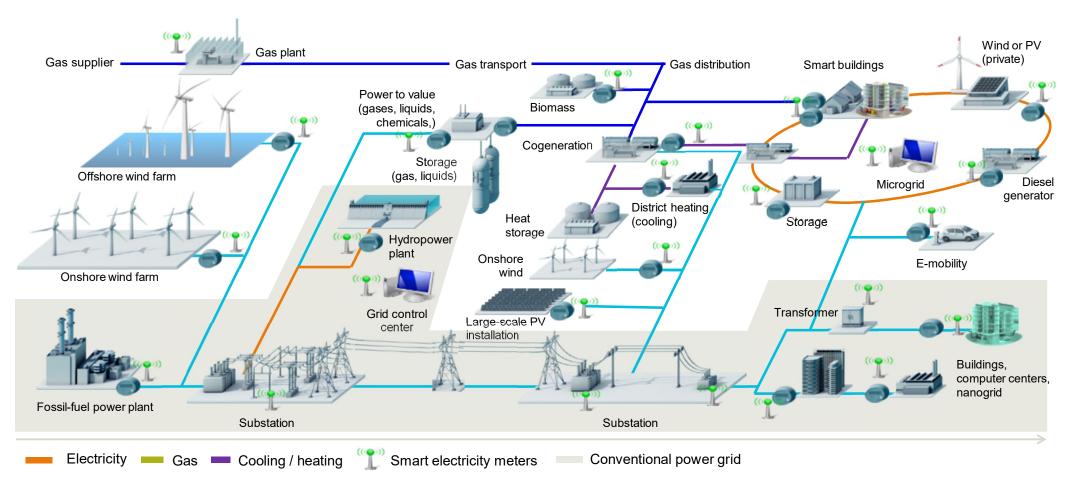


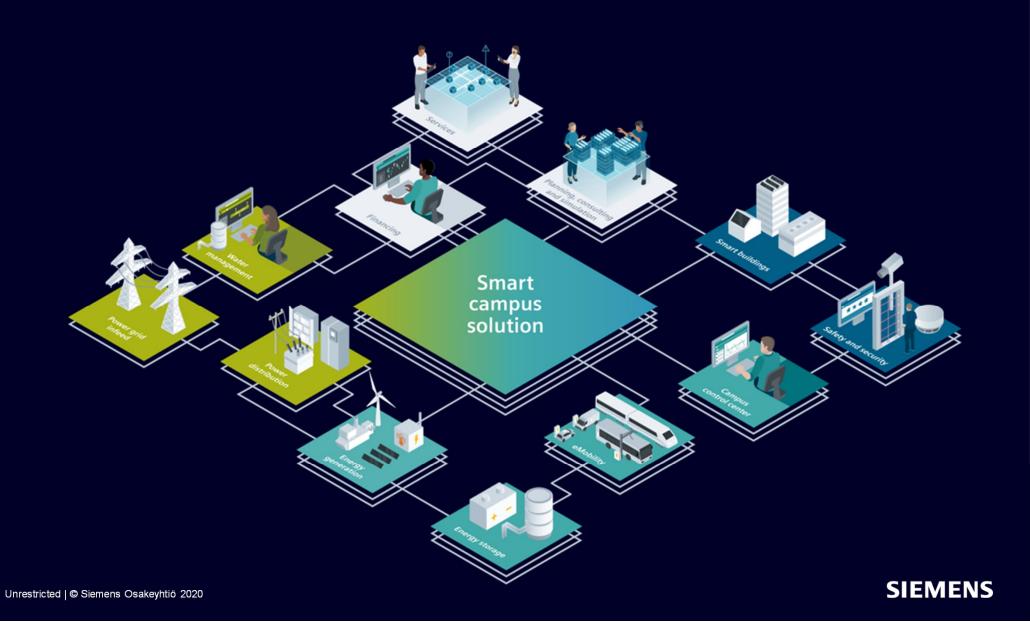
The national goal: carbon neutral Finland in:

