

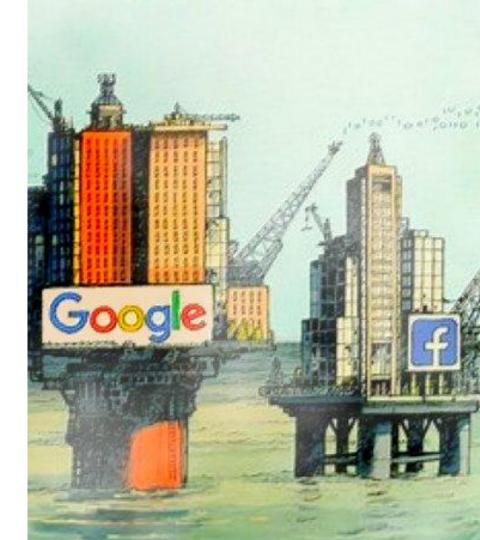
#### A more just data economy?

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## Largest firms by market cap

- 1. Apple
- 2. Amazon
- 3. Microsoft
- 4. Alphabet
- 5. Berkshire Hathaway
- 6. Facebook
- 7. Alibaba Group
- 8. Tencent
- 9. JPMorgan Chase
- 10. Johnson&Johnson



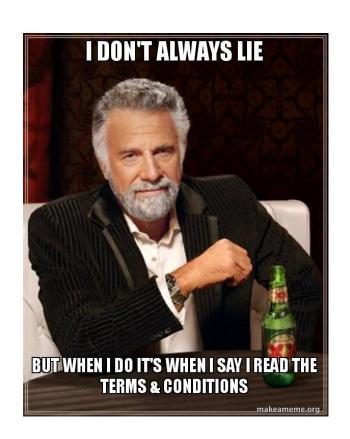
#### Competitive value of personal data

- Behavior, interests, etc are calculable and predictable in relation to others
- Data are valuable when aggregated
- Predictive nature: more data is better
- Data others don't have can be most valuable

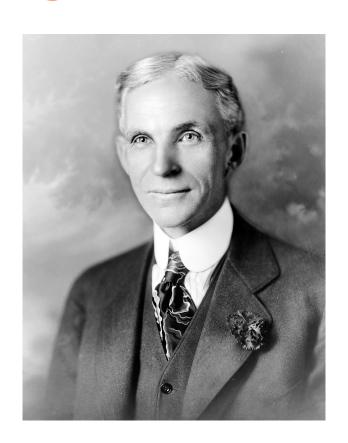
## Economic imperatives & competitive dynamics

More data! Especially data others don't (yet) have

- → Position in the locus of interactions
- → More users & more use
- → Expand coverage
- → Limit leakage



### An emergent economic logic?



#### Sur-veil-lance Cap-i-tal-ism, n.

- 1. A new economic order that claims human experience as free raw material for hidden commercial practices of extraction, prediction, and sales; 2. A parasitic economic logic in which the production of goods and services is subordinated to a new global architecture of behavioral modification; 3. A rogue mutation of capitalism marked by concentrations of wealth, knowledge, and power unprecedented in human history; 4. The foundational framework of a surveillance economy; 5. As significant a threat to human nature in the twenty-first century as industrial capitalism was to the natural world in the nineteenth and twentieth; 6. The origin of a new instrumentarian power that asserts dominance over society and presents startling challenges to market democracy; 7. A movement that aims to impose a new collective order based on total certainty; 8. An expropriation of critical human rights that is best understood as a coup from above: an overthrow of the people's sovereignty.
- Zuboff, S. (2019). The age of surveillance capitalism: The fight for the future at the new frontier of power. London: Profile Books

Data & Society, Databite No. 118: Shoshana Zuboff (YouTube)

#### **Epistemic asymmetry**

"Who knows? Who decides? Who decides who decides?

Shoshana Zuboff, 2019

#### Injustices in surveillance capitalism

Justice: equal participation as peers in social life (Nancy Fraser)

**Data maldistribution:** An initial economic injustice stemming from separation of people from their data

**Misrecognition:** Socio-cultural injustice when data are processed to form classification and predictions

**Misrepresentation:** Political injustice rendering people voiceless to challenge any misuse of data

#### "The figure of the monster"



We plan to build this the way we've developed WhatsApp: focus on the most fundamental and private use case -- messaging -- make it as secure as possible, and then build more ways for people to interact on top of that, including calls, video chats, groups, stories, businesses, payments, commerce, and ultimately a platform for many other kinds of private services.

