

# Mathematics for Economists: Lecture 9

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# This lecture covers

1. Utility maximization problem (UMP): generalities
2. UMP: Constant elasticity of substitution
3. UMP: Cobb-Douglas and Stone-Geary
4. UMP: Quasilinear utility
5. Expenditure minimization
6. Cost minimization

# Utility maximization problem (UMP)

- ▶ A consumer allocates her budget of  $w > 0$  to  $n$  goods.
- ▶ Her consumption vector is an element of the positive orthant of the  $n$  Euclidean space  $X = \{x \in \mathbb{R}_+^n\}$ .
- ▶ We assume that the consumer has a continuous utility function  $u(x)$  defined on  $X$ .
- ▶ Economic scarcity is present through the budget constraint:

$$p \cdot x \leq w \text{ or } \sum_{i=1}^n p_i x_i \leq w,$$

where  $p = (p_1, \dots, p_n) > 0$  is the vector of strictly positive prices for the goods.

# Utility maximization problem (UMP)

Maximize

$$u(x_1, \dots, x_n)$$

subject to

$$\sum_{i=1}^n p_i x_i \leq w,$$

$$x_i \geq 0 \text{ for all } i.$$

Alternatively. subject to

$$\sum_{i=1}^n p_i x_i - w \leq 0,$$

$$-x_i \leq 0 \text{ for all } i,$$

## Utility maximization problem (UMP)

- ▶ To see that the feasible set is bounded, let  $p^{\min} = \min_j p_j$  (i.e. one of the smallest prices  $p_j$ ).
- ▶ Then we know that for all feasible  $x$ , we have  $p_i x_i \leq w$  for all  $i$  since  $x_i \geq 0$  and  $p_i > 0$  for all  $i$ .
- ▶ Therefore for all feasible  $x$ ,  $x_i \leq \frac{w}{p^{\min}}$  for all  $i$  so that the feasible set is bounded since  $0 \leq x_i \leq \frac{w}{p^{\min}}$  for all  $i$ .

# Utility maximization problem (UMP)

- ▶ To see that the feasible set is closed, we need to show that all limit points of the feasible belong to the feasible set.
- ▶ We show this by arguing that when  $y$  is not in the feasible set, it is not a limit point.
- ▶ If  $y$  is not feasible, then either  $y_i < 0$  for some  $i$  or  $\sum_i p_i y_i > w$ .
- ▶ In both cases all points in a small enough neighborhood of  $y$  in infeasible. In the first case,  $B^\varepsilon(y)$  with  $\varepsilon < -\min_i y_i$ , in the second,  $\varepsilon < \frac{\sum_i p_i y_i - w}{\max_i p_i}$ .
- ▶ Weiertrass' theorem guarantees that a maximum exists. The solution is called the Marshallian demand (demand as a function of prices and income).

# UMP: Lagrangean

- ▶ Since the constraint functions are linear, the feasible set is convex.
- ▶ If  $u$  is strictly increasing (as we usually assume) and quasiconcave, then the first order Kuhn-Tucker conditions are necessary and sufficient for optimum.
- ▶ In words, whenever we find a point satisfying the K-T conditions, we have solved the problem.
- ▶ Lagrangean:

$$\mathcal{L}(x, \lambda) = u(x) - \lambda_0 \left[ \sum_{i=1}^n p_i x_i - w \right] + \sum_{i=1}^n \lambda_i x_i$$

# UMP: K-T conditions

- ▶ The first-order K-T conditions are:

$$\frac{\partial \mathcal{L}}{\partial x} = \frac{\partial u(x)}{\partial x_j} - \lambda_0 p_i + \lambda_j = 0 \text{ for all } i, \quad (1)$$

$$\lambda_0 \left[ \sum_{i=1}^n p_i x_i - w \right] = 0, \quad (2)$$

$$\lambda_j x_j = 0 \text{ for all } i, \quad (3)$$

$$\sum_{i=1}^n p_i x_i - w \leq 0, \quad (4)$$

$$-x_j \leq 0 \text{ for all } i, \quad (5)$$

$$\lambda_j \geq 0 \quad i \in \{0, 1, \dots, n\}. \quad (6)$$



## UMP: Simplifying the K-T conditions

- ▶ If the utility function has a strictly positive partial derivative for some  $x_i$  at the optimum, then the budget constraint must bind and  $\lambda_0 > 0$ .
- ▶ This follows immediately from the first line of the K-T conditions.
- ▶ For the other inequality constraints, consider the partial derivatives at  $x \in X$  with  $x_j \rightarrow 0$  for some  $i$ .
- ▶ If

$$\lim_{x_j \rightarrow 0} \frac{\partial u(x)}{\partial x_j} = \infty,$$

then the first line of the K-T conditions implies that at optimum  $x_j > 0$ .

