

CS-C2130 / CS-C2140 / CS-E4910

Software Project 1 / 2 / 3

Lecture 3: Pitches and meetings with the Clients

20.10.2021

Jari Vanhanen

Agenda

- 16:15 Welcome
- 16:25 Pitches by the clients
- 17:15 – 18:25 Meetings between the teams and their favorite clients

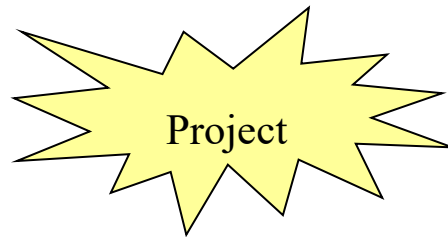
Project Stakeholders and their Goals



Student team

(developers + Scrum Master)

- learn about SW development and Scrum
- good grade
- become famous by producing great SW
- network with other students and employers



Client

- get useful SW and new ideas
- get experiences of new technologies etc.
- network with students

Course personnel (coach, teacher)

- provide a good learning environment, i.e. a realistic but safe sandbox
- help to notice *serious* problems before it is too late
- ensure the fulfillment of educational goals

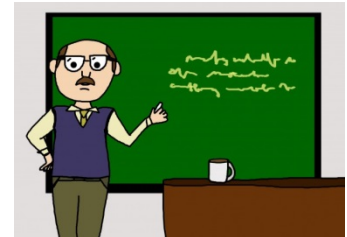


Educational Goals for Students

- After this course a student should
 - **understand the common challenges** involved in sw development
 - be able to **apply Scrum** and suitable work practices and tools in sw projects
 - be a **better programmer**
 - have improved in many **academic/soft skills** applicable practically anywhere

Students are encouraged to use this course as an opportunity to learn as many new things as possible!

We hope that the clients also support them in this endeavor!



A tip from the previous Clients

While choosing the team, appreciate motivation, as that can make a big difference, and not only the current skill set.

- More tips and other things will be discussed in the Client Info on **Mo 25.10. 11:00-11:30**
 - Zoom link has been sent in e-mail to all Clients

Pairing the Clients and Teams

- Clients give the pitches (**2 minutes** per topic)
 - camera on, and use Screen sharing, if needed
 - questions can be asked later during the meetings
- Clients go to meet the teams according to the schedule on the Google Sheet
 - 15 minute slots
 - 10 min for the meeting + 5 min break
 - if the next slot is empty both for the team and client, you can discuss longer
 - teams may still reserve empty slots, if they want to discuss with additional clients
- **By Th 21.10. 11:00 am**
 - **Clients send their prioritized list of teams they would like to “hire” to Jari by e-mail**
 - **The teams update their prioritized list of clients on the Team info sheet**
- Jari pairs the teams and clients on Th 21.10. afternoon