2035



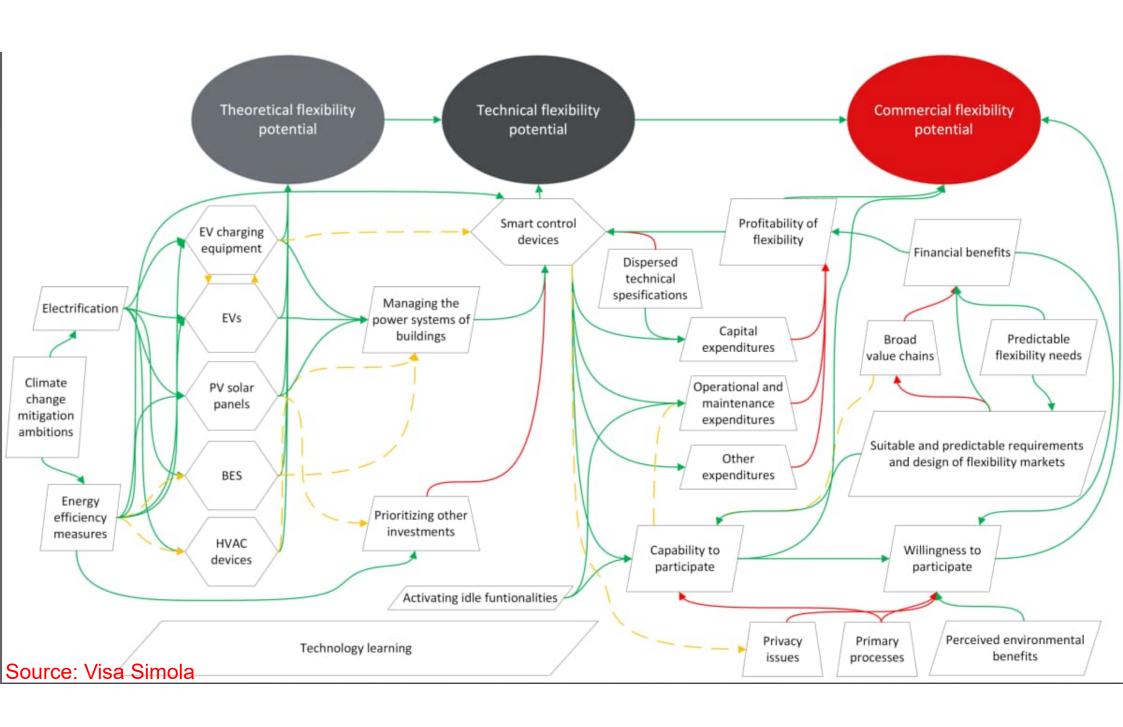
The energy system has changed fundamentally From centralized grid to distributed energy and energy balancing



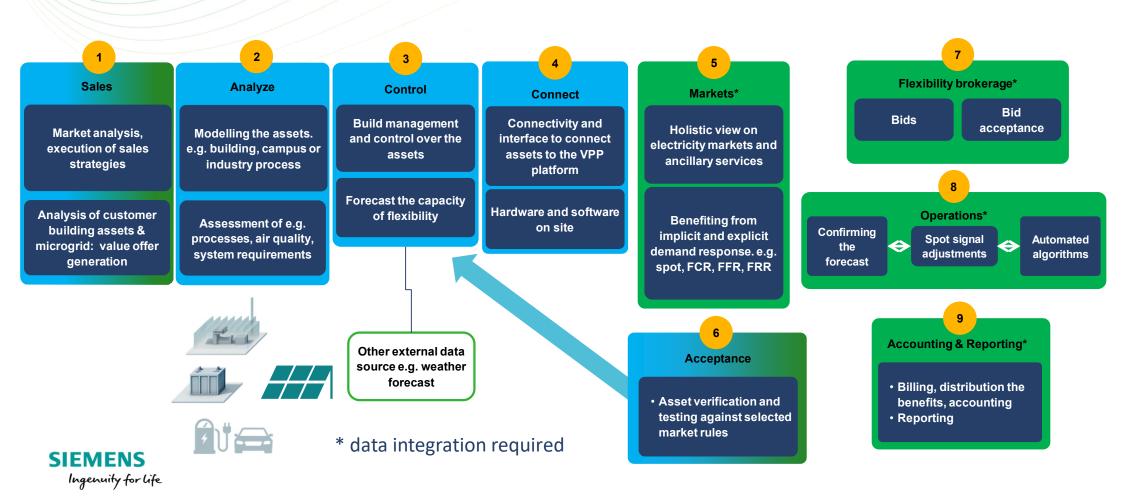








Operation chain to benefit from flexibility



New business models and logics drive new ecosystems Siemens technology as an enabler

