

# Mathematics for Economists: Lecture 9

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# This lecture covers

1. Economic applications of constrained optimization
  - 1.1 Utility maximization continued
  - 1.2 Expenditure and cost minimization
2. First look at duality and value functions

## Utility maximization: Cobb-Douglas utility function

- ▶ Perhaps the most used functional form in economics is the Cobb-Douglas function

$$u(x) = x^\alpha y^{1-\alpha},$$

for some  $\alpha \in (0, 1)$ .

- ▶ The distinguishing feature of this form is that the function is homogenous of degree 1.
- ▶ You can check with the Hessian matrix (as an exercise) that  $u(x, y)$  is concave and therefore also quasiconcave.

## Utility maximization: Cobb-Douglas utility function

- ▶ Both marginal utilities are strictly positive at all  $(x, y) > (0, 0)$  and

$$\lim_{x \rightarrow 0} \frac{\partial u(x, \bar{y})}{\partial x} = \lim_{y \rightarrow 0} \frac{\partial u(\bar{x}, y)}{\partial y} = \infty,$$

for  $\bar{x}, \bar{y} > 0$ . Since  $x = y = \epsilon$  is feasible for small enough  $\epsilon$  and  $u(\epsilon, \epsilon) = \epsilon > 0 = u(0, 0)$ , we know that even though  $(0, 0, 0, 0, 0)$  is a critical point of the utility function, it is not a maximum.

- ▶ Similarly  $(0, y)$  and  $((x, 0)$  cannot be optimal solutions and we can restrict to interior points.

## UMP: Cobb-Douglas utility function

- ▶ The requirement that  $MRS_{x,y} = \frac{p_x}{p_y}$  gives:

$$\frac{\alpha y}{(1-\alpha)x} = \frac{p_x}{p_y} \text{ or } p_x x = \frac{\alpha}{1-\alpha} p_y y.$$

- ▶ Using the budget constraint:

$$p_x x + p_y y = w,$$

we get:

$$x(p_x, p_y, w) = \frac{\alpha w}{p_x}, \text{ and } y(p_x, p_y, w) = \frac{(1-\alpha)w}{p_y}.$$

## UMP: Cobb-Douglas utility function

- ▶ For the Cobb-Douglas utility function, you get the result that the expenditure shares  $\frac{p_x X}{W} = \alpha$  and  $\frac{p_y Y}{W} = 1 - \alpha$  do not depend on prices or  $w$ .
- ▶ This extends easily to the case with  $n$  goods and  $u(x) = x_1^{\alpha_1} \dots x_n^{\alpha_n}$  with  $\alpha_i > 0$ ,  $\sum_i \alpha_i = 1$  at prices  $p = (p_1, \dots, p_n)$ . Then you have:

$$x_i(p, w) = \frac{\alpha_i w}{p_i}.$$

- ▶ This is not very realistic.
- ▶ The rich and the poor use their budgets very differently.

## UMP: Stone-Geary utility function

- ▶ One way to get more realistic consumption patterns is to define the utility function for consumptions above a level needed for subsistence.
- ▶ Let  $\underline{\mathbf{x}} = (\underline{x}_1, \dots, \underline{x}_n)$  be the levels of each good needed for survival and assume that  $w \geq \mathbf{p} \cdot \underline{\mathbf{x}}$ .
- ▶ The utility function for  $\mathbf{x} \in \mathbb{R}^n$  such that  $x_i \geq \underline{x}_i$  is of Cobb-Douglas -like form:

$$u(\mathbf{x}) = (x_1 - \underline{x}_1)^{\alpha_1} \dots (x_n - \underline{x}_n)^{\alpha_n},$$

where  $0 < \alpha_i < 1$  for all  $i$  and  $\sum_{i=1}^n \alpha_i = 1$ .

- ▶ Notice that the marginal utility for good  $i$  is infinite if  $x_i = \underline{x}_i$  and that the utility function is strictly increasing in all of its components.
- ▶ Hence we still have an interior solution and the budget constraint binds.

