# Mathematics for Economists: Lecture 6

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## This lecture covers

#### 1. Economic applications of unconstrained optimization

- 1.1 Finding extrema of quadratic functions
- 1.2 Ordinary least squares
- 1.3 Profit maximizing firm
- 2. Convex sets
- 3. Concave and convex functions
- 4. Quasiconcave functions

#### Quadratic functions

A multivariate quadratic function  $f : \mathbb{R}^n \to \mathbb{R}$  takes the form:

$$f(\mathbf{x}) = \mathbf{c} + \mathbf{b} \cdot \mathbf{x} + \mathbf{x} \cdot \mathbf{A}\mathbf{x},$$

where  $c \in \mathbb{R}$  is the constant term, the inner product  $\boldsymbol{b} \cdot \boldsymbol{x}$  is the linear term for some  $\boldsymbol{b} \in \mathbb{R}^n$ , and  $\boldsymbol{A}$  is a non-zero symmetric matrix defining a quadratic form.

▶ Note that for all  $n \times n$  matrices **B**, the matrix  $\frac{1}{2}(\mathbf{B}^{\top} + \mathbf{B})$  is a symmetric matrix, and

$$\boldsymbol{x} \cdot \boldsymbol{B} \boldsymbol{x} = \frac{1}{2} \boldsymbol{x} \cdot (\frac{1}{2} (\boldsymbol{B}^{\top} + \boldsymbol{B})) \boldsymbol{x}.$$

Writing out the inner products and matrix products, we see that:

$$f(\mathbf{x}) = c + \sum_{i=1}^{n} b_i x_i + \sum_{i=1}^{n} \sum_{j=1}^{n} a_{ij} x_i x_j$$

#### Derivatives of quadratic functions

The partial derivative of f with respect to x<sub>k</sub> is:

$$\frac{\partial f(\boldsymbol{x})}{\partial x_k} = b_k + \sum_{i=1}^n a_{ik} x_i + \sum_{j=1}^n a_{kj} x_j.$$

• Since **A** is symmetric,  $\sum_{i=1}^{n} a_{ik} x_i = \sum_{j=1}^{n} a_{kj} x_j$  and:

$$\frac{\partial f(\boldsymbol{x})}{\partial x_k} = b_k + 2\sum_{i=1}^n a_{ik} x_i.$$

This means that we can write the gradient of f as

$$abla f(oldsymbol{x}) = oldsymbol{b} + 2oldsymbol{A}oldsymbol{x}$$

# **Quadratic functions**

Therefore we can solve for the critical points (by finding the inverse matrix A<sup>-1</sup>, by Gaussian elimination or by Cramer's rule) from the linear system :

$$2\mathbf{A}\mathbf{x} = -\mathbf{b}.$$

- Because of this linearity in the first-order necessary conditions, quadratic functions are manageable.
- The Hessian matrix of f is 2A. Hence classifying the critical points depends on the definiteness of A.
- Quadratic models in economics: mean-variance preferences in finance, interdependent markets with linear demand curves, capacity expansion with quadratic adjustment costs, incentive problems with Normally distributed noise, ordinary least squares...

Application of quadratic optimization: ordinary least squares

- Statistics Finland has register data on *N* individuals living in Finland.
- Let  $y_i$  denote the income of individual *i*.
- Let x<sub>i</sub> = (x<sub>i1</sub>, x<sub>i2</sub>, ..., x<sub>iK</sub>) be a vector of numerical covariates that characterize individual *i* (e.g. age, years of schooling, years in continuous employment, etc.)
- ▶ Your total data: vector  $\mathbf{y} = (y_1, ..., y_N)$  and  $N \times K$  matrix of observables  $\mathbf{X}$  with element  $x_{ik}$  for individual *i*'s characteristic *k*.

• How would you find the best linear model to predict  $y_i$  if you only know  $x_i$ ?

# Application of quadratic optimization: ordinary least squares

If the number of individuals N is large in comparison to the number of observable characteristics, K, you will not be able to find a perfect linear fit i.e. a vector β = (β<sub>1</sub>,..., β<sub>K</sub>) such that:

$$y_i = \sum_{k=1}^{K} \beta_k x_{ki} = \mathbf{x}_i \cdot \boldsymbol{\beta}$$
 for all  $i$ .