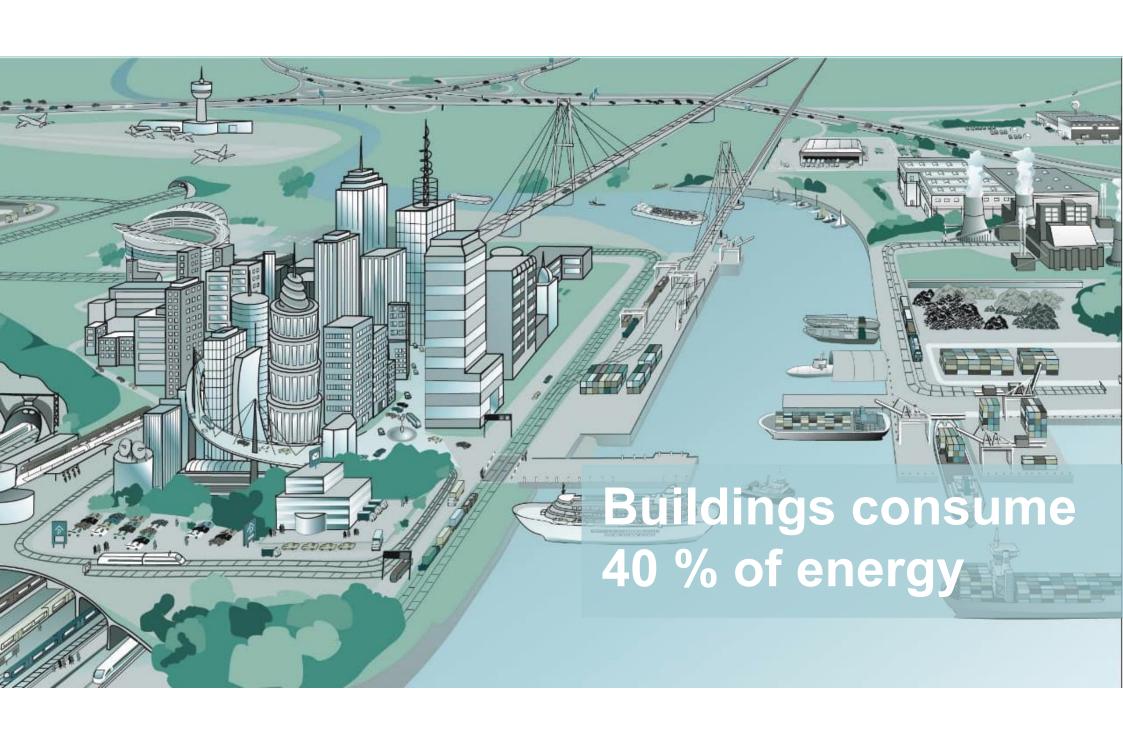




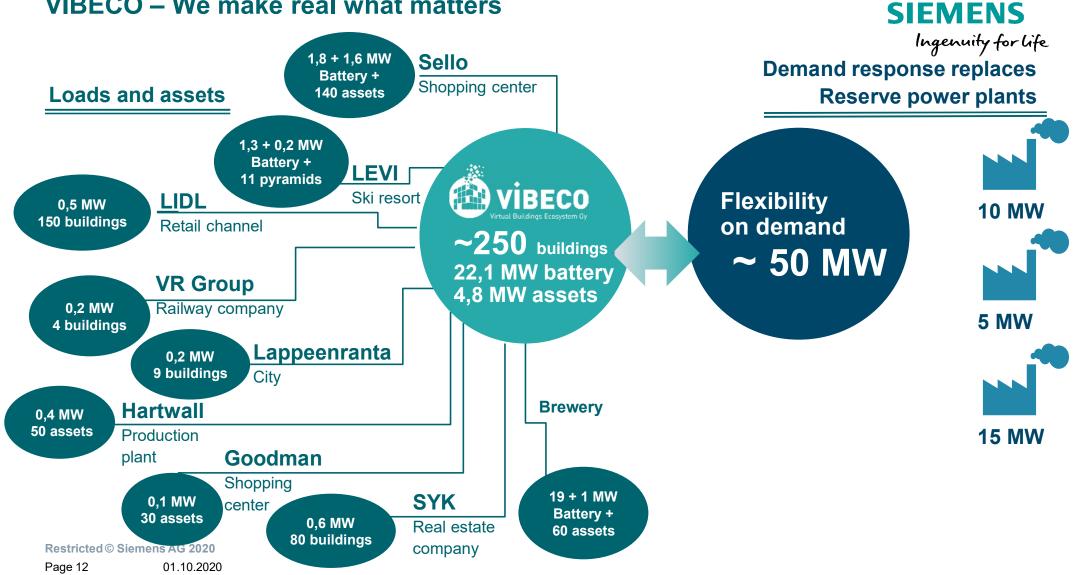
Several approaches

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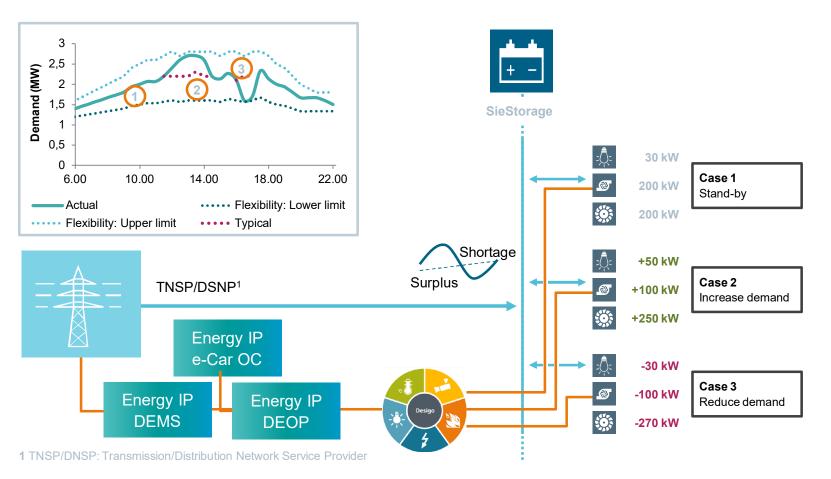


VIBECO – We make real what matters



Virtual power plant service - Management of building loads

SIEMENS Ingenuity for life





EnergyIP DEOP calculates flexibility curves for each hour

÷Ď:

ights



Parking heating 200 kW



Ventilation 200 kW

30 kW

Restricted © Siemens AG 2020

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Smart energy management and virtual power plant





Lease-based energy storage





Financing solutions



Sinebrychoff

Innovative service model for Sinebrychoff contributes to Finland's ambition to become a carbon neutral country by 2035



Improved power quality in production facilities



Lower electricity costs



Reduced CO2 emissions in the national electricity network of Finland



Active participation in the energy market



Minimal expense and investment risk

Power flexibility

~300 million liters

... beer, cider, soft and energy drinks p.a.

















