### Mathematics for Economists: Lecture 6

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#### This lecture covers

- 1. Economic applications of unconstrained optimization
  - 1.1 Finding extrema of quadratic functions
  - 1.2 Ordinary least squares
  - 1.3 Profit maximizing firm
- 2. Convex sets
- 3. Concave and convex functions
- 4. Quasiconcave functions

#### Quadratic functions

▶ A multivariate quadratic function  $f : \mathbb{R}^n \to \mathbb{R}$  takes the form:

$$f(\mathbf{x}) = \mathbf{c} + \mathbf{b} \cdot \mathbf{x} + \mathbf{x} \cdot \mathbf{A}\mathbf{x},$$

where  $c \in \mathbb{R}$  is the constant term, the inner product  $b \cdot x$  is the linear term for some  $b \in \mathbb{R}^n$ , and A is a non-zero symmetric matrix defining a quadratic form.

Note that for all  $n \times n$  matrices  $\boldsymbol{B}$ , the matrix  $\frac{1}{2}(\boldsymbol{B}^{\top} + \boldsymbol{B})$  is a symmetric matrix, and

$$oldsymbol{x} \cdot oldsymbol{B} oldsymbol{x} = rac{1}{2} oldsymbol{x} \cdot (oldsymbol{B}^ op + oldsymbol{B}) oldsymbol{x}.$$

Writing out the inner products and matrix products, we see that:

$$f(\mathbf{x}) = c + \sum_{i=1}^{n} b_i x_i + \sum_{i=1}^{n} \sum_{j=1}^{n} a_{ij} x_i x_j.$$

# Derivatives of quadratic functions

▶ The partial derivative of f with respect to  $x_k$  is:

$$\frac{\partial f(\mathbf{x})}{\partial x_k} = b_k + \sum_{i=1}^n a_{ik} x_i + \sum_{j=1}^n a_{kj} x_j.$$

▶ Since **A** is symmetric,  $\sum_{i=1}^{n} a_{ik} x_i = \sum_{j=1}^{n} a_{kj} x_j$  and:

$$\frac{\partial f(\mathbf{x})}{\partial x_k} = b_k + 2\sum_{i=1}^n a_{ik}x_i.$$

▶ This means that we can write the gradient of *f* as

$$\nabla f(\mathbf{x}) = \mathbf{b} + 2\mathbf{A}\mathbf{x}.$$

#### Quadratic functions

We can solve for the critical points (if they exist by Gaussian elimination or by Cramer's rule or by finding the inverse matrix  $A^{-1}$ ) from the linear system :

$$2Ax = -b$$
.

- ▶ Because of this linearity in the first-order necessary conditions, quadratic functions are manageable.
- ▶ The Hessian matrix of f is 2 $\mathbf{A}$ . Hence classifying the critical points depends on the definiteness of  $\mathbf{A}$ .

# Application of quadratic optimization: ordinary least squares

- ▶ Statistics Finland has register data on *N* individuals living in Finland.
- $\triangleright$  Let  $y_i$  denote the income of individual i.
- Let  $\mathbf{x}_i = (x_{i1}, x_{i2}, ..., x_{iK})$  be a vector of numerical covariates that characterize individual i (e.g. age, years of schooling, years in continuous employment, etc.)
- Your total data: vector  $\mathbf{y} = (y_1, ..., y_N)$  and  $N \times K$  matrix of observables  $\mathbf{X}$  with element  $x_{ik}$  for individual i's characteristic k.
- ▶ How would you find the best linear model to predict  $y_i$  if you only know  $x_i$ ?

# Application of quadratic optimization: ordinary least squares

If the number of individuals N is large in comparison to the number of observable characteristics, K, you will not be able to find a perfect linear fit i.e. a vector  $\boldsymbol{\beta} = (\beta_1, ..., \beta_K)$  such that:

$$y_i = \sum_{k=1}^K \beta_k x_{ki} = \boldsymbol{x}_i \cdot \boldsymbol{\beta}$$
 for all  $i$ .