- ▶ If this is true for all  $i$ , then we can ignore the non-negativity constraints and we are effectively back to a problem with a single equality constraint.
- ▶ If  $\frac{\partial u(x)}{\partial x_j} < \infty$  for  $x = (x_j, x_{-j}) = (0, x_{-j})$ , then we must also consider corner solutions where  $x_j = 0$  at optimum.

## UMP: Interior solutions to K-T conditions

- ▶ For interior solutions  $x_i > 0$  for all  $i$ , we get from the first equation by eliminating  $\lambda$  the familiar condition:

$$\frac{\frac{\partial u(x)}{\partial x_i}}{\frac{\partial u(x)}{\partial x_k}} = \frac{p_i}{p_k}. \quad (7)$$

- ▶ This is of course the familiar requirement that  $MRS_{x_i, x_k} = \frac{p_i}{p_k}$  that we saw in Principles of Economics 1.
- ▶ Now we see that the same condition extends for many goods and the economic intuition is exactly the same.
- ▶ The price ratio gives the marginal rate of transformation between the different goods and at an interior optimum, that rate must coincide with the marginal rate of substitution.

## UMP: Interior solutions to K-T conditions

- ▶ By multiplying these equations by  $p_k \frac{\partial u(x)}{\partial x_k}$ , we can write the first order conditions for an interior solution as:

$$p_k \frac{\partial u(x)}{\partial x_1} - p_1 \frac{\partial u(x)}{\partial x_k} = 0 \text{ for all } k, \sum_{i=1}^n p_i x_i - w = 0. \quad (8)$$

- ▶ In this equation system, we have  $n$  endogenous variables  $x_1, \dots, x_n$  and  $n + 1$  exogenous variables  $p_1, \dots, p_n, w$ .
- ▶ We want to examine the comparative statics of  $x(p, w)$ , for example  $\frac{\partial x_i(p, w)}{\partial p_i}$ ,  $\frac{\partial x_i(p, w)}{\partial p_j}$  and  $\frac{\partial x_i(p, w)}{\partial w}$ .
- ▶ In words, what happens to the demand for one good when its own price changes, when other goods prices change and when income changes.
- ▶ In the next lecture, we'll do this via duality between UMP and expenditure minimization. Here, tackle easy cases where the optimum can be solved explicitly.

## UMP: Constant elasticity of substitution

- ▶ In some cases, the functional form allows for explicit solution.
- ▶ We start with the constant elasticity of substitution utility function with two goods  $x, y \in \mathbb{R}$ .

$$u(x, y) = (a_x x^\rho + a_y y^\rho)^{\frac{1}{\rho}},$$

for  $\rho < 1$ ,  $\rho \neq 0$  and  $a_x, a_y > 0$ .

- ▶ You have already shown in problem sets that functions of this type are quasiconcave for  $\rho > 0$ .
- ▶ Please show that the function is quasiconcave also for  $\rho < 0$ . Be careful here since raising to a negative power is not an increasing function.

## UMP: Constant elasticity of substitution

- ▶ Compute the marginal utility for each  $x_i$ :

$$\frac{\partial u(x, y)}{\partial x} = \rho a_x x^{\rho-1} \frac{1}{\rho} (a_x x^\rho + a_y y^\rho)^{\frac{1}{\rho}-1}.$$

$$\frac{\partial u(x, y)}{\partial y} = \rho a_y y^{\rho-1} \frac{1}{\rho} (a_x x^\rho + a_y y^\rho)^{\frac{1}{\rho}-1}.$$

- ▶ Note that since  $\rho < 1$ , we have  $\frac{\partial u(x, y)}{\partial x} > 0$ ,  $\frac{\partial u(x, y)}{\partial y} > 0$ , and

$$\lim_{x \rightarrow 0} \frac{\partial u(x, y)}{\partial x} = \lim_{y \rightarrow 0} \frac{\partial u(x, y)}{\partial y} = \infty.$$

- ▶ Hence budget constraint binds and interior solution
- ▶ Feasible set is convex, the objective function is quasiconcave with a non-vanishing derivative, the first order conditions are also sufficient