## UMP: Stone-Geary utility function

- ▶ We get as above:

$$\frac{\frac{\partial u(\mathbf{x})}{\partial x_i}}{\frac{\partial u(\mathbf{x})}{\partial x_k}} = \frac{\alpha_i(x_k - \underline{x}_k)}{\alpha_k(x_i - \underline{x}_i)} = \frac{p_i}{p_k} \text{ for all } i, k,$$

$$\sum_{i=1}^n p_i x_i = w.$$

- ▶ Taking  $k = 1$ , we get that

$$x_i - \underline{x}_i = \frac{\alpha_i p_1}{\alpha_1 p_i} (x_1 - \underline{x}_1) \text{ for all } i. \quad (9)$$

- ▶ Multiplying both sides by  $p_i$  and summing over  $i$  gives:

$$\sum_{i=1}^n p_i (x_i - \underline{x}_i) = \frac{p_1 \sum_{i=1}^n \alpha_i}{\alpha_1} (x_1 - \underline{x}_1).$$



## UMP: Stone-Geary utility function

- ▶ So we can solve:

$$x_1 - \underline{x}_1 = \frac{\alpha_1(w - \sum_{i=1}^n p_i \underline{x}_i)}{p_1},$$

where we used the budget constraint  $\sum_{i=1}^n p_i x_i = w$  and  $\sum_{i=1}^n \alpha_i = 1$

- ▶ By (9), we see that

$$x_i - \underline{x}_i = \frac{\alpha_i(w - \sum_{j=1}^n p_j \underline{x}_j)}{p_i}.$$

- ▶ The consumer uses a constant fraction of her excess income (above what is needed for the necessities  $\underline{x}$ ) in constant shares given by the  $\alpha_j$ .
- ▶ Since the poor have less excess wealth, their consumption fractions are closer to the ones given by the subsistence levels  $\beta_i := \frac{x_i}{\sum_i x_i}$ .

## Quasilinear utility function

- ▶ We end the section on utility maximization with  $u(x, y) = v(x) + y$ , where  $v$  is a strictly increasing and strictly concave function subject to non-negativity of  $x, y$  and the budget constraint

$$p_x x + y \leq w.$$

- ▶ Are we losing generality in assuming that  $p_y = 1$ ?
- ▶ Now  $MRS_{x,y} = v'(x)$ .

## Quasilinear utility function

- ▶ If  $v'(\frac{w}{p_x}) > p_x$ , or if  $v'(0) < p_x$ , then we have a corner solution.
- ▶ In the first case,  $x(p_x, w) = \frac{w}{p_x}$ ,  $y(p_x, w) = 0$ .
- ▶ In the second case,  $x(p_x, w) = 0$  and  $y(p_x, w) = w$ .
- ▶ Otherwise  $x(p_x, w)$  solves

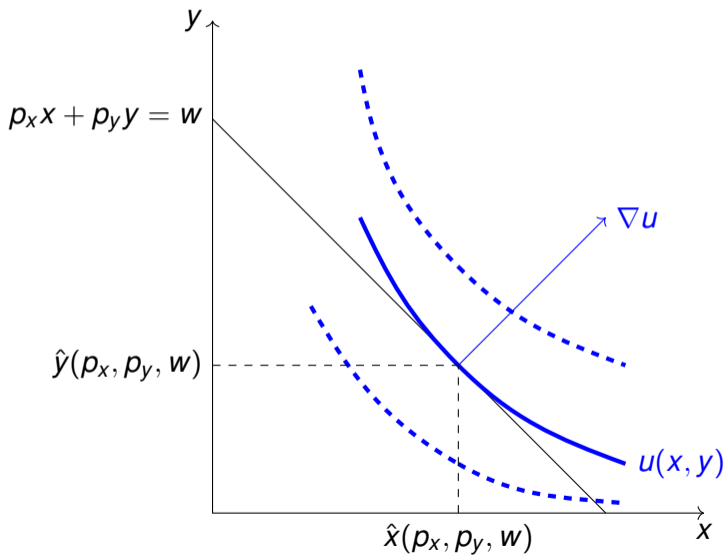
$$v'(x) = p_x,$$

and

$$y = (w - p_x x(p_x, w)).$$

- ▶ Notice that  $MRS_{x,y}$  does not depend on  $y$ . A higher  $y$  simply shifts vertically the indifference curves.
- ▶ This utility function lies behind partial equilibrium analysis in microeconomics where  $x$  is sold in the market of interest and  $y$  is everything else.
- ▶  $y$  represents expenditure on all other goods or total income. With quasi-linear utility, there are no income effects (as long as we remain in the range for interior solutions).