- Allow an individual random term  $\epsilon_i$  that accounts for the discrepancy and find the vector  $\beta$  that 'minimizes the size' of the error vector  $\epsilon = (\epsilon_1, ..., \epsilon_N)$ .
- ▶ How to measure the size? Ordinary least squares minimizes norm:

$$\epsilon \cdot \epsilon = \sum_{i=1}^{N} \epsilon_i^2.$$

# Minimizing the sum of squared errors

▶ If  $y_i = \sum_{k=1}^K \beta_k x_{ki} + \epsilon_i$ , then  $\epsilon_i = y_i - \sum_{k=1}^K \beta_k x_{ki} = y_i - \mathbf{x}_i \cdot \boldsymbol{\beta}$ . But then:

$$\epsilon \cdot \epsilon = \sum_{i=1}^{N} \epsilon_i^2 = \sum_{i=1}^{N} (y_i - \boldsymbol{x}_i \boldsymbol{\beta})^2.$$

Writing in vector form, we have:

$$\epsilon \cdot \epsilon = (\mathbf{y} - \mathbf{X}\beta) \cdot (\mathbf{y} - \mathbf{X}\beta) = \mathbf{y} \cdot \mathbf{y} - \mathbf{y} \cdot \mathbf{X}\beta - \mathbf{X}\beta \cdot \mathbf{y} + \beta \cdot \mathbf{X}^{\top}\mathbf{X}\beta$$

$$= \mathbf{y} \cdot \mathbf{y} - 2\mathbf{X}^{\top}\mathbf{y} \cdot \beta + \beta \cdot \mathbf{X}^{\top}\mathbf{X}\beta$$

# Minimizing the sum of squared errors

► We see that this is a quadratic function and therefore we can use our result from above to conclude that its critical points are found at the solution to:

$$-2\boldsymbol{X}^{\top}\boldsymbol{y}+2\boldsymbol{X}^{\top}\boldsymbol{X}\boldsymbol{\beta}=0,$$

or the critical point  $\hat{\beta}$  satisfies:

$$\hat{\boldsymbol{\beta}} = (\boldsymbol{X}^{\top}\boldsymbol{X})^{-1}\boldsymbol{X}^{\top}\boldsymbol{y}.$$

▶ This is the OLS-estimator for the linear model  $y = X\beta$ .

# Profit maximization with CES - production function

Consider profit maximization

$$\max_{k,l>0} f(k,l) - \frac{r}{p}k - \frac{w}{p}l,$$

with the production function  $f: \mathbb{R}^2 \to \mathbb{R}$ :

$$f(k,l)=(k^{\rho}+l^{\rho})^{\frac{1}{\rho}}.$$

Form the gradient of profit:

$$\nabla \pi \left( k, l \right) = \left( \begin{array}{c} \rho \frac{\partial f(k, l)}{\partial k} - \frac{r}{\rho} \\ \rho \frac{\partial f(k, l)}{\partial l} - \frac{w}{\rho} \end{array} \right) = \left( \begin{array}{c} \rho \left( k^{\rho} + l^{\rho} \right)^{\frac{1}{\rho} - 1} k^{\rho - 1} - \frac{r}{\rho} \\ \rho \left( k^{\rho} + l^{\rho} \right)^{\frac{1}{\rho} - 1} l^{\rho - 1} - \frac{w}{\rho} \end{array} \right).$$

▶ The the Hessian matrix is the Hessian matrix of the production function:

$$Hf(k,l) = \begin{pmatrix} \frac{\partial^2 f(k,l)}{\partial k \partial k} & \frac{\partial^2 f(k,l)}{\partial k \partial l} \\ \frac{\partial^2 f(k,l)}{\partial l \partial k} & \frac{\partial^2 f(k,l)}{\partial l \partial l} \end{pmatrix}.$$



# **Example: CES -function**

By the product rule:

$$\frac{\partial^{2} f(k, l)}{\partial k \partial k} = (\rho - 1) k^{\rho - 2} (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 1} 
+ \left(\frac{1}{\rho} - 1\right) (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 2} \rho k^{2\rho - 2}, 
\frac{\partial^{2} f(k, l)}{\partial k \partial l} = \left(\frac{1}{\rho} - 1\right) (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 2} \rho l^{\rho - 1} k^{\rho - 1}, 
\frac{\partial^{2} f(k, l)}{\partial l \partial l} = (\rho - 1) l^{\rho - 2} (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 1} 
+ \left(\frac{1}{\rho} - 1\right) (k^{\rho} + x_{2}^{\rho})^{\frac{1}{\rho} - 2} \rho l^{2\rho - 2}.$$

