CS-C2130 / CS-C2140 / CS-E4910 Software Project 1 / 2 / 3

Lecture 4: Pitches and meetings with the Clients
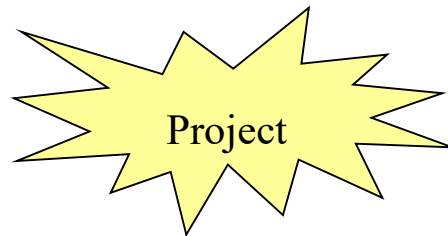
14.10.2020

Jari Vanhanen

Agenda

- 16:15 Welcome

- 16:24 Pitches

- 17:15 – 18:30 Meetings between the teams and their favorite clients

Project Stakeholders and their Goals

Students

- learn about SW development and Scrum
- good grade
- become famous by producing great SW
- network with other students and employers

Client organization

- get useful SW and new ideas
- get experiences of new technologies etc.
- network with students

Project

Course personnel (coaches, teacher)

- provide a good learning environment, i.e. a realistic but safe sandbox
- help to notice *serious* problems before it is too late
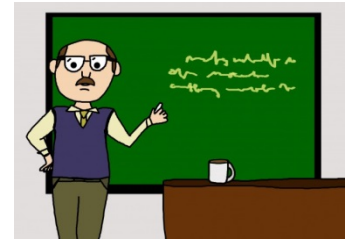- ensure the fullfillment of educational goals

Educational Goals for Students

- After this course a student should
  - **understand the common challenges** involved in sw development
  - be able to **apply Scrum** and suitable work practices and tools in sw projects
  - be a **better programmer**
  - have improved in many **academic/soft skills** applicable practically anywhere

Students are encouraged to use this course as an opportunity to learn as many new things as possible!

We hope that the clients also support them in this endeavor!

A tip from the previous Clients

While choosing the team, appreciate motivation, as that can make a big difference, and not only the current skill set.

- More tips from the previous Clients will be discussed in the Client Info on **Mo 19.10. 11:00-11:30**
  - Zoom link coming in e-mail

Next Steps

- Clients give the pitches (**2 minutes** per topic)
  - camera on, and share your screen in needed
  - questions will be asked later during the discussions

- Clients go to meet the teams according to the schedule on the Google Sheet
  - slots scheduled every 15 minutes
    - 10 min for the discussion with a client + 5 min for the team to discuss themselves
    - if the next slot is empty for both the team and client, you can discuss longer
  - teams may reserve empty slots by 17:15, if they want to discuss with additional clients

- **By Th 15.10. 10:00 am**
  - **Each client sends her prioritized list of teams they would like to "hire" to jari.vanhanen # aalto.fi**
  - **Each team updates their prioritized list of clients on the Team info sheet**

- Jari pairs the teams and clients on Th 15.10. afternoon
  - Each team should immediately schedule the first meeting with their Client to be held anytime after 19.10.