#### More just data arrangements?

#### Data activism:

- Responds to the uneven distribution of data & capabilities
- Challenge power relations
- Develop more just data arrangements

Data activism → alternative imaginaries of the data economy

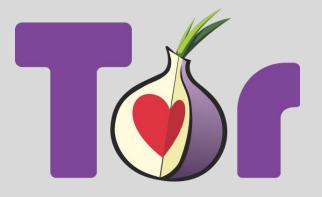
**Socio-technical imaginaries**: "Collectively held visions of desirable futures attainable through advances in technology" (Sheila Jasanoff)

# Prevent data maldistribution by preventing data collection



#deletefacebook

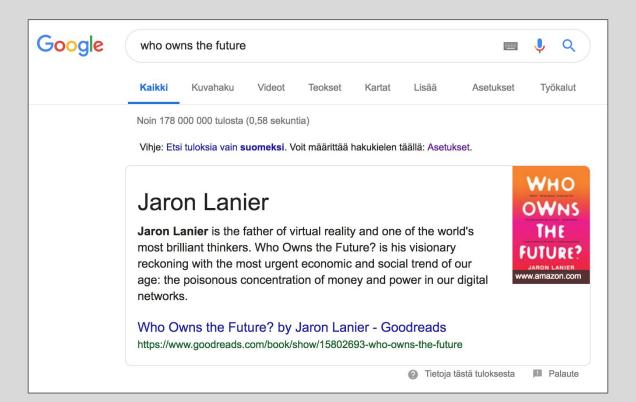




# "Ethical" open source versions of popular platform services



# Share economic value via nano-payments for data use



# An alternative ecosystem based on secondary data use (e.g. MyData)



#### What is at stake: individual agency

- 1. Technology restricts, but could enable, human agency
  - People should make their own choices
  - They become empowered actors (not passive targets)
  - They can manage their own lives on- and offline
- 2. Individual agency means redistribution of data
  - Firms can gain access to data (e.g. secondary data, more trust, etc)
  - Fixes the unfair competitive environment

### Acting independently, free choices

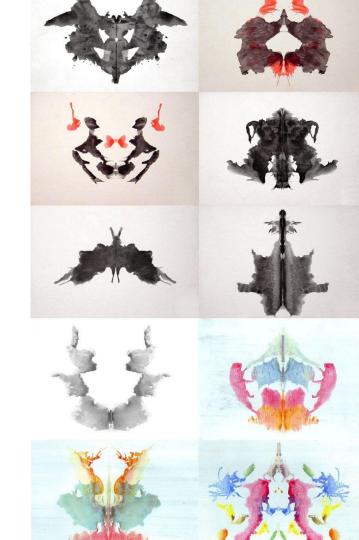
- Ethical principle: individual autonomy and independence
- Independent agents, free will and goal-setting (Charles Taylor)
- Langdon Winner: Autonomous technology (1978)
  - Reverse adaptation: technological systems determine goals, human adapts to technology
  - E.g. markets or regulation cannot control technology
- ◆ Winnerial lense: MyData, Lanier & other are about reversing reverse adaptation

### How about participation?

If justice is about equal participaion, what kind of participation is aimed at?

Two imaginaries about participation in the data economy:

- 1. Market symmetry
- 2. Citizenship & rights



### 1: Participation ~ market symmetry

- Shape an economy where data is an asset for people, not just for corporations
- People are imagined as consumer-participants who use that asset to get the most beneficial outcomes
- Market governs data use, ensures best allocation of data

Focus on data markets

→ Market agency, participation means market choice

#### Market agency: A critical view

- Informed decisions on data are <u>difficult</u> (or may be <u>impossible</u>)
- Privacy as a prerogative (the savvy, capable, interested, well-off)
- The commodification of the everyday → supply & demand?
- The effects on others? What if we consider e.g. privacy as a commons?

Revisiting Winner: Do individuals control the market, and does the market control the technological system *this time?* 

### 2: Participation ~ citizenship & rights

- Participation is not about market choice (only)
- Data is not your personal asset, rather you have rights towards how and by whom your data are used
- People are imagined as "data citizens"
- Value from the common good, or serving group interests

Potential to see economic broadly as provisioning for human needs, not (only) exchange in the market (Elder-Vass, 2016)

### The limits of imagination

An "ecosystem" approach (in e.g. MyData) means participating firms need commercial benefits

- Market symmetry can deliver them!
- Deals with distribution of data, how about other injustices?
- How to imagine other forms of participation in equally concrete terms?



## Personal data ecosystem and data citizenship?

If data is commercially valuable when aggregated...

...what could data be for us, collectively?

From "my data" to "our data"



#### Some ideas to take onboard...

- 1. **Democratic data governance** to support the desirable, and limit the undesirable, data use
- 2. **Collective data resources**, such as data commons, to support new kinds of services and service provisioning
- 3. Collaborate with social movements or specific interest groups to demonstrate benefits

"This is the critical challenge posed by the Big Data era and the new forms of control it ushers in: not simply to reimagine infrastructural arrangements, but also the knowledge practices with which they are associated."

Mark Andrejevic: Infoglut (2013, p. 165)

### Thanks!

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#### **Further reading**

#### Data economy & the economic logic

- Dencik, L. (2018). Surveillance realism and the politics of imagination: Is There No Alternative? *Krisis*, (1), 31–43.
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#### Informed choices on data

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