Figure: Utility maximization problem



## Expenditure minimization problem

- ▶ Suppose the consumer has a utility function given by  $u(x, y)$
- ▶ How do you minimize expenditure to reach at least the utility level  $\bar{u}$ ?

$$\min_{x,y} p_x x + p_y y$$

subject to:

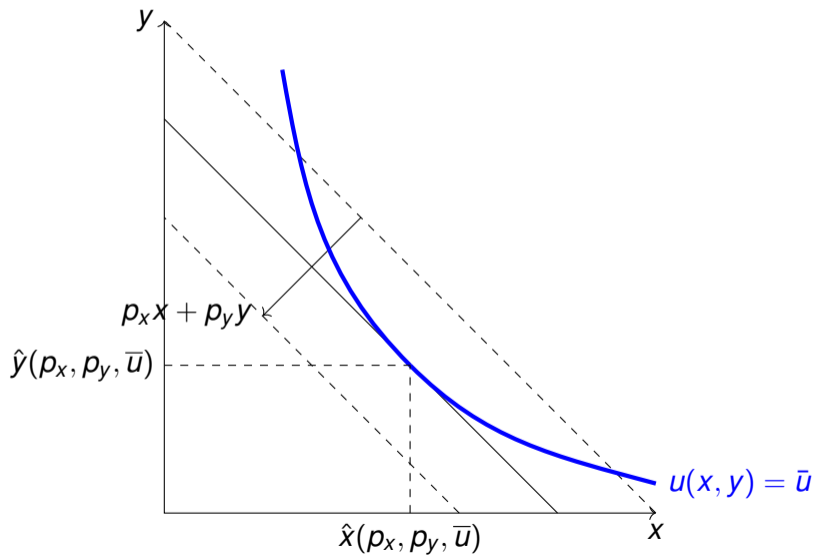
$$x, y \geq 0, \quad u(x, y) \geq \bar{u}.$$

- ▶ We'll connect UMP and EMP in the second part of this lecture.
- ▶ Lagrangean for the problem:

$$\mathcal{L}(x, y, \lambda_1, \lambda_2, \lambda_3) = p_x x + p_y y - \lambda_1 (u(x, y) - \bar{u}) + \lambda_2 x + \lambda_3 y.$$

- ▶ Exercise: What are the Kuhn-Tucker first-order conditions for this problem?

Figure: Expenditure minimization problem



## Cost minimization problem for a firm

- ▶ A firm chooses its inputs  $k, l$  to minimize the cost of reaching a production target of  $\bar{q}$  at given input prices  $r, w$ .
- ▶ Notice that the objective function is quasiconvex.
- ▶ The production function is assumed to be a strictly increasing and quasiconcave function  $f(k, l)$ .

$$\min_{(k,l) \in \mathbb{R}_+^2} rk + wl$$

subject to

$$f(k, l) \geq \bar{q}, k, l \geq 0.$$

## Cost minimization problem for a firm

- ▶ Notice that the feasible set is closed and convex.
- ▶ It is not bounded but is this a problem for existence of a solution?
- ▶ Lagrangean for the problem:

$$\mathcal{L}(k, l, \lambda_1, \lambda_2, \lambda_3) = rk + wl - \lambda_1(f(k, l) - \bar{q}) - \lambda_2k - \lambda_3l.$$

- ▶ It is often assumed that  $f(0, l) = f(k, 0) = 0$  and then the non-negativity constraints are not binding. (Of course, with e.g. linear technologies, you must consider corner solutions).



## Cost minimization problem for a firm: Cobb-Douglas case

- ▶ Let  $f(k, l) = k^\alpha l^{1-\alpha}$ .
- ▶  $(\hat{k}, \hat{l})$  such that  $\hat{k} = 0$  or  $\hat{l} = 0$  are not in the feasible set.
- ▶ I leave it as an exercise to argue that the constraint  $f(k, l) \geq \bar{q}$  binds at optimum, i.e.

$$f(\hat{k}, \hat{l}) = \bar{q}.$$

- ▶ First-order conditions for optimum are:

$$r = \lambda_1 \alpha \left( \frac{\hat{l}}{\hat{k}} \right)^{1-\alpha}, \quad w = \lambda_1 (1 - \alpha) \left( \frac{\hat{k}}{\hat{l}} \right)^\alpha,$$

and

$$f(\hat{k}, \hat{l}) = \bar{q}.$$

## Cost minimization problem for a firm: Cobb-Douglas case

- ▶ From the first two, you get:

$$\frac{r}{w} = \frac{\alpha}{1 - \alpha} \frac{\hat{l}}{\hat{k}}.$$

- ▶ Solving for  $\hat{k}$  and substituting into the constraint gives:

$$\hat{k} = \bar{q} \left( \frac{\alpha w}{(1 - \alpha)r} \right)^{1 - \alpha}, \hat{l} = \bar{q} \left( \frac{(1 - \alpha)r}{\alpha w} \right)^{\alpha}.$$