## Example: CES -function

By collecting the common terms, we get:

$$D^{2}f(x_{1},x_{2}) = \begin{pmatrix} \frac{\partial^{2}f(k,l)}{\partial k\partial k} & \frac{\partial^{2}f(k,l)}{\partial k\partial l} \\ \frac{\partial^{2}f(k,l)}{\partial l\partial k} & \frac{\partial^{2}f(k,l)}{\partial l\partial l} \end{pmatrix}$$
$$= (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 2} \begin{pmatrix} (\rho - 1)k^{\rho - 2}l^{\rho} & (1 - \rho)l^{\rho - 1}k^{\rho - 1} \\ (1 - \rho)l^{\rho - 1}k^{\rho - 1} & (\rho - 1)l^{\rho - 2}k^{\rho} \end{pmatrix}.$$

When computing the determinant, we can separate the common factor:

$$\det (Hf(k, l)) = (k^{\rho} + l^{\rho})^{\frac{1}{\rho} - 2} k^{2\rho - 2} l^{2\rho - 2} \det \begin{pmatrix} (\rho - 1) & (1 - \rho) \\ (1 - \rho) & (\rho - 1) \end{pmatrix} = 0.$$

►  $Hf(x_1, x_2)$  is therefore negative semidefinite if  $\rho < 1$  and positive semidefinite if  $\rho > 1$ .

## Final comments on unconstrained optimization:

- Do local maxima or minima always exist?
- Are there economically meaningful cases where this could be problematic?
- ► If you find all local maxima of a function, can you be sure that one of them is a global maximum?
- How do you determine which one of the local maxima is the global maximum?

### Convex and concave functions: Convex sets

#### Definition

A set *X* is convex if for all  $x, y \in X$  and for all  $\lambda \in [0, 1]$ , we have:

$$\lambda x + (1 - \lambda) y \in X$$
.

We call  $\lambda x + (1 - \lambda) y$  a *convex combination* of x and y.

- ▶ On the real line, convex sets are intervals  $a \le x \le b$  for some  $-\infty \le a \le b \le \infty$ .
- ▶ In  $\mathbb{R}^n$ , convex sets are sets X with the property that when you connect linearly two points in X, the entire connecting line is also in X.
- Hence a disk in the plane is convex and a cube in the three dimensional space are convex, but the circle in the plane is not, a disk with the center removed is not, a doughnut in three dimensions is not etc.

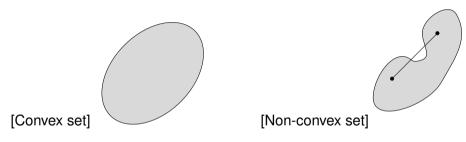


Figure: Illustration of convex sets.

### Convex and concave functions: Definitions

▶ Consider a real-valued function  $f: X \to \mathbb{R}$ , where X is a convex set.

#### **Definition**

The function *f* is convex if for all  $x, y \in X$  and for all  $\lambda \in [0, 1]$ , we have:

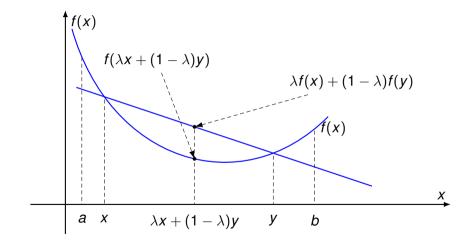
$$f(\lambda \mathbf{x} + (1 - \lambda) \mathbf{y}) \leq \lambda f(\mathbf{x}) + (1 - \lambda) f(\mathbf{y}).$$

f is concave if

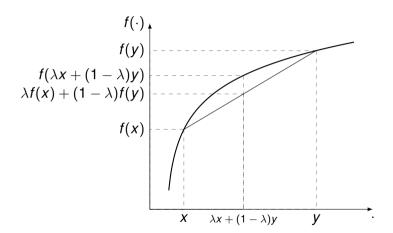
$$f(\lambda \mathbf{x} + (1 - \lambda) \mathbf{y}) \ge \lambda f(\mathbf{x}) + (1 - \lambda) f(\mathbf{y}).$$