- Allow an individual random term  $\epsilon_i$  that accounts for the discrepancy and find the vector  $\beta$  that 'minimizes the size' of the error vector  $\epsilon = (\epsilon_1, ..., \epsilon_N)$ .
- ► How to measure the size? Ordinary least squares minimizes norm:

$$\boldsymbol{\epsilon}\cdot\boldsymbol{\epsilon}=\sum_{i=1}^{N}\epsilon_{i}^{2}.$$

• But why not, say  $\sum_{i=1}^{N} |\epsilon_i|$ ?

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# Minimizing the sum of squared errors

• If 
$$y_i = \sum_{k=1}^{K} \beta_k x_{ki} + \epsilon_i$$
, then  $\epsilon_i = y_i - \sum_{k=1}^{K} \beta_k x_{ki} = y_i - \mathbf{x}_i \cdot \boldsymbol{\beta}$ . But then:

$$\boldsymbol{\epsilon}\cdot\boldsymbol{\epsilon}=\sum_{i=1}^{N}\epsilon_{i}^{2}=\sum_{i=1}^{N}(\boldsymbol{y}_{i}-\boldsymbol{x}_{i}\boldsymbol{eta})^{2}.$$

Writing in vector form, we have:

$$\boldsymbol{\epsilon} \cdot \boldsymbol{\epsilon} = (\boldsymbol{y} - \boldsymbol{X}\boldsymbol{\beta})^\top (\boldsymbol{y} - \boldsymbol{X}\boldsymbol{\beta}) = \boldsymbol{y}^\top \boldsymbol{y} - \boldsymbol{y}^\top \boldsymbol{X}\boldsymbol{\beta} - (\boldsymbol{X}\boldsymbol{\beta})^\top \boldsymbol{y} + (\boldsymbol{\beta}\boldsymbol{X})^\top \boldsymbol{X}\boldsymbol{\beta}$$

$$= \mathbf{y}^{\top}\mathbf{y} - 2\mathbf{y}^{\top}\mathbf{X}\boldsymbol{\beta} + \boldsymbol{\beta}\cdot\mathbf{X}^{\top}\mathbf{X}\boldsymbol{\beta} = \mathbf{y}\cdot\mathbf{y} - 2\mathbf{X}^{\top}\mathbf{y}\cdot\boldsymbol{\beta} + \boldsymbol{\beta}\cdot\mathbf{X}^{\top}\mathbf{X}\boldsymbol{\beta}.$$

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# Minimizing the sum of squared errors

$$-2\boldsymbol{X}^{ op}\boldsymbol{y}+2\boldsymbol{X}^{ op}\boldsymbol{X}\boldsymbol{eta}=\mathbf{0},$$

or the critical point  $\hat{\beta}$  satisfies:

$$\hat{\boldsymbol{eta}} = (\boldsymbol{X}^{ op} \boldsymbol{X})^{-1} \boldsymbol{X}^{ op} \boldsymbol{y}.$$

- This is the OLS-estimator for the linear model  $y = X\beta$ .
- In Problem Set 3, you are asked to prove that X<sup>T</sup>X is positive definite so β̂ is indeed a global minimum.

# Profit maximization with CES - production function

Consider profit maximization

$$\max_{x,l>0}f(k,l)-\frac{r}{p}k-\frac{w}{p}l,$$

with the production function  $f : \mathbb{R}^2 \to \mathbb{R}$ :

$$f\left(k,l
ight)=\left(k^{
ho}+l^{
ho}
ight)^{rac{1}{
ho}}$$
 ,

Form the gradient of profit:

$$\begin{pmatrix} \frac{\partial f(k,l)}{\partial k} - \frac{r}{p} \\ \frac{\partial f(k,l)}{\partial l} - \frac{w}{p} \end{pmatrix} = \begin{pmatrix} (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 1} k^{\rho - 1} - \frac{r}{p} \\ (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 1} l^{\rho - 1} - \frac{w}{p} \end{pmatrix}$$