## UMP: Constant elasticity of substitution

- ▶ Hence the K-T conditions require simply that for all  $i, k$ :

$$\frac{\frac{\partial u(x,y)}{\partial x}}{\frac{\partial u(x,y)}{\partial y}} = \frac{p_x}{p_y},$$

and the budget constraint holds as an equality:

$$p_x x + p_y y = w.$$

- ▶ Hence we have that

$$\frac{a_x x^{\rho-1}}{a_y y^{\rho-1}} = \frac{p_x}{p_y},$$

or

$$\frac{x}{y} = \left( \frac{a_y p_x}{a_x p_y} \right)^{\frac{1}{\rho-1}},$$

or

# UMP: Constant elasticity of substitution

- ▶ Substituting into the budget constraint, we get:

$$p_x x + p_y x \left( \frac{a_y p_x}{a_x p_y} \right)^{\frac{1}{1-\rho}} = w.$$

- ▶ We can solve for  $x_1$  to get

$$x = \frac{w}{p_x + p_y \left( \frac{a_y p_x}{a_x p_y} \right)^{\frac{1}{1-\rho}}}.$$

- ▶ Simplifying the expression a bit, we get

$$x = \frac{w \left( \frac{p_x}{a_x} \right)^{\frac{1}{\rho-1}}}{(a_x)^{\frac{1}{1-\rho}} (p_x)^{\frac{\rho}{\rho-1}} + (a_y)^{\frac{1}{1-\rho}} (p_y)^{\frac{\rho}{\rho-1}}},$$

$$y = \frac{w \left( \frac{p_y}{a_y} \right)^{\frac{1}{\rho-1}}}{(a_x)^{\frac{1}{1-\rho}} (p_x)^{\frac{\rho}{\rho-1}} + (a_y)^{\frac{1}{1-\rho}} (p_y)^{\frac{\rho}{\rho-1}}}.$$

## UMP: Constant elasticity of substitution

- ▶ Let  $r = \frac{\rho}{\rho-1}$ . Then we have a bit more neatly:

$$x = \frac{w\left(\frac{p_x}{a_x}\right)^{r-1}}{a_x^{1-r}p_x^r + a_y^{1-r}p_y^r}, \quad y = \frac{w\left(\frac{p_y}{a_y}\right)^{r-1}}{a_x^{1-r}p_x^r + a_y^{1-r}p_y^r}.$$

- ▶ For the case where  $a_x = a_y$ , this simplifies further to:

$$x(p_x, p_y, w) = \frac{wp_x^{r-1}}{p_x^r + p_y^r}, \quad y(p_x, p_y, w) = \frac{wp_y^{r-1}}{p_x^r + p_y^r}.$$

- ▶ Exercise: Compute the comparative statics for  $x(p_x, p_y, w)$ ,  $y(p_x, p_y, w)$  in the exogenous variables. What happens when  $r \rightarrow 1$  and  $r \rightarrow -\infty$ ?



## UMP: Constant elasticity of substitution

- ▶ You will see in further studies the case with  $n$  goods  $x = (x_1, \dots, x_n)$  at prices  $p = (p_1, \dots, p_n)$ . With equal coefficients  $a_i = a_j$  for all  $i, j$ , the optimal demands are:

$$x_i(p, w) = \frac{wp_x^{r-1}}{\sum_{i=1}^n p_i^r}.$$

- ▶ The term  $\sum_{i=1}^n p_i^r$  is called the CES price aggregator. You will see CES functions in international trade, endogenous growth, production theory and industrial organization.

## UMP: Constant elasticity of substitution

- ▶ To see where the name comes from, go back to

$$\frac{x}{y} = \left( \frac{a_y p_x}{a_x p_y} \right)^{\frac{1}{\rho-1}}.$$

- ▶ If you denote  $\frac{x}{y} = z$ ,  $\left( \frac{p_x}{p_y} \right) = q$ , you have

$$z = cq^{\frac{1}{\rho-1}}.$$

- ▶ Hence  $\frac{1}{\rho-1}$  is the elasticity of  $z$  with respect to  $q$ . The higher  $\frac{1}{\rho-1}$ , the more substitutable the products are.