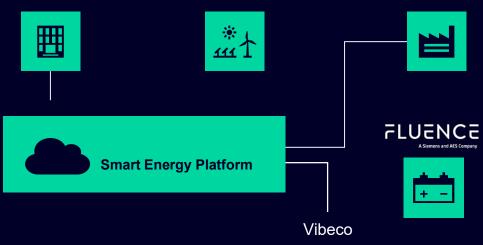




Sinebrychoff, Carlsberg Group

"This innovative model developed by Siemens and its partners is an ideal all-in-one solution."

Pasi Lehtinen, VP Supply Chain at Sinebrychoff



SIEMENS

A Virtual Power Plant Solution for Aggregating Photovoltaic Systems and Other Distributed Energy Resources for Northern European Primary Frequency Reserves



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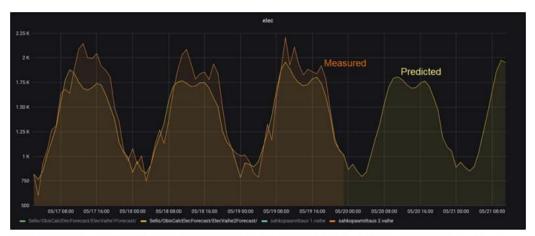
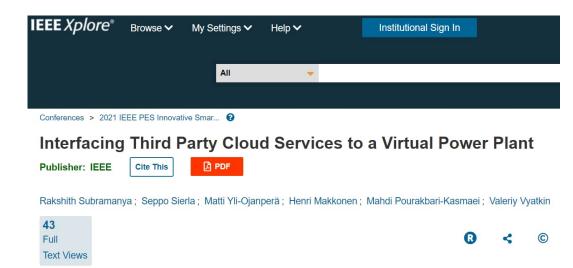
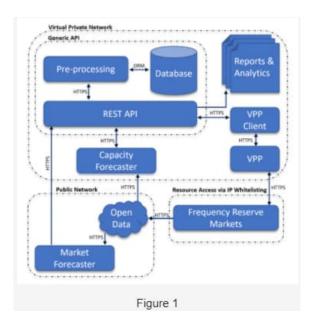


Figure 21: Example view of online energy prediction model for Sello in Action E6-1. This is a short term view (2 days prediction for electricity demand for 1 electricity metering point.

Source: VTT





Smart society

Smart platform connects buildings, energy systems and industries to boost efficiency and sustainability in a society.



Thank you.



Smart Readiness Indicator – Sello as a case example







90 % of domains above medium level, 40 % of domains 100 %, high SRI scores for all impact categories, SRI A level



Dynamic building envelope not applied

?

