

Value Network Design for Internet

Motivation

Technical vs. Market Architecture

What is the linkage?

	Technical architecture	Market architecture
Interacting nodes	Computional nodes	Legal persons
Interaction spec	Software protocol	Legal contract/SLA
Transactions	Computational	Financial
Architect	Engineer	Sales/lawyer

- "Code is law" (Lawrence Lessig)
- Technical may define the market architecture, and vice versa
- Link of technical and market architectures getting stronger due to
 - more flexible ICT systems
 - spreading of Internet connectivity in products (Internet of Things)
 - expanding from products to services to information services



Standardization and Market Architecture Case: 3GPP vs. IETF

	3GPP	IETF
Standardization output	System specs	Protocol specs
Approach	Top-down	Bottom-up
Driving actors	Big firms	Individuals
Market architecture assumption	Vertical	Horizontal
Structural evolution	Planned	Market-driven

- 3GPP drives the technical+market architecture (IETF not)
- Which approach can handle big technology steps better?



Structural Renewal and Research Scope

Forward-looking Thinking

cmp. Customers

architecture	New	technology reusevalue net studiese.g. public WLAN	- qualitative studies - e.g. cognitive radio
Market ar	Existing	 quantitative studies existing data cost optimization regulation e.g. 3GPP HSDPA 	business model reusecost studiese.g. 3GPP IMS

Existing

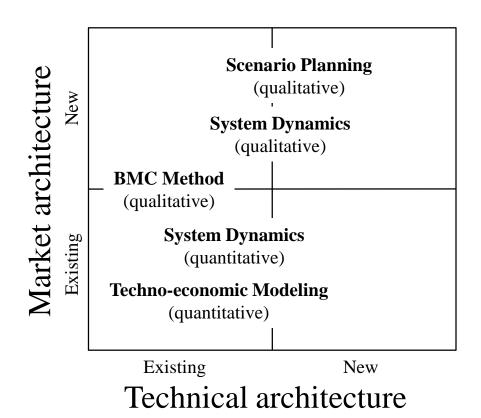
New

Technical architecture

(cmp. Products)



Research Methods on Structural Renewal



- Comparison of technologies, technical architectures, or market architectures?
- Possible viewpoints: single firm, role, group of firms, consumer, society