The the Hessian matrix is the Hessian matrix of the production function:

$$Hf(k,l) = \begin{pmatrix} \frac{\partial^2 f(k,l)}{\partial k \partial k} & \frac{\partial^2 f(k,l)}{\partial k \partial l} \\ \frac{\partial^2 f(k,l)}{\partial l \partial k} & \frac{\partial^2 f(k,l)}{\partial l \partial l} \end{pmatrix}$$

# Example: CES -function

► By the product rule:

$$\begin{aligned} \frac{\partial^{2} f(k,l)}{\partial k \partial k} &= (\rho-1) k^{\rho-2} (k^{\rho}+l^{\rho})^{\frac{1}{\rho}-1} \\ &+ \left(\frac{1}{\rho}-1\right) (k^{\rho}+l^{\rho})^{\frac{1}{\rho}-2} \rho k^{2\rho-2}, \\ \frac{\partial^{2} f(k,l)}{\partial k \partial l} &= \left(\frac{1}{\rho}-1\right) (k^{\rho}+l^{\rho})^{\frac{1}{\rho}-2} \rho l^{\rho-1} k^{\rho-1}, \\ \frac{\partial^{2} f(k,l)}{\partial l \partial l} &= (\rho-1) l^{\rho-2} (k^{\rho}+l^{\rho})^{\frac{1}{\rho}-1} \\ &+ \left(\frac{1}{\rho}-1\right) (k^{\rho}+x_{2}^{\rho})^{\frac{1}{\rho}-2} \rho l^{2\rho-2}. \end{aligned}$$

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# Example: CES -function

By collecting the common terms, we get:

$$D^{2}f(x_{1}, x_{2}) = \begin{pmatrix} \frac{\partial^{2}f(k,l)}{\partial k\partial k} & \frac{\partial^{2}f(k,l)}{\partial k\partial l} \\ \frac{\partial^{2}f(k,l)}{\partial l\partial k} & \frac{\partial^{2}f(k,l)}{\partial l\partial l} \end{pmatrix}$$
$$= (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 2} \begin{pmatrix} (\rho - 1) k^{\rho - 2} l^{\rho} & (1 - \rho) l^{\rho - 1} k^{\rho - 1} \\ (1 - \rho) l^{\rho - 1} k^{\rho - 1} & (\rho - 1) l^{\rho - 2} k^{\rho} \end{pmatrix}.$$

When computing the determinant, we can separate the common factor:

 $\det\left(Hf\left(k,l\right)\right) =$ 

$$(k^{\rho}+l^{\rho})^{\frac{1}{\rho}-2}k^{2\rho-2}l^{2\rho-2}\det\left(\begin{array}{cc}(\rho-1)&(1-\rho)\\(1-\rho)&(\rho-1)\end{array}\right)=0.$$

*Hf* (x<sub>1</sub>, x<sub>2</sub>) is therefore negative semidefinite if ρ < 1 and positive semidefinite if ρ > 1.

# Final comments on unconstrained optimization:

- Do local maxima or minima always exist?
  - Obviously you cannot find a maximum to f(x) = 2x.
- Are there economically meaningful cases where this could be problematic?
  - Think about production with constant returns to scale (homogenous of degree 1 production function).

- If you find all local maxima of a function, can you be sure that one of them is a global maximum?
- How do you determine which one of the local maxima is the global maximum?

# Convex and concave functions: Convex sets

#### Definition

A set X is convex if for all  $x, y \in X$  and for all  $\lambda \in [0, 1]$ , we have:

$$\lambda \mathbf{x} + (\mathbf{1} - \lambda) \mathbf{y} \in \mathbf{X}.$$

We call  $\lambda x + (1 - \lambda) y$  a *convex combination* of *x* and *y*.

- On the real line, convex sets are intervals *a* ≤ *x* ≤ *b* for some −∞ ≤ *a* ≤ *b* ≤ ∞.
- In ℝ<sup>n</sup>, convex sets are sets X with the property that when you connect linearly two points in X, the entire connecting line is also in X.
- Hence a disk in the plane is convex and a cube in the three dimensional space are convex, but the circle in the plane is not, a disk with the center removed is not, a doughnut in three dimensions is not etc.



Figure: Illustration of convex sets.

# Convex and concave functions: Definitions

▶ Consider a real-valued function  $f : X \to \mathbb{R}$ , where X is a convex set.