▶ Note: If f is convex, then -f is concave

### A convex function of a real variable



### A concave function of a real variable



## Properties of convex functions

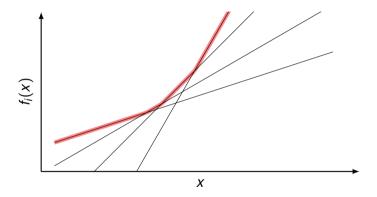
- ▶ If  $f(\mathbf{x})$  is convex, then  $g(\mathbf{x}) = -f(\mathbf{x})$  is concave.
- ▶ If  $f(\mathbf{x})$  is convex, then  $af(\mathbf{x})$  is convex if a > 0.
- If  $f(\mathbf{x})$  and  $g(\mathbf{x})$  are convex, then  $h(\mathbf{x}) = f(\mathbf{x}) + g(\mathbf{x})$  is convex.
- If f(x) and g(x) are convex, then h(x) = f(x)g(x) is not necessarily convex. (Give an example for both cases, i.e. where the product of convex functions is convex and where it is not).
- Exercise: Assume that  $f: X \to \mathbb{R}$  is convex and  $g: \mathbb{R} \to \mathbb{R}$  is also convex. Is  $g(f(\mathbf{x}))$  convex? What if g is increasing and convex?
- ▶ (Optional Exercise): Assume that  $f: X \to \mathbb{R}$  is a convex function. Show that the set

$$\{(\boldsymbol{x}, \boldsymbol{y}) \in \mathbb{R}^{n+1} \mid \boldsymbol{x} \in X, \boldsymbol{y} \geq f(\boldsymbol{x})\}$$

is a convex set.



# Maximum of linear functions is convex



### Properties of convex functions

One of the most important results is the following:

### Proposition

If  $f(\mathbf{x})$  and  $g(\mathbf{x})$  are convex, then  $h(\mathbf{x}) = \max\{f(\mathbf{x}), g(\mathbf{x})\}\$  is convex.

Proof: In the notes.

## Properties of convex functions

▶ The same result is true for an arbitrary set of convex functions. Let  $f(\mathbf{x}; \alpha)$  be convex in  $\mathbf{x}$  for all  $\alpha$ . Then

$$g(\mathbf{x}) = \max_{\alpha} f(\mathbf{x}; \alpha)$$

is convex.

- Since linear functions are convex, this result holds for any set of linear functions.
- Since

$$\max\{f(\boldsymbol{x}),g(\boldsymbol{x})\}=-\min\{-f(\boldsymbol{x}),-g(\boldsymbol{x})\},$$

and since -f is concave when f is convex, we get:

$$g(\mathbf{x}) = \min_{\alpha} f(\mathbf{x}; \alpha)$$

is concave if  $f(\mathbf{x}; \alpha)$  is concave in  $\mathbf{x}$  for all  $\alpha$ .



## Economic examples: profit maximization

A competitive firm sells output y at price  $p_0$  and buys inputs  $\mathbf{x} = (x_1, ..., x_n)$  at input prices  $\mathbf{p} = (p_1, ..., p_n)$ . Its profit is

$$p_0 y - \sum_{i=1}^n p_i x_i$$
.

► The maximization problem is then

$$\max_{y,x\in F} p_0 y - \sum_{i=1}^n p_i x_i,$$

where F is the feasible set determined by technological possibilities.

The profit function of the firm gives the maximum achievable profit amongst the feasible set at input and output prices  $p_0$ , p.

$$\pi(p_0, \mathbf{p}) = \pi(p_0, p_1, ..., p_n) = \max_{y, x \in F} p_0 y - \sum_{i=1}^n p_i x_i$$

Since the profit from a fixed feasible production is a linear function of the prices  $p_0$ , p, the profit function is the maximum over linear functions and therefore convex in  $p_0$ , p.

## Economic examples: cost minimization

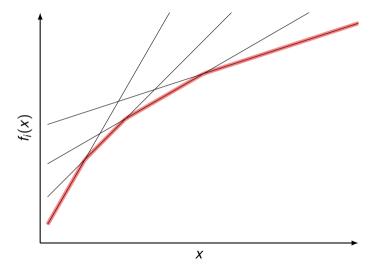
- Let *X* be the feasible set for inputs  $\mathbf{x} = (x_1, ..., x_n)$  and  $\mathbf{p} = (p_1, ..., p_n)$  be the input prices.
- ► The expenditure function

$$e(\boldsymbol{p};X) = \min_{\boldsymbol{x} \in X} \boldsymbol{p} \cdot \boldsymbol{x} = \min_{\boldsymbol{x} \in X} \sum_{i=1}^{n} p_i x_i$$

is a concave function by the same argument as above.