- ▶ You can also verify that  $\hat{\lambda}_1 > 0$ .
- ▶ The minimal cost for achieving production level  $\bar{q}$  is

$$c(\bar{q}; r, w) = r\hat{k} + w\hat{l} = \bar{q}(\alpha)^{-\alpha}(1 - \alpha)^{\alpha-1}r^{\alpha}w^{1-\alpha}.$$

# Comparative statics of utility maximization

- ▶ Recall from Principles of Economics I,
  1. Substitution effect of price changes
  2. Income effect of price changes
- ▶ We will see how to express these mathematically by connecting utility maximization and expenditure minimization problems.
- ▶ In order to be able to do this, we need to understand the value functions of the two problems.

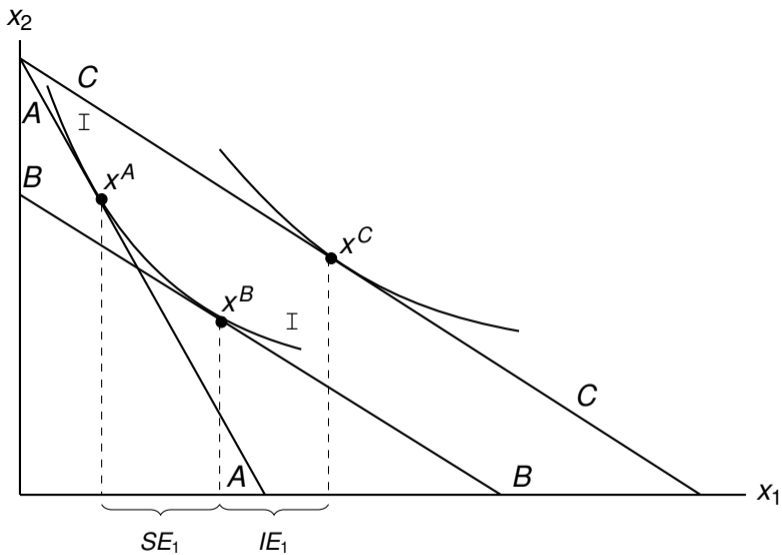


Figure: Hicks decomposition

## Value function: utility maximization

- ▶ What is the highest utility level that a consumer can reach when maximizing her utility subject to a budget constraint?
- ▶ If  $(x_1(p_1, \dots, p_n, w), \dots, x_n(p_1, \dots, p_n, w))$  is her optimal demand, we get the utility level by plugging the demand back into the utility function:

$$u(x_1(p_1, \dots, p_n, w), \dots, x_n(p_1, \dots, p_n, w)).$$

- ▶ Notice that this maximized value is a function of the exogenous variables  $(\mathbf{p}, w)$ . We call it the value function of the problem.
- ▶ For utility maximization problems, the value function is called the *indirect utility function*:

$$v(p_1, \dots, p_n, w) := u(x_1(p_1, \dots, p_n, w), \dots, x_n(p_1, \dots, p_n, w)).$$

## Value function: expenditure minimization

- ▶ Let's return to the expenditure minimization problem:

$$\min_{\mathbf{h} \in X} \mathbf{p} \cdot \mathbf{h} = \sum_{i=1}^n p_i h_i,$$

subject to

$$u(\mathbf{h}) = \bar{u}.$$

- ▶ Denote the solution to this problem by  $\mathbf{h}(\mathbf{p}, \bar{u})$ . We call  $h_i(\mathbf{p}, \bar{u})$  the Hicksian or compensated demand for good  $i$ .
- ▶ The *value function* of this problem is the minimal expenditure needed to achieve utility level  $\bar{u}$ :

$$e(\mathbf{p}, \bar{u}) = \sum_{i=1}^n p_i h_i(\mathbf{p}, \bar{u}).$$

## Connecting expenditure minimization and UMP

- ▶ Hold prices  $\hat{\boldsymbol{p}}$  fixed for a moment and ask how high utility you can achieve with income  $w$ . The answer is given by the indirect utility function  $v(\hat{\boldsymbol{p}}, w)$ .
- ▶ Ask next what is the minimum expenditure that you must use to achieve utility  $v(\hat{\boldsymbol{p}}, w)$ . The following figures should convince you that for all  $\hat{\boldsymbol{p}}$ ,

