



Aalto University  
Language Centre

Writing Workshop 1

# Audience, Style & Purpose

Teacher: Laura Humphries

# What is good academic writing?

# What is “good” Academic Writing?

1. **Objectivity**
2. **Complexity:** lexically and grammatically more complex
3. **Formality**
4. **Precision with facts & figures**
5. **Explicitness:** signposting / linking ideas
6. **Accuracy:** narrow specific terminology
7. **Hedging:** cautious language indicating a degree of certainty
8. **Responsibility:** support claims with evidence, use sources, critically assess sources

(Gillet, 2015)

# Structuring the introduction

# The Toulmin-Zappen model (Problem-solution pattern)

Arguably, the most important pattern of organization in academic writing.

**This model and its variants are commonly found in:**

- argumentative and evaluative critical thinking
- Bachelor, Master's and Doctoral thesis introductions and abstracts
- research articles
- research reports and proposals

# The Problem-Solution Pattern

## Four rhetorical moves



### 1. Situation

What is relevant or important about the topic?



### 2. Problem

What is wrong with the current situation?  
What is needed or lacking?



### 3. Solution

What is the solution?

### 4. Evaluation

Is this a good solution?



If not, repeat move 3 & 4.

# Creating a Research Space (Swales 1990)

**Move 1: Establishing a Territory**

**Move 2: Establishing a Niche**

**Move 3: Occupying the Niche**

\*See 'Cars' model in handouts

# Formality – Verbs

## Anglo-Saxon verbs

- **Be**
- Do
- Get
- Give
- Be going to
- Happen
- Have
- Have to
- Mean
- Put
- Use

## Latinate verbs

- Be situated, be listed, serve as
- Perform, implement, execute
- Become, acquire, procure
- Provide, supply, contribute
- Will
- Occur
- Possess, include, contain
- Should, must
- Denote, indicate
- Place, attach, insert
- Employ, utilize, apply, exploit



# Formality – Nouns

## Informal

- a thing
- know-how
- trouble
- an idea
- the meaning (of)

## Formal

- a device, object, instrument
- expertise
- difficulty, challenge
- a concept, plan, notion
- the purpose, aim, objective, target

# Formality – Adjectives

## Informal

- good
- bad
- small, tiny
- big
- different

## Formal

- suitable, effective, beneficial
- poor, ineffective, unsuitable
- minute, insignificant
- major, high, large, great
- various, a variety of, separate

# Thesaurus

## design



[see definition of design](#)



show

all



*noun* **sketch, draft**

*noun* **artful conception**

*noun* **intention**

*verb* **plan, outline**

*verb* **create, conceive**

[Colourful crutches](#)

[www.coolcrutches.com/](http://www.coolcrutches.com/)