- These two examples show that convexity and concavity play a real role in economic applications.
- We shall see more applications when we discuss constrained optimization and value functions of optimization problems.

# Lower envelope of linear functions is concave



# Convexity and concavity of differentiable functions

▶ When  $f : \mathbb{R} \to \mathbb{R}$ , and f is convex and differentable, it it is easy to see by drawing a picture that for all x, y we have:

$$f(y)-f(x)\geq f'(x)(y-x).$$

- This just says that the graph (x, f(x)) of a convex function f is above all of its tangent lines.
- Similarly, the graph of a concave function lies below its tangent line.
- ▶ The multivariate version of this is proved in the notes.

# Second derivatives and convexity

Start again with functions of a single variable. By Taylor's theorem without the remainder term,

$$f(y) = f(x) + f'(x)(y - x) + \frac{1}{2}f''(x)(y - x)^{2} + \frac{1}{6}f'''(x)(y - x)^{3} + \dots$$

In order to have

$$f(y)-f(x)\geq f'(x)(y-x)$$

for |y - x| small, we must have

$$f''(x) \geq 0$$
.

▶ In other words, convex functions have a positive second derivative.

# Second derivatives and convexity

► Taylor's theorem with a remainder term of second degree:

$$f(y) = f(x) + f'(x)(y - x) + \frac{1}{2}f''(z)(y - x)^2$$

for some  $z \in [x, y]$ .

▶ If *f*" is everywhere non-negative, we get:

$$f(y) - f(x) \ge f'(x)(y - x)$$

for all y, x and f is therefore convex.

- ▶ Let's generalize now to  $f: X \to \mathbb{R}$ , where X is a convex subset of  $\mathbb{R}^n$  n.
- Convexity corresponds to positive semidefiniteness of the Hessian matrix.
- Concavity corresponds to negative semidefiniteness of the Hessian matrix.
- Hence we see an immediate connection between convexity and the second order conditions for optimality.



## Quasiconvex and quasiconcave functions

Even though the name suggests something extremely technical and tedious, quasiconcavity is actually one of the most important notions for functions in economic theory.

#### Definition

A function f on a convex set X is *quasiconcave* if for all  $x, y \in X$  and for all  $\lambda \in [0, 1]$ 

$$f(\lambda \mathbf{x} + (1 - \lambda) \mathbf{y}) \ge \min\{f(\mathbf{x}), f(\mathbf{y})\}.$$

f is quasiconvex is for all  $\mathbf{x}, \mathbf{y} \in X$  and for all  $\lambda \in [0, 1]$ 

$$f(\lambda \mathbf{x} + (1 - \lambda) \mathbf{y}) \le \max\{f(\mathbf{x}), f(\mathbf{y})\}.$$

Exercise: f is quasiconcave, then -f is quasiconvex.



# Quasiconvex and quasiconcave functions: Observations

- ▶ If f is quasiconcave, then af is quasiconcave if a > 0.
- ▶ If f and g are quasiconcave f + g is not necessarily quasiconcave.
- All monotone (i.e. all increasing and all decreasing) functions of a single variable are both quasiconcave and quasiconvex. This is NOT true for multidimensional functions
- ▶ All concave functions are quasiconcave. Show this as an exercise.
- Not all quasiconcave functions are concave.
- If f is a quasiconcave function and g is a strictly increasing function, then  $h(\mathbf{x}) = g(f(\mathbf{x}))$  is a quasiconcave function.

## Quasiconvex and quasiconcave functions: Observations

An upper contour set of function f for value  $\alpha$  is denoted by  $U(f; \alpha)$  and defined as:

$$U(f; \alpha) := \{ \boldsymbol{x} \in X | f(\boldsymbol{x}) \ge \alpha \}.$$

▶ Interpretation: if f is a utility function,  $U(f; \alpha)$  is the better side of the indifference curve giving utility level  $\alpha$ .

#### Proposition

A function f is quasiconcave if and only if  $U(f; \alpha)$  is a convex set for all  $\alpha$ .



#### Next Lecture:

- Introduction to constrained optimization
- Equality constraints and Lagrange's function
- Examples of constrained optimization problems