#### Definition

The function *f* is convex if for all  $\mathbf{x}, \mathbf{y} \in X$  and for all  $\lambda \in [0, 1]$ , we have:

$$f(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}) \leq \lambda f(\boldsymbol{x}) + (1 - \lambda) f(\boldsymbol{y}).$$

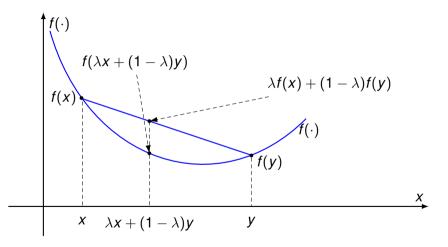
f is concave if

$$f(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}) \geq \lambda f(\boldsymbol{x}) + (1 - \lambda) f(\boldsymbol{y}).$$

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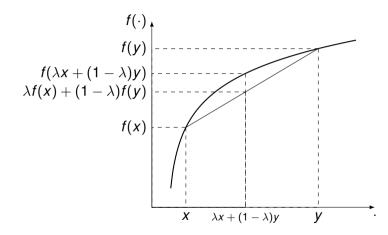
▶ Note: If *f* is convex, then -f is concave

## A convex function on the interval [a, b]



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#### A concave function of a real variable



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#### Properties of convex functions

- If  $f(\mathbf{x})$  is convex, then  $g(\mathbf{x}) = -f(\mathbf{x})$  is concave.
- If  $f(\mathbf{x})$  is convex, then  $af(\mathbf{x})$  is convex if a > 0.
- ▶ If  $f(\mathbf{x})$  and  $g(\mathbf{x})$  are convex, then  $h(\mathbf{x}) = f(\mathbf{x}) + g(\mathbf{x})$  is convex.
- If f (x) and g (x) are convex, then h(x) = f (x) g (x) is not necessarily convex. (Give an example for both cases, i.e. where the product of convex functions is convex and where it is not).
- Exercise: Assume that  $f : X \to \mathbb{R}$  is convex and  $g : \mathbb{R} \to \mathbb{R}$  is also convex. Is  $g(f(\mathbf{x}))$  convex? What if g is increasing and convex?

# • (Optional Exercise): Assume that $f : X \to \mathbb{R}$ is a convex function. Show that the set

$$\{(\boldsymbol{x}, \boldsymbol{y}) \in \mathbb{R}^{n+1} \mid \boldsymbol{x} \in X, \boldsymbol{y} \geq f(\boldsymbol{x})\}$$

is a convex set.

# Maximum of convex functions

Proposition

If  $f(\mathbf{x})$  and  $g(\mathbf{x})$  are convex, then  $h(\mathbf{x}) = \max\{f(\mathbf{x}), g(\mathbf{x})\}$  is convex. **Proof:** By assumption, *f* and *g* are convex:

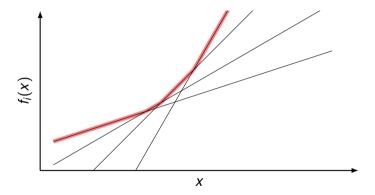
$$f(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}) \leq \lambda f(\boldsymbol{x}) + (1 - \lambda) f(\boldsymbol{y})$$
  
$$g(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}) \leq \lambda g(\boldsymbol{x}) + (1 - \lambda) g(\boldsymbol{y}).$$

By definition,

$$h(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}) = \max\{f(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}), g(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y})\} \\ \leq \max\{\lambda f(\boldsymbol{x}) + (1 - \lambda) f(\boldsymbol{y}), \lambda g(\boldsymbol{x}) + (1 - \lambda) g(\boldsymbol{y})\} \\ \leq \lambda \max\{f(\boldsymbol{x}), g(\boldsymbol{x})\} + (1 - \lambda) \max\{f(\boldsymbol{y}), g(\boldsymbol{y})\} \\ = \lambda h(\boldsymbol{x}) + (1 - \lambda) h(\boldsymbol{y}).$$

The first inequality follows from the convexity of *f* and *g*. The second follows by choosing the larger of  $f(\cdot), g(\cdot)$  for **x**, **y**. The last equality is just the definition of *h*.