lightweight, comfortable, quiet, coloured crutches

Ad

Relevance



A-Z

Complexity



+

Length



+

## Synonyms for design



Common



Informal



*noun* **sketch, draft**

architecture

layout

scheme

delineation

outline

arrangement

map

study

depiction

paste-up

composition

method

blueprint

diagram

perspective

construction

model

chart

doodle

tracery

drawing

pattern

comp

dummy

tracing

form

picture

conception

formation

treatment

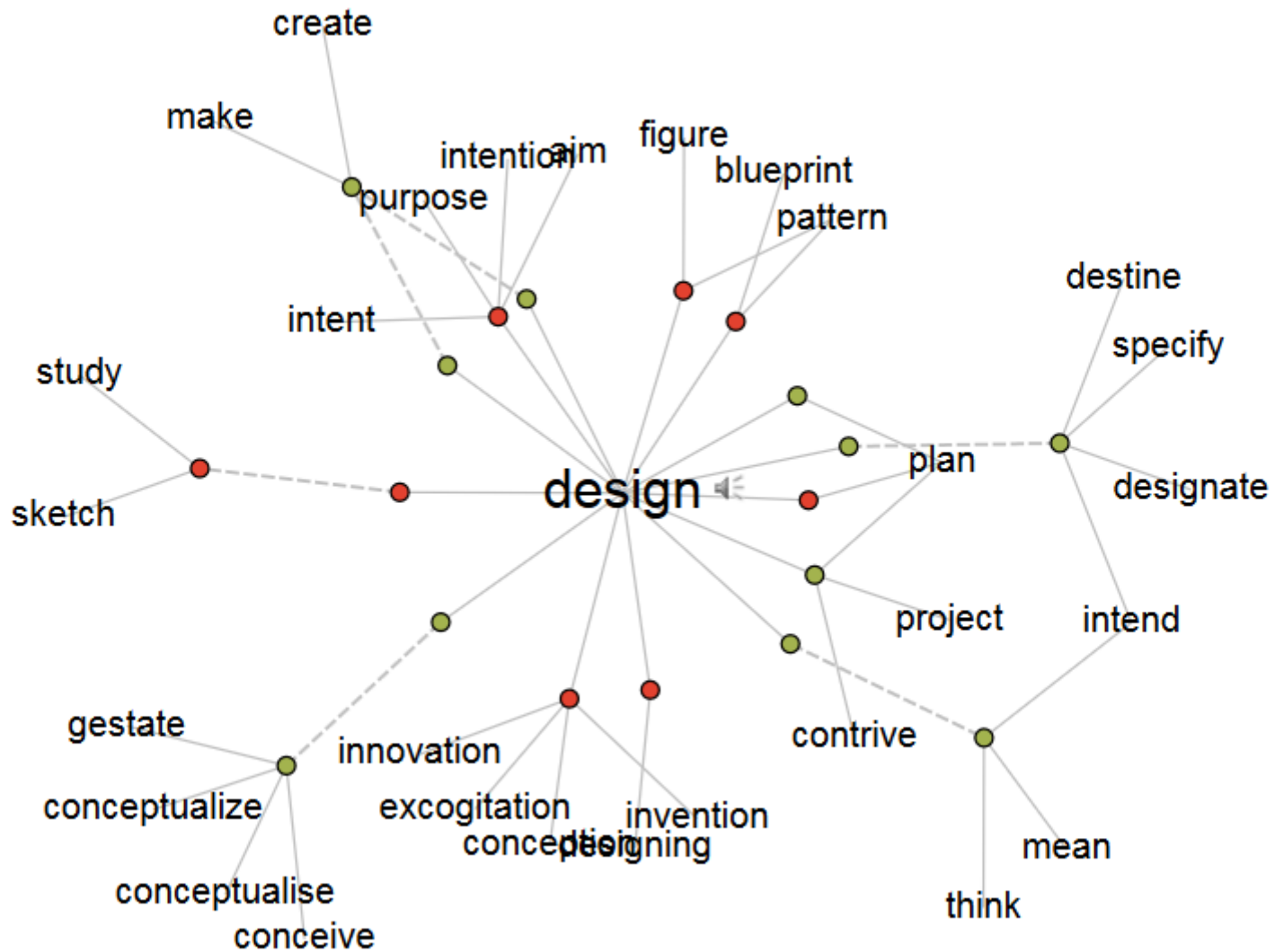
idea

plan

constitution

makeup

# Visual Thesaurus



[Introducing Work](#)

[Referring to Sources](#)

[Describing Methods](#)

[Reporting Results](#)

[Discussing Findings](#)

[HOME](#) »

## Compare and Contrast

GENERAL LANGUAGE FUNCTIONS

[Being Critical](#)

[Being Cautious](#)

[Classifying and Listing](#)

[Compare and Contrast](#)

[Defining Terms](#)

[Describing Trends](#)

[Describing Quantities](#)

[Explaining Causality](#)

[Giving Examples](#)

[Signalling Transition](#)

[Writing about the Past](#)

By understanding similarities and differences between two things, we can increase our understanding and learn more about both. This usually involves a process of analysis where we compare the specific parts as well as the whole. Comparison may also be a part of evaluation. For example, by comparing specific aspects of A and B, we can determine which is more useful or valuable. Many paragraphs whose function is to compare or contrast begin with an introductory sentence expressed in general terms.

### Introductory Sentences: Differences

X is different from Y in a number of respects.

X differs from Y in a number of important ways.

There are a number of important differences between X and Y.

Women and men differ not only in physical attributes but also in the way in which

Smith (2003)

found  
observed

distinct  
significant  
notable  
considerable  
major  
only slight

differences between X

# Hedging

1. Level of certainty
2. Likelihood
3. Distance
4. Softening generalizations

# Level of Certainty

## Small groups

Arrange from most to least certain



**Contend**

**Establish**

**Refute**

**Suggest**

**Imply**

**Prove**

# Level of Certainty



Toikka et al. (2002)

(Lappalainen, 2016)

Prove

Validate

Confirm

Corroborate

Affirm

Refute

Attest

Establish

Demonstrate

Show

Indicate

Claim

Contend

Argue

Concede

Admit

Suggest

Propose

Imply

Hint

**MOST**



**LEAST**



# Likelihood – Modal verbs

Word-of-mouth advertising **influences** a consumer's incentive to purchase a product.