$$e(\hat{\boldsymbol{p}}, v(\hat{\boldsymbol{p}}, w)) = w.$$

- ▶ It costs you  $e(\hat{\boldsymbol{p}}, \bar{u})$  to reach utility  $\bar{u}$ . If your budget is  $e(\hat{\boldsymbol{p}}, \bar{u})$ , then the maximal utility that you can reach is for all  $\hat{\boldsymbol{p}}$ ,

$$\bar{u} = v(\hat{\boldsymbol{p}}, e(\hat{\boldsymbol{p}}, \bar{u})).$$

Figure: UMP for  $w = e(p, v(p, w))$

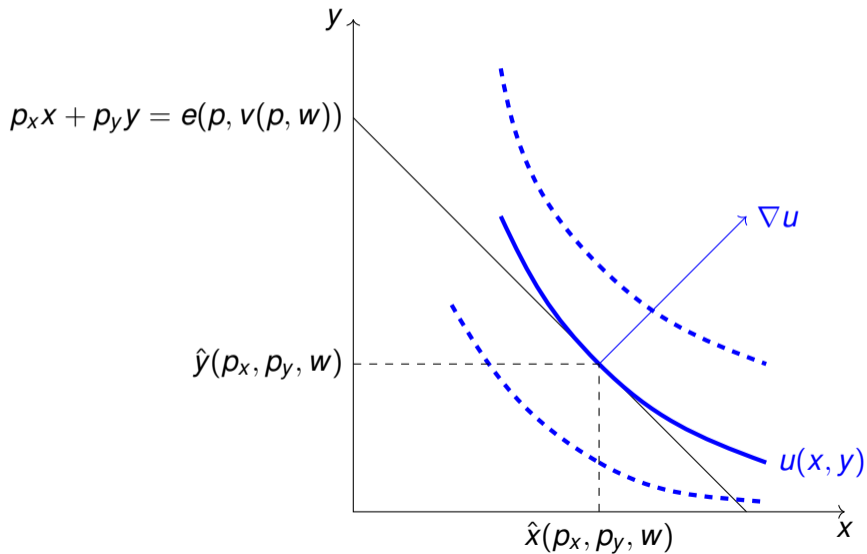
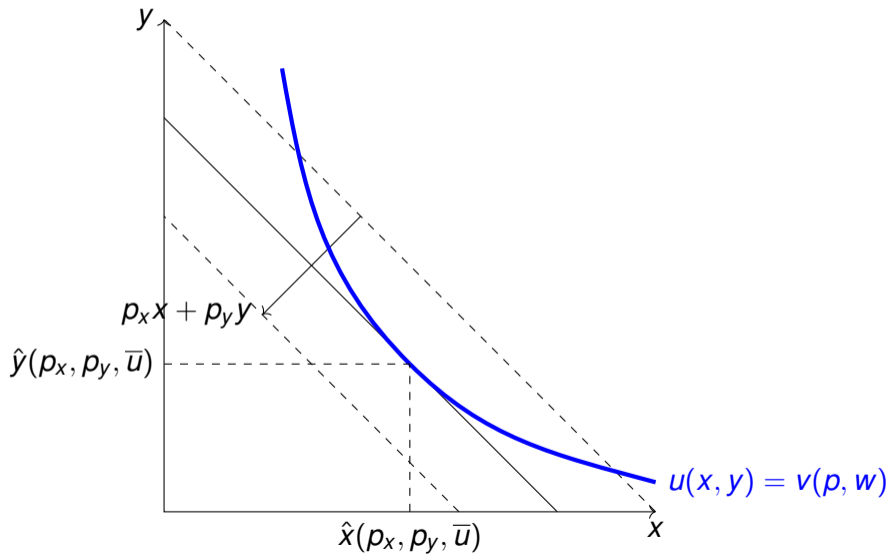




Figure: Expenditure minimization for  $\bar{u} = v(p, w)$



## Connecting expenditure minimization and UMP

- ▶ You can also see that for  $\bar{u} = v(\mathbf{p}, e(\mathbf{p}, \bar{u}))$  and  $e(\mathbf{p}, v(\mathbf{p}, w)) = w$  the solutions to expenditure minimization and UMP coincide for all  $\mathbf{p}$ :

$$h_i(\mathbf{p}, \bar{u}) = x_i(\mathbf{p}, e(\mathbf{p}, \bar{u})) \text{ for all } i,$$

$$h_i(\mathbf{p}, v(\mathbf{p}, w)) = x_i(\mathbf{p}, w) \text{ for all } i.$$