Wgt.	5,973
50%	21000		Mean	23296.67
75%	33000	Largest	Std. Dev.	17163.61
90%	45000	100000	Variance	2.95e+08
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- It gives us the key descriptive statistics:
  - sample mean

$$\bar{x} = \frac{1}{n} \sum_{i=1}^n x_i$$

- single number measures of variation
- selected quantiles

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# Measures of variation

- Variance:

$$\text{Var}(x) = \frac{1}{n} \sum_{i=1}^n (x_i - \bar{x})^2$$

- Standard deviation:

$$\text{SD}(x) = \sqrt{\text{Var}(x)}$$

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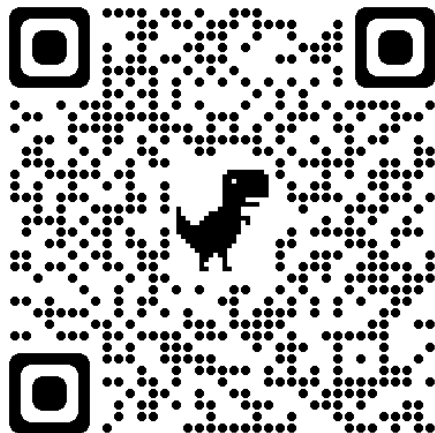
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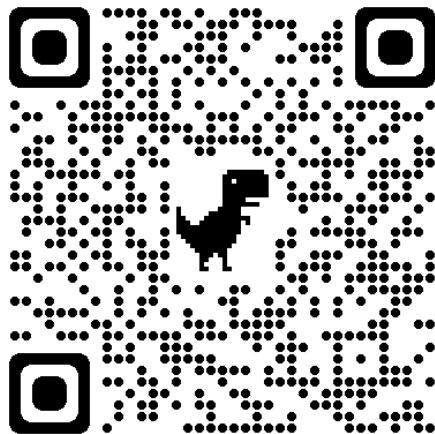
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Your responses

- To be able to compare across variables, sometimes we normalize the standard deviation with mean. This is called the coefficient of variation. In this example:

$$CV(x) = \frac{SD(x)}{\bar{x}} = \frac{17,164}{23,297} = .74$$

earn				
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  - How to describe data variables



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- Next lecture: Samples and distributions
  - **Pre-class assignment 1 due** 15 minutes before next lecture
  - Hold on to your name tags/placards
- Homework 1 **due Jan 17**
  - can already install Stata to get started
  - but wait till after next lecture to complete