## UMP: Cobb-Douglas utility function

- ▶ In Problem set 1, you showed that as  $\rho \rightarrow 0$ , the CES -function converges to the Cobb-Douglas utility function  $u(x) = x^{a_x} y^{a_y}$ .
- ▶ We can take  $a_x + a_y = 1$  and denote  $a_x = \alpha$ ,  $a_y = 1 - \alpha$  since raising to the power of  $a_x + a_y$  is a strictly increasing function.
- ▶ Both marginal utilities are strictly positive and

$$\lim_{x \rightarrow 0} \frac{\partial u(x, y)}{\partial x} = \lim_{y \rightarrow 0} \frac{\partial u(x, y)}{\partial y} = \infty.$$

## UMP: Cobb-Douglas utility function

- ▶ Hence interior solution and budget constraint binds.
- ▶ The requirement that  $MRS_{x,y} = \frac{p_x}{p_y}$  is the same as in (9) with  $\rho = 0$ .
- ▶ Therefore we can use the formulas for Marshallian demands for the CES-case to get:

$$x(p_x, p_y, w) = \frac{\alpha w}{p_x}, \quad y(p_x, p_y, w) = \frac{(1 - \alpha)w}{p_y}.$$

## UMP: Cobb-Douglas utility function

- ▶ For the Cobb-Douglas utility function, you get the result that the expenditure share  $\frac{p_x X}{w} = \alpha$  and  $\frac{p_y Y}{w} = 1 - \alpha$ .
- ▶ This extends easily to the case with  $n$  goods and  $u(x) = x_1^{\alpha_1} \dots x_n^{\alpha_n}$  with  $\alpha_i > 0, \sum_i \alpha_i = 1$  at prices  $p = (p_1, \dots, p_n)$ . Then you have:

$$x_i(p, w) = \frac{\alpha_i w}{p_i}.$$

- ▶ Expenditure shares do not depend on prices and on income.
- ▶ In equation (9), you can see that for general CES -functions, expenditure shares depend on prices, but not on income.
- ▶ This is not very realistic

## UMP: Stone-Geary utility function

- ▶ One way to get more realistic consumption patterns is to define the utility function for consumptions above a level needed for subsistence.
- ▶ Let  $\underline{x} = (\underline{x}_1, \dots, \underline{x}_n)$  be the levels of each good needed for survival and assume that  $w \geq p \cdot \underline{x}$ .
- ▶ The utility function for  $x \in \mathbb{R}^n$  such that  $x_i \geq \underline{x}_i$  is of Cobb-Douglas -like form:

$$u(x) = (x_1 - \underline{x}_1)^{\alpha_1} \dots (x_n - \underline{x}_n)^{\alpha_n},$$

where  $0 < \alpha_i < 1$  for all  $i$  and  $\sum_{i=1}^n \alpha_i = 1$ .

- ▶ Notice that the marginal utility for good  $i$  is infinite if  $x_i = \underline{x}_i$  and that the utility function is strictly increasing in all of its components.
- ▶ Hence we still have an interior solution and the budget constraint binds.

## UMP: Stone-Geary utility function

- ▶ We get as above:

$$\frac{\frac{\partial u}{\partial x_i}}{\frac{\partial u}{\partial x_k}} = \frac{\alpha_i(x_k - \underline{x}_k)}{\alpha_k(x_i - \underline{x}_i)} = \frac{p_i}{p_k} \text{ for all } i, k,$$

$$\sum_{i=1}^n p_i x_i = w.$$

- ▶ Taking  $k = 1$ , we get that

$$x_i - \underline{x}_i = \frac{\alpha_i p_1}{\alpha_1 p_i} (x_1 - \underline{x}_1) \text{ for all } i. \quad (10)$$

- ▶ Multiplying both sides by  $p_i$  and summing over  $i$  gives:

$$\sum_{i=1}^n p_i (x_i - \underline{x}_i) = \frac{p_1 \sum_{i=1}^n \alpha_i}{\alpha_1} (x_1 - \underline{x}_1).$$

## UMP: Stone-Geary utility function

- ▶ So we can solve:

$$x_1 - \underline{x}_1 = \frac{\alpha_1(w - \sum_{i=1}^n p_i \underline{x}_i)}{p_1},$$

where we used the budget constraint  $\sum_{i=1}^n p_i x_i = w$  and  $\sum_{i=1}^n \alpha_i = 1$

- ▶ By (10), we see that

$$x_i - \underline{x}_i = \frac{\alpha_i(w - \sum_{j=1}^n p_j \underline{x}_j)}{p_i}.$$

- ▶ The consumer uses a constant fraction of her excess income (above what is needed for the necessities  $\underline{x}$ ) in constant shares given by the  $\alpha_j$ .
- ▶ Since the poor have less excess wealth, their consumption fractions are closer to the ones given by the subsistence levels  $\beta_i := \frac{x_i}{\sum_i \underline{x}_i}$ .