**can influence**

**could influence**

**may influence**

**might influence**

# Likelihood – Phrases

Stronger



It is clear that...

It is rather clear that...

It is very probable/highly likely that...

It is probable/likely that...

It is possible that...

It is unlikely that...



Weaker

word-of-mouth advertising influences a consumer's incentive to purchase a product.

# Distance

Based on the limited data available...

According to the preliminary study...

Based on previous surveys...

According to some earlier studies...

In the view of many scholars...

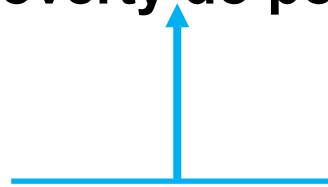
the African continent has considerable potential for developing solar energy for domestic needs and for export.

# Softening generalizations

**Children living in poverty do poorly in school. (Strong)**

# Softening generalizations

Children living in poverty do poorly in school. **(Strong)**



appear to

tend to

seem to

**(Softening verbs)**

# Softening generalizations

Children living in poverty do poorly in school. (Strong)

---

Many

A majority of

Some

In most parts of the world,

(Limit the subject)

# Active versus Passive Voice

**Active** – Subject performs the action of the verb

*They designed this product to improve efficiency.*

**Passive** – Subject receives the action of the verb

*The product was designed (by them) to improve efficiency.*

**Which should you use? Why?**

# Avoid personal pronouns

**I propose a new solution for recycling plastic...**

Use the inanimate agent

**This thesis** proposes a new solution for recycling plastic...

This thesis analyzes...

This paper argues...

This report discovered...

This article researched...



# Verb tense – Present simple

The data **suggests**...

There **is** evidence that...

## Uses:

To introduce your work

To make general statements, conclusions, or interpretations about research

To introduce evidence or support

# Verb tense – Past Simple

Swales (2002) **found**...

A paired samples t-test **was run**...

## Uses:

To introduce others' research work

To describe methods and data in your work

# Verb tense – Present Perfect

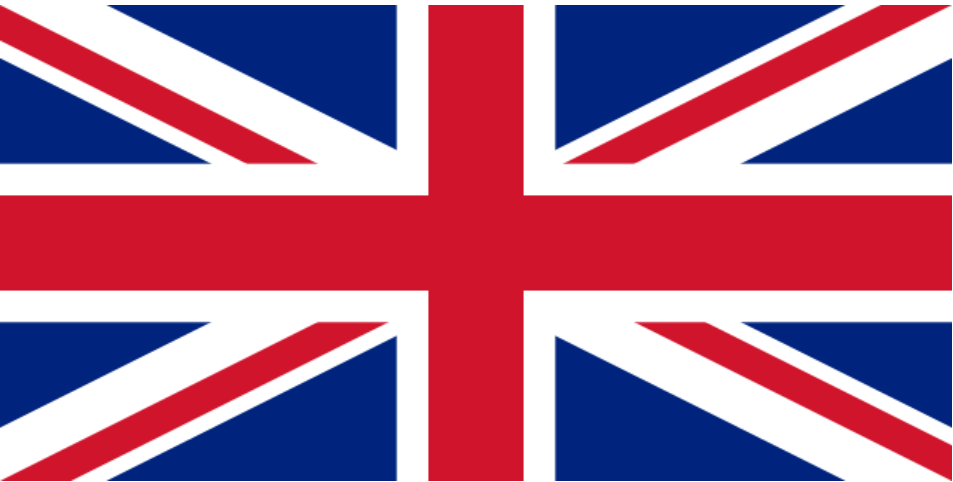
Some studies **have shown**...

Researchers **have discovered**...

## Uses:

To connect the past (previous research) with the present (your research).

**Which dialect to use?**



# Common Dialectal Differences

## British English

Programme

Autumn

16.00

Honour

Metre

Recognise

Analyse

Analogue

Cancelled

## American English

Program

Fall

4:00 PM

Honor

Meter

Recognize

Analyze

Analog

Canceled

# Common Dialectal Differences

## British English

However I would suggest...

Based on the current evidence  
further research would be...

Dr Smith

Yours sincerely

## American English

However, I would suggest...

Based on the current evidence,  
further research would be...

Dr. Smith

Sincerely yours,