

Open Economy Macro

Risk Premium

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1. Intro

- ▶ We have referred to risk premia associated with international speculation on various occasions during this course, without making any attempt to analyze the factors that determine their size
- ▶ Now we will try to fill in the gap
- ▶ Different tools: microeconomics, ie. constrained optimization tools
- ▶ Start by listing a number of basic assumptions that allow us to focus on the issue at hand

Assumptions

- ▶ Representative agent ('speculator')
- ▶ Perfect capital market, no transaction costs, in particular no margin requirements on forward trades
- ▶ Only two periods are relevant for decisions: 'present' and 'future' (period 0 and 1)
- ▶ Speculator is an expected utility maximizer; utility depends, for simplicity, on future consumption C_1 (ie. present consumption is zero), utility function has standard properties
- ▶ No inflation
- ▶ Wealth W_0 (fixed 'endowment'); the only way to shift resources to support future consumption is through speculation on forward contracts (ie. no other assets available)

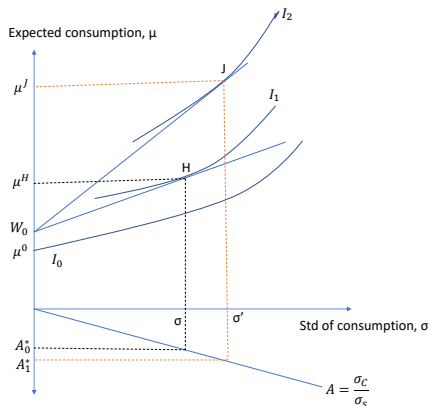
Assumptions cntd

- ▶ Every euro spent on buying dollars forward costs (ie. reduces consumable rerources by) $\text{€}F_0$, which is the current price of a dollar delivered in period 1
- ▶ On the other hand, consumption in period 1 increases by $\text{€}S_1$, the spot price of dollars in period 1, when the currency is delivered and is available for exchange back into euros on the spot market
- ▶ For each euro of forward dollars, future consumption benefits/suffers by $\text{€}S_1 - F_0$; if the investor spends $\text{€}A$ on forward purchases consumption will increase/fall by $\text{€}(S_0 - F_1) A$
- ▶ Total consumption: $C_1 = W_0 + (S_1 - F_0) A \rightarrow$ Consumption is uncertain (unless $A = 0$)!

2. A simple model of risk premium: mean-variance analysis

- Use indifference maps in the mean-std space:

Figure : Indifference curves in mean-std space



Indifference curves

- ▶ Standard micro: two desirable goods $x, y \rightarrow$ indifference curves slope downwards in the (x, y) space
- ▶ Now: only one desirable characteristic - expected consumption μ_C - and one undesirable characteristic - consumption risk as measured by the std of consumption σ_C
- ▶ Start from the riskless choice μ_0 and move to the right; this involves an increase in consumption risk, which needs to be compensated (risk aversion!) for the agent to choose to bear the risk, ie. expected consumption has to increase \rightarrow indifference curves have to slope upwards, more steeply so, once the amount of consumption risk increases
- ▶ Also: higher risk aversion means that the slope of the I-curve will be larger; the intuition is that as risk aversion increases, higher expected consumption is required for a unit increase in consumption risk

Indifference curves cntd 1

- ▶ As with standard indifference curves, here the indifference curves are convex: compensation per unit of risk increases with the quantity of risk already taken
- ▶ Utility increases once we move up to higher indifference curves: hence $l_0 < l_1 < l_2$
- ▶ Investor seeks the highest possible indifference curve
- ▶ *Constraint: speculative opportunity line* The speculator faces a constraint on his/her choice and this constraint is derived from total consumption

$$\mathbb{E}_0 C_1 = \mu_C = W_0 + (\mathbb{E}_0 S_1 - F_0) A \quad (1)$$

- ▶ Std of consumption σ_C : compute the variance of consumption

$$\begin{aligned} \sigma_C^2 &= \mathbb{E}_0 [C_1 - \mu_C]^2 = \mathbb{E}_0 [A(S_1 - \mathbb{E}_0 S_1)]^2 \\ &= A^2 \mathbb{E}_0 [S_1 - \mathbb{E}_0 S_1]^2 = A^2 \sigma_S^2 \end{aligned} \quad (2)$$

Indifference curves cntd 2

- ▶ Since the std is the positive square root of the variance, we have

$$\sigma_C = |A| \sigma_S \longleftrightarrow A = \pm \frac{\sigma_C}{\sigma_S} \quad (3)$$