Part of the smart energy system, microgrid functionality. High SRI score is achievable with district heating

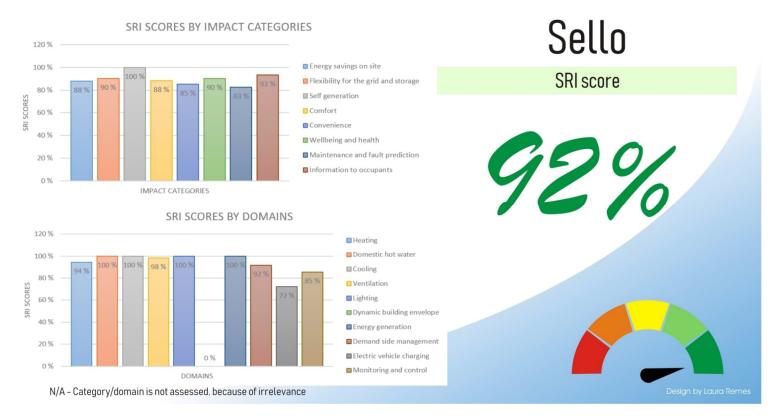
Sello

Project Data						
Location	Espoo, Finland					
Year of Construction	2003					
Type of Building	Shopping Centre					
Floor Area	100 000 m ²					
Number of Floors	N/A					
Environmental Certificate	LEED Platinum					
Indoor Climate Class	S2					
Basic Design Features						
District Heating						
Air Heating						
 Mechanical Balanced Ventilation with Heat Recovery 						
Solar PV Utilization						
 Advanced Demand Management 						
Electricity Storage						

Res Pag

Smart Readiness Indicator (SRI)







Top score for Sello



Sello

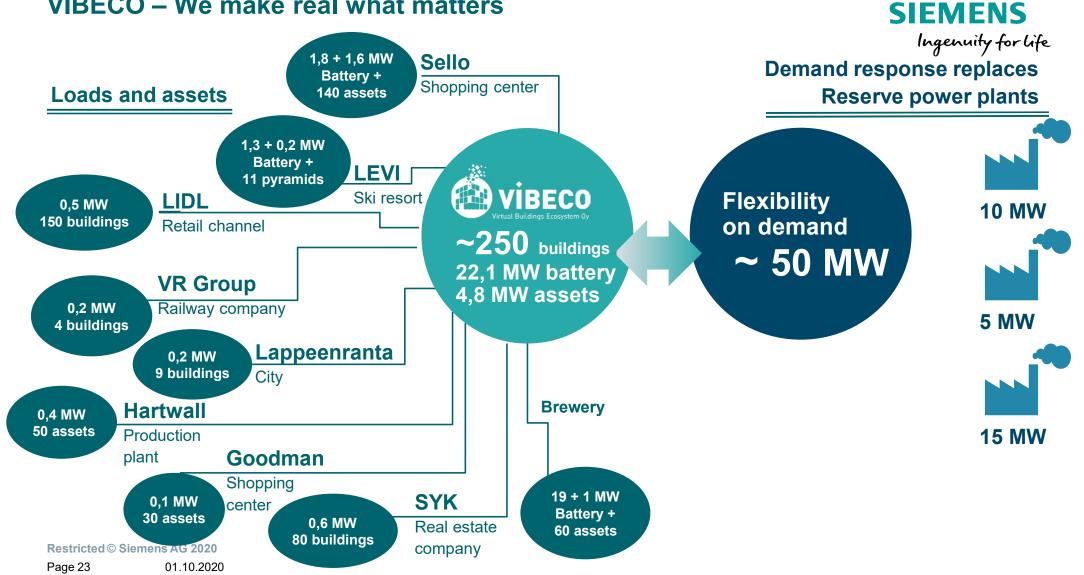
SRI score





Building	Year of	Assessed	Absolute	Relative
Type	Construction	Services	SRI Score	SRI Score
Shopping Centre	2003	41/52	73 %	92 %
Office	1990	36/52	43 %	60 %
Office	2014	44/52	48 %	55 %
Educational	2018	45/52	47 %	52 %
Office	2013	44/52	42 %	50 %
Educational	2015	33/52	35 %	46 %
Office	2004	36/52	35 %	46 %
Residential	2018	28/52	28 %	46 %
Hotel	(2020)	39/52	33 %	41%
Residential	1967	20/52	11 %	40 %

VIBECO – We make real what matters



Smart society

Smart platform connects buildings, energy systems and industries to boost efficiency and sustainability in a society.

