**Pre-exam**

The pre-exam familiarizes you with selected authors of organization theory and the processes of theory development and testing. Please acquire the book “Great Minds in Management: The Process of Theory Development” edited by Ken Smith and Michael Hitt (2005, Oxford University Press). I recommend you to read the whole book, but for the purposes of the pre-exam, the following 12 chapters are required:

Chapters written by the editors: 1 and 26

Main chapters by theorists: 2 (Bandura), 6 (Hambrick), 11 (Staw), 13 (Argyris), 17 (Mintzberg), 19 (Weick), 20 (Freeman), 22 (Scott), 23 (Williamson), 24 (Winter)

Please answer the following questions:

1. How do you think the basic disciplines (economics, psychology, social psychology and sociology) have influenced the management theories and empirical methods covered in your readings? Can you identify different styles or emphases in thinking based on disciplinary differences?

2. For each of the ten authors, list briefly: a) what you thought was the single most interesting insight, b) think of a phenomenon to which the ideas could be extended, either theoretically or in practical application

The answer to both of these three questions should be around 800-1200 words (2-3 written pages). Please write essay answers to the first two questions, paying particular attention to the logical structure of your answer.

Please familiarize yourself with academic use citations and references (preferably APA format, see e.g. <http://libraryguides.vu.edu.au/apa-referencing/getting-started-in-apa-referencing>). Return the pre-exam on MyCourses in Word or PDF format no later than on **September 8th.**

**PLEASE NOTE:**

In previous years there have always been **multiple** students who have failed to properly cite original references for their claims and who have even copied text directly without placing it in quotation marks. Please be sure to not make these mistakes. NEVER pass