# Maximum of linear functions is convex



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# Maxima and minima of convex functions

The same result is true for an arbitrary set of convex functions. Let f (x; α) be convex in x for all α. Then

$$oldsymbol{g}\left(oldsymbol{x}
ight)=\max_{lpha}f\left(oldsymbol{x};lpha
ight)$$

is convex.

Since linear functions are convex, this result holds for any set of linear functions.

Since

$$\max\{f(\boldsymbol{x}), g(\boldsymbol{x})\} = -\min\{-f(\boldsymbol{x}), -g(\boldsymbol{x})\},\$$

and since -f is concave when f is convex, we get:

$$g(\boldsymbol{x}) = \min_{\alpha} f(\boldsymbol{x}; \alpha)$$

is concave if  $f(\mathbf{x}; \alpha)$  is concave in  $\mathbf{x}$  for all  $\alpha$ .

## Economic examples: profit maximization

A competitive firm sells output y at price p<sub>0</sub> and buys inputs x = (x<sub>1</sub>, ..., x<sub>n</sub>) at input prices p = (p<sub>1</sub>, ..., p<sub>n</sub>). Its profit is

$$p_0 y - \sum_{i=1}^n p_i x_i$$
.

The maximization problem is then

$$\max_{y,x\in F} p_0 y - \sum_{i=1}^n p_i x_i,$$

where F is the feasible set determined by technological possibilities.

The profit function of the firm gives the maximum achievable profit amongst the feasible set at input and output prices p<sub>0</sub>, p.

$$\pi(p_0, p) = \pi(p_0, p_1, ..., p_n) = \max_{y, x \in F} p_0 y - \sum_{i=1}^n p_i x_i$$

Since the profit from a fixed feasible production is a linear function of the prices (*p*<sub>0</sub>, *p*), the profit function is the maximum over linear functions and therefore convex in (*p*<sub>0</sub>, *p*).

#### Economic examples: cost minimization

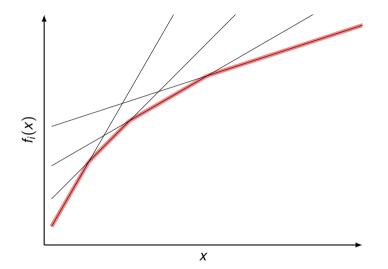
- ► Let *X* be the feasible set for inputs  $\mathbf{x} = (x_1, ..., x_n)$  and  $\mathbf{p} = (p_1, ..., p_n)$  be the input prices.
- The expenditure function

$$e(\boldsymbol{p}; X) = \min_{\boldsymbol{x} \in X} \boldsymbol{p} \cdot \boldsymbol{x} = \min_{\boldsymbol{x} \in X} \sum_{i=1}^{n} p_i x_i$$

is a concave function by the same argument as above.

- These two examples show that convexity and concavity play a real role in economic applications.
- We shall see more applications when we discuss constrained optimization and value functions of optimization problems.

Lower envelope of linear functions is concave



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Convexity and concavity of differentiable functions

When *f* : ℝ → ℝ, and *f* is convex and differentable, it it is easy to see by drawing a picture that for all *x*, *y* we have:

$$f(\mathbf{y}) - f(\mathbf{x}) \geq f'(\mathbf{x})(\mathbf{y} - \mathbf{x})$$
.

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- This just says that the graph (x, f(x)) of a convex function f is above all of its tangent lines.
- Similarly, the graph of a concave function lies below its tangent line

Convexity and concavity of differentiable functions

The multivariate version of this is proved in the notes:

Proposition A differentiable function  $f : \mathbb{R}^n \to \mathbb{R}$  is convex if and only if

 $f(\mathbf{y}) - f(\mathbf{x}) \ge Df(\mathbf{x})(\mathbf{y} - \mathbf{x})$  for all  $\mathbf{x}, \mathbf{y}$ .

Can you formulate this condition in terms of level curves and gradients?

What is the corresponding result to concave functions?

