## Global Game Industry: Level 7 [MLI26C738]

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### Agenda for today

16:00 – 16:15 – touch base and sharing insights from exercises

16:15 – 17:15 – discussion on ethics, consumers as players

17:15 – 18:15 – debate on today's topic

18:15 – 19:00 – Among Us + debriefing



### Today's learning outcomes

Understand how the lack of regulations is influencing gameplay and enjoyment

Reflect on how games are monetized based on the obsession — pleasure spectrum

Analyze ethical practices within game development studios

Players as consumers, ethics of video games





### A balancing act

Profits Pleasure

But what if a pleasure becomes an obsession?



### Or when this...turns into this?









#### But let's focus on the consumers for now.

First this:

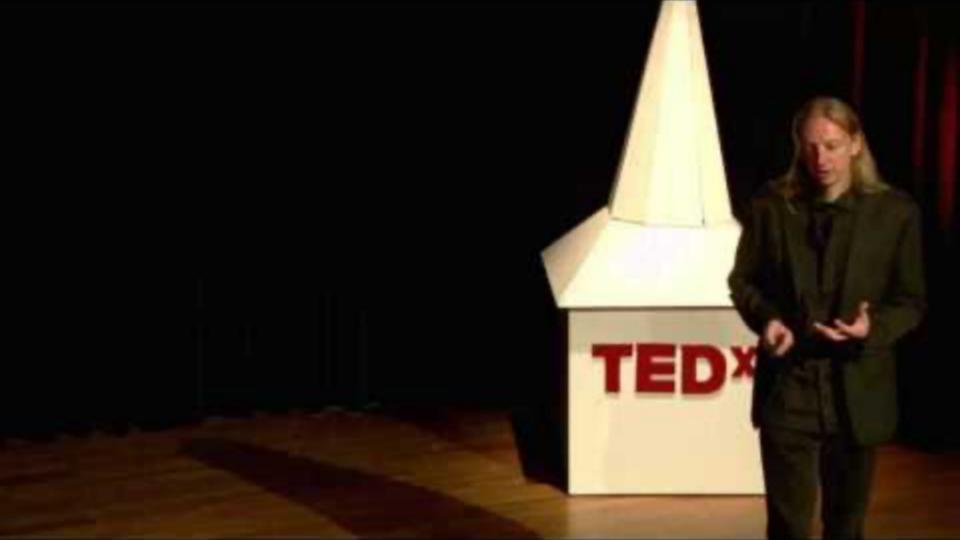
https://www.youtube.com/watch?v=unVzwxmyeqs

And then this:

https://www.youtube.com/watch?v=29EN9Anic9Q

Bonus:

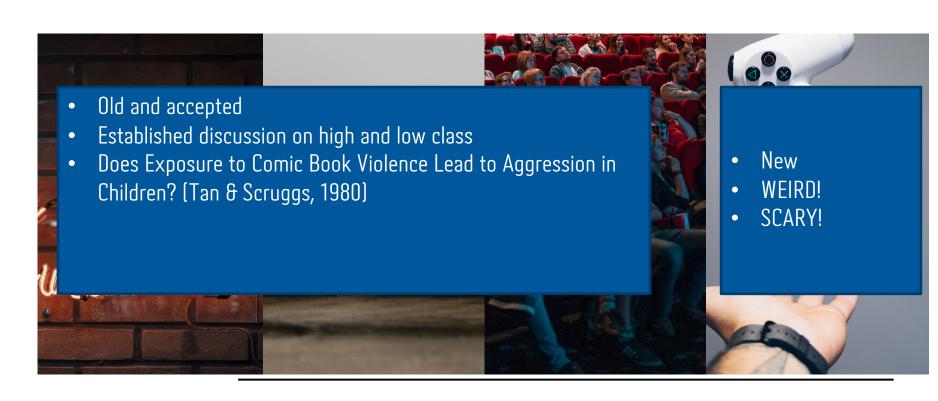
https://www.youtube.com/watch?v=uaf\_Xjz6Mxs







### And let's put things into context





### So, do games cause violent behavior or not?

A common argument in the violent video game (VVG) literature is that the greater the realism of a game, the more it activates aggressive concepts, and the greater antisocial effects it will have on its players. In this paper, we therefore present two large-scale online experiments (n = 898 and n = 1880) which investigate the effects of two different manipulations of behavioural realism on the activation of aggressive concepts in VVGs. In neither experiment did increasing realism increase the activation of aggressive concepts.