## Quasilinear utility function

- ▶ We end the section on utility maximization with  $u(x, y) = v(x) + y$ , where  $v$  is a strictly increasing and strictly concave function subject to non-negativity of  $x, y$  and the budget constraint  $p_x x + y \leq w$ .
- ▶ Now  $MRS_{x,y} = v'(x)$ .
- ▶ If  $v'(\frac{w}{p_x}) > p_x$ , then we have a corner solution  $x(p_x, w) = \frac{w}{p_x}, y(p_x, w) = 0$ . Otherwise  $x(p_x, w)$  solves

$$v'(x) = p_x,$$

and

$$y = (w - p_x x(p_x, w)).$$

- ▶ This utility function lies behind partial equilibrium analysis in microeconomics where  $x$  is sold in the market of interest and  $y$  is everything else.

## Expenditure minimization problem

- ▶ We cover briefly the related problem of minimizing expenditure subject to the constraint of reaching a specified level of utility.
- ▶ All the notation is exactly as in UMP and we assume that the utility function  $u(x)$  is quasiconcave.

$$\min_{x \in X} p \cdot x = \sum_{i=1}^n p_i x_i,$$

subject to

$$u(x) \geq \bar{u}.$$

- ▶ This means that we have a linear and thus quasiconvex objective function for our minimization problem and since the utility function is quasiconcave, the feasible set is convex.

## Expenditure minimization problem

- ▶ Hence we know that K-T necessary conditions are also sufficient. Notice that the feasible set is now not bounded (why?)
- ▶ A solution exists because we can take any  $x^*$  such that  $u(x^*) \geq \bar{u}$  and restrict attention to  $x$  such that  $p \cdot x \leq p \cdot x^*$  since  $x^*$  is a feasible solution.
- ▶ But this set is convex and bounded since it is a budget set.

## Expenditure minimization problem

- ▶ The Lagrangean to the problem is:

$$\mathcal{L}(x, \lambda) = \sum_{i=1}^n p_i x_i - \lambda_0(\bar{u} - u(x)) + \sum_{i=1}^n \lambda_i x_i.$$

- ▶ The first-order conditions are:

$$\frac{\partial \mathcal{L}}{\partial x} = p_i + \lambda_0 \frac{\partial u}{\partial x_i} + \lambda_i = 0 \text{ for all } i, \quad (11)$$

$$\lambda_0[u(x) - \bar{u}] = 0, \quad (12)$$

$$\lambda_i x_i = 0 \text{ for all } i, \quad (13)$$

$$\bar{u} - u(x) \leq 0, \quad (14)$$

$$-x_i \leq 0 \text{ for all } i, \quad (15)$$

$$\lambda_i \geq 0 \quad i \in \{0, 1, \dots, n\}. \quad (16)$$

## Expenditure minimization problem

- ▶ Notice that for interior solutions (where  $\lambda_1 = \lambda_2 = \dots = \lambda_n = 0$ , we get again (after eliminating the multiplier) from the first line of the K-T conditions that

$$\frac{\frac{\partial u}{\partial x_i}}{\frac{\partial u}{\partial x_k}} = \frac{p_i}{p_k}.$$

- ▶ The solutions  $x_i(p, \bar{u})$  to this minimization problem are called the Hicksian or compensated demands.
- ▶ We have exactly the same situation as before. Now the ratio of marginal utilities is really the MRT for the problem since it describes the feasible set.
- ▶ The price ratio is now the MRS of this new problem. We will relate these two problems in the next lecture.

## Cost minimization problem for a firm

- ▶ A firm chooses its inputs  $k, l$  to minimize the cost of reaching a production target of  $\bar{q}$  at given input prices  $r, w$ .
- ▶ The production function is assumed to be a strictly increasing and quasiconcave function  $f(k, l)$ .

$$\min_{(k,l) \in \mathbb{R}_+^2} rk + wl$$

subject to

$$f(k, l) \geq \bar{q}.$$

- ▶ Notice that this is the same mathematical problem as in expenditure minimization. Only the names of variables have changed. The solution to the problem is therefore also identical.