## Second derivatives and convexity

 Start again with functions of a single variable. By Taylor's theorem without the remainder term,

$$f(y) = f(x) + f'(x)(y - x) + \frac{1}{2}f''(x)(y - x)^{2} + \frac{1}{6}f'''(x)(y - x)^{3} + \dots$$

In order to have

$$f(y) - f(x) \ge f'(x)(y - x)$$

for |y - x| small, we must have

$$f^{\prime\prime}\left( x\right) \geq0.$$

In other words, convex functions have a positive second derivative.

# Second derivatives and convexity

> Taylor's theorem with a remainder term of second degree:

$$f(y) = f(x) + f'(x)(y - x) + \frac{1}{2}f''(z)(y - x)^{2}$$

for some  $z \in [x, y]$ .

▶ If *f*<sup>*''*</sup> is everywhere non-negative, we get:

$$f(y) - f(x) \ge f'(x)(y - x)$$

for all y, x and f is therefore convex.

- Let's generalize now to  $f : X \to \mathbb{R}$ , where X is a convex subset of  $\mathbb{R}^n$ .
- Convexity corresponds to positive semidefiniteness of the Hessian matrix.
- Concavity corresponds to negative semidefiniteness of the Hessian matrix.
- Hence we see an immediate connection between convexity and the second order conditions for optimality.

# Quasiconvex and quasiconcave functions

Even though the name suggests something extremely technical and tedious, quasiconcavity is actually one of the most important notions for functions in economic theory.

#### Definition

A function *f* on a convex set *X* is *quasiconcave* if for all  $x, y \in X$  and for all  $\lambda \in [0, 1]$ 

$$f(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}) \geq \min\{f(\boldsymbol{x}), f(\boldsymbol{y})\}.$$

*f* is *quasiconvex* is for all  $\boldsymbol{x}, \boldsymbol{y} \in X$  and for all  $\lambda \in [0, 1]$ 

$$f(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}) \leq \max\{f(\boldsymbol{x}), f(\boldsymbol{y})\}.$$

Exercise: *f* is quasiconcave, then -f is quasiconvex.

## Quasiconvex and quasiconcave functions: Observations

- If *f* is quasiconcave, then *af* is quasiconcave if a > 0.
- If *f* and *g* are quasiconcave f + g is not necessarily quasiconcave.
- All monotone (i.e. all increasing and all decreasing) functions of a single variable are both quasiconcave and quasiconvex. This is NOT true for multidimensional functions
- ► All concave functions are quasiconcave. Show this as an exercise.
- Not all quasiconcave functions are concave.
- ▶ If *f* is a quasiconcave function and *g* is a strictly increasing function, then  $h(\mathbf{x}) = g(f(\mathbf{x}))$  is a quasiconcave function.

# Quasiconvex and quasiconcave functions: Observations

An upper contour set of function *f* for value α is denoted by U(f; α) and defined as:

$$U(f;\alpha) := \{ \boldsymbol{x} \in \boldsymbol{X} | f(\boldsymbol{x}) \geq \alpha \}.$$

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Interpretation: if *f* is a utility function, U(*f*; α) is the better side of the indifference curve giving utility level α.

#### Proposition

A function f is quasiconcave if and only if  $U(f; \alpha)$  is a convex set for all  $\alpha$ .

Quasiconvex and quasiconcave functions: Observations

#### Definition

A function *f* on a convex set *X* is *strictly quasiconcave* if for all  $x, y \in X$  and for all  $\lambda \in (0, 1)$ 

$$f(\lambda \boldsymbol{x} + (1 - \lambda) \boldsymbol{y}) > \min\{f(\boldsymbol{x}), f(\boldsymbol{y})\}.$$

- The following exercise shows why strict quasiconcavity is very useful for optimization problems.
- Exercise: show that if a strictly quasiconcave function has a maximum, then the maximum is unique.

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# Quasiconcavity and differentiability

► A differentiable function *f* on a convex set *X* is quasiconcave if and only if:

 $f(\mathbf{y}) \geq f(\mathbf{x}) \Rightarrow Df(\mathbf{x})(\mathbf{y} - \mathbf{x}) \geq 0.$ 

Exercise: Compare this to the definition of concavity for differentiable functions and relate this condition to the geometry of upper contour sets and tangent planes to the upper contour sets.

#### Next Lecture:

- Introduction to constrained optimization
- Equality constraints and Lagrange's function
- Examples of constrained optimization problems