Zendle et al. (2018)



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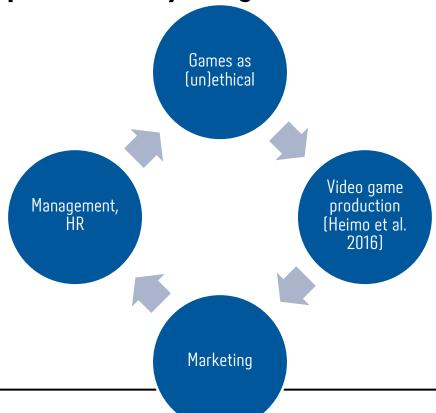
### We need to adopt a more holistic view

An important first step will be for us to agree that interactive media can trigger physiologic effects in humans, and that we have some control over the quality and quantity of those effects. It is not clear that we have completed this basic first step, as language used in relevant discussions does not reflect that agreement yet.

Shokrizade (2018)



Ethical practices beyond games





### Ethics of games and playing games

- Games as reinforcing or questioning ethics
  - Is it ethically right to portray video game characters from a single perspective?
  - O (Video) games as raising awareness
  - These historically bound, though. Case: Colonization (1994)





### Ethics in game development

- Content
  - How do we portray the game world?
  - O What kind of characters are playable?
  - O Dialogue?
- Monetization logics
  - O If games are transformative, how do questionable practices transform the developers?

# N E V E & A L O N E





### Questionable ethics in action

#### Logic here:

- Give rewards
- Lose matches
- Need to get more rewards
- Tougher opponents
- And so on...





### Marketing video games

- False promises
  - Features that will not be part of the final release
  - No gameplay footage, only cinematics
- Mixed messages
  - O Racist, offensive





### Marketing video games

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- For more content, check: <a href="https://www.thegamer.com/15-worst-video-game-marketing-fails-in-history/">https://www.thegamer.com/15-worst-video-game-marketing-fails-in-history/</a>



### Managerial practices in game companies

- Crunch
  - Working excessively long hours for a long period of time
- Industry itself still not that diverse
  - https://www.igda.org/news/381234/IGDA-DSS-2017-Press-Release.htm
- Fame vs. reality
  - O "Of course everyone wants to create games" argument utilized far too often
  - Job stability low, job rotation high



### Ethics and video games: conclusion

- Moving beyond the "games are violent and thus cause violent behavior" argument to develop more granulated discussions
  - O However, such discussions overtly focused on Western countries. Why is that?
- Not only game-related: also development, monetization, marketing, managerial practices etc.
- How to balance between profits and obsessions, fun and crunch?
- Question of time? Practices become more ethical as time passes by and the industry matures?

The great class debate!





### The great class debate

- Preparations: 20 minutes
- Debate: 20 minutes
- Debriefing: 20 minutes
- Class divided into three camps (2 x 3)
- Topic: Battle pass good or bad for the player
- Flow of the debate: opening statements, debate, closing statements (facilitated by the moderator)
- Teams: for, against, moderators
- Moderators' role is to define victory conditions and ensure smooth and respectful flow of the debate



### **Teams**

For 1 Musa, Alex D., Ville, Daniel, Nhi, Laura	For 2 Riku, Matthieu, Severi, Liia, Aleksi, Sampo
Against 1 Teniola, Kerkko, Niklas J., Simo L., Paul, Vilma	Against 2 Antti, Adrien, Sointu, Niklas L., Indrek, Alexander W.
Moderators 1 Anh, Simo H., Joonas, Onni, Neea, Kalle	Moderators 2 Oscar, Osama, Pyry, Niklas P., Tseyang, Toivo

### Divided into two breakout rooms





### Insights from the debate?

- Who won?
- What did you learn?
- Any thoughts on the debate as a learning method?
- Anything else you'd like to share?





### Key takeaways

- Ethics in games goes beyond games: management & HR, games, game development, marketing
- How to balance between profits and obsessions, fun and crunch?
- How analyzing games can inform our approaching to developing / making money out of games?
- South Park has an interesting episode on ethics in video games:
   S18E06 (Freemium Isn't Free)





### Preparations for tomorrow

- Create a Twitch account and follow Johnathyn so you can attend the session
- Read Lehtonen & Harviainen (2016) and section 4.3 from Kerr (2017).

### Keep up the good work!

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