- ▶ Sign of A is the same as that of the risk premium, otherwise (cf. eq. (1)) we would have a situation where e.g. the risk premium is negative ($\mathbb{E}_0 S_1 - F_0 < 0$) and with a positive A expected value of consumption of a risk averse consumer would be lower than his/her initial wealth for a position involving risk - totally unacceptable; assume, for simplicity, that A is positive (ie. $(\mathbb{E}_0 S_1 - F_0) > 0$)
- ▶ Substitute (3) into (1)

$$\begin{aligned} \mu_C &= \frac{\sigma_C}{\sigma_S} (\mathbb{E}_0 S_1 - F_0) + W_0 \\ &= \left(\frac{\mathbb{E}_0 S_1 - F_0}{\sigma_S} \right) \sigma_C + W_0 = \rho_{SR} \sigma_C + W_0 \end{aligned} \quad (4)$$

- ▶ ρ_{SR} = Sharpe ratio

Equilibrium

- ▶ If the Sharpe ratio is ρ_{SR}^0 our speculator finds an equilibrium at $H = (\mu^H, \sigma)$ with the optimal forward position A_0^*
- ▶ Higher Sharpe ratio, e.g. $\rho_{SR}^1 > \rho_{SR}^0$ gives a speculator equilibrium at $J = (\mu^J, \sigma')$; optimal forward position is now A_1^*
- ▶ Note that we have drawn the new equilibrium J to the north-east of the initial equilibrium H ; it is possible that our speculator's preferences take him/her to the north-west of the original equilibrium so that he/she could enjoy a major increase in expected consumption with a reduction in consumption risk; however, these preferences would make the forward market completely unstable
- ▶ In the following we will analyze a more general model of the risk premium

3. A more general model of the risk premium

- ▶ The previous model is very restrictive, although the simplifications underlying it makes it possible to use a diagrammatic framework to determine the speculator's equilibrium
- ▶ We will now generalize the analysis: more specifically the speculator's program is

$$\max_A \mathbb{E}_0 [U(C_1)] \quad (5)$$

such that

$$C_1 = (S_1 - F_0) A + W_0 \quad (6)$$

- ▶ Note that previously we assumed that the speculator is concerned about maximizing expected consumption; in the current context this would mean a risk neutral investor, but if the *typical* investor is risk neutral, the risk premium would be arbitrated down to zero!
- ▶ Optimum requires: $\partial \mathbb{E}_0 [U(C_1) / \partial A] = 0$ or

More general model cntd 1



$$\mathbb{E}_0 \left[\frac{\partial U}{\partial C_1} \frac{\partial C_1}{\partial A} \right] = \mathbb{E}_0 [U'(C_1)(S_1 - F_0)] = 0 \quad (7)$$

that is

$$F_0 \mathbb{E}_0 [U'(C_1)] = \mathbb{E}_0 [U'(C_1) S_1] \quad (8)$$

- ▶ Interpretation: l.h.s. marginal opportunity cost (in terms of expected utility) per euro speculated in the forward market: the price of a forward dollar times the expected marginal utility; r.h.s. expected marginal benefit in utility terms
- ▶ Hence the familiar result in constrained choice: marginal cost is equal to marginal benefit
- ▶ Rewrite (8) as

$$F_0 = \frac{\mathbb{E}_0 [U'(C_1) S_1]}{\mathbb{E}_0 [U'(C_1)]} \quad (9)$$

and use the covariance rule

$$\text{cov}(X, Y) = \mathbb{E}(XY) - \mathbb{E}(X)\mathbb{E}(Y)$$

More general model cntd 2

$$F_0 = \mathbb{E}_0(S_1) + \frac{\text{cov}(U'(C_1), S_1)}{\mathbb{E}_0[U'(C_1)]} \quad (10)$$

so that the (negative of the) ratio on the r.h.s. is the risk premium

- ▶ We have already encountered formulas similar to (10) and interpreted them from the point of view of insurance or hedging: what matters is the covariation between marginal utility of consumption and the spot rate, not the variance of the spot rate as such
- ▶ If the covariance term is negative, so that period 1 euro is strong/weak (S_1 low/high) when marginal utility is high/low (C_1 low/high), the forward price of dollars is lower than expected future spot price (positive risk premium) and investors need to be compensated for this additional risk
- ▶ Note: if the marginal utility is constant - risk neutrality - then the covariance term is zero; same conclusion holds, if the spot rate is non-stochastic

The simple model revisited: a mean-variance formulation

- ▶ Previous analysis is very general as it imposes no form for the utility function
- ▶ However, for the purpose of e.g. empirical analysis this is awkward as is often the case with general formulations
- ▶ So, assume the following quadratic utility function

$$U(C_1) = \alpha \mu_C - \frac{\gamma}{2} \sigma_C^2 \quad \alpha, \gamma > 0 \quad (11)$$

- ▶ Note: $C_1 < \frac{\alpha}{\gamma}$ for positive marginal utility
- ▶ Solve for the forward rate

$$F_0 = \mathbb{E}_0(S_1) - \frac{\gamma A \sigma_S^2}{\alpha} \quad (12)$$

so that the risk premium depends (on top of α) on the risk aversion parameter γ , volatility of the spot rate σ_S^2 and the forward position

Simple model cntd 1

- ▶ Instead of assuming a particular functional form, we could impose restrictions on the distribution of the future spot rate
- ▶ If this distribution is approximately normal, it can be shown that in this case

$$F_0 = \mathbb{E}_0(S_1) - \Theta \frac{A}{C_1} \sigma_S^2 \quad (13)$$

where

$$\Theta = -C_1 \frac{\mathbb{E}_0[U''(C_1)]}{\mathbb{E}_0[U'(C_1)]} \quad (14)$$

is the coefficient of relative risk aversion

- ▶ To derive (13), we need to utilize Rubinstein's (1976, "The valuation of uncertain income streams and pricing of options", The Bell Journal of Economics, vol 7(2), 407-425) result: for two normal random variables X, Y and at least once differentiable function g , then, subject to mild regularity conditions

Simple model cntd 2



$$\text{cov}(X, g(Y)) = \mathbb{E}[g'(Y)] \text{cov}(X, Y) \quad (15)$$

- Now, choose $g(\bullet) = U'(\bullet)$ and $Y = C_1$, $X = S_1$, so that

$$\text{cov}(U'(C_1), S_1) = \mathbb{E}_0[U''(C_1)] \text{cov}(C_1, S_1) \quad (16)$$

and since period 1 consumption is a linear function of the spot rate, $C_1 = (S_1 - F_0)A + W_0$, $\text{cov}(C_1, S_1) = A^2 \sigma_S^2$; (14) follows immediately

- Note: both quadratic utility and normality lead to formulation of demand in terms of mean and variance \longrightarrow mean-variance approach

Risk premium and portfolio balance models

- ▶ Much of the literature on risk premium carries a slightly different orientation to the one above
- ▶ There is a relationship, however
- ▶ Instead of focusing on future consumption C_1 , we could have concentrated on future wealth W_1 for consistency, so that the investor wants to maximize expected utility of future wealth given his/her initial wealth W_0
- ▶ In (13) we could then interpret A/C_1 as the proportion of wealth allocated to foreign assets
- ▶ In fact most of the literature on the determination of risk premia see it as a portfolio allocation problem
- ▶ It is now easy to see the connection between risk premium and the asset demands in the portfolio balance (and currency substitution) model

see it

Portfolio balance cntd

- Solve (13) for the desired share allocated to foreign assets

$$\frac{A^*}{C_1} = \frac{A^*}{W_1} = \frac{1}{\Theta \sigma_S^2} [\mathbb{E}_0(S_1) - F_0] \quad (17)$$

- The term in the square brackets on the r.h.s. of (17) is the risk premium, the expected return of the asset; hence, given the restricted specification here, we have arrived at a formulation of the asset demand function used in the portfolio balance model
- In order to fully cover the portfolio balance model, we would need to deal with a multi-asset model, which, in turn, would force us to replace the variance of the single asset with a variance-covariance matrix of the asset (returns); we will not follow this route
- If the period 1 domestic price level is stochastic, it can be shown that the risk premium is

Empirical evidence



$$(-) \frac{\text{cov} \left[\frac{U'(C_1)}{P_1}, S_1 \right]}{\mathbb{E}_0 \left[\frac{U'(C_1)}{P_1} \right]} \quad (18)$$

- ▶ Hence risk neutrality is no longer sufficient to drive the risk premium down to zero, if there is non-trivial interaction between the price level and spot rate
- ▶ Three questions about the empirics of the risk premium
 - ▶ is there a (non-zero) risk premium?
 - ▶ is it variable?
 - ▶ if variable, is it sufficiently large and volatile to explain a substantial part of the fluctuations observed in floating rates in recent years?
- ▶ Overall, the evidence seems to suggest risk premia are too small and not variable enough to explain exchange rate fluctuations