

**wbs**

WARWICK BUSINESS SCHOOL  
THE UNIVERSITY OF WARWICK

**For the  
Open  
Minded**

# **Week 2: NorthWestern Bank Case Study**

# Agenda: North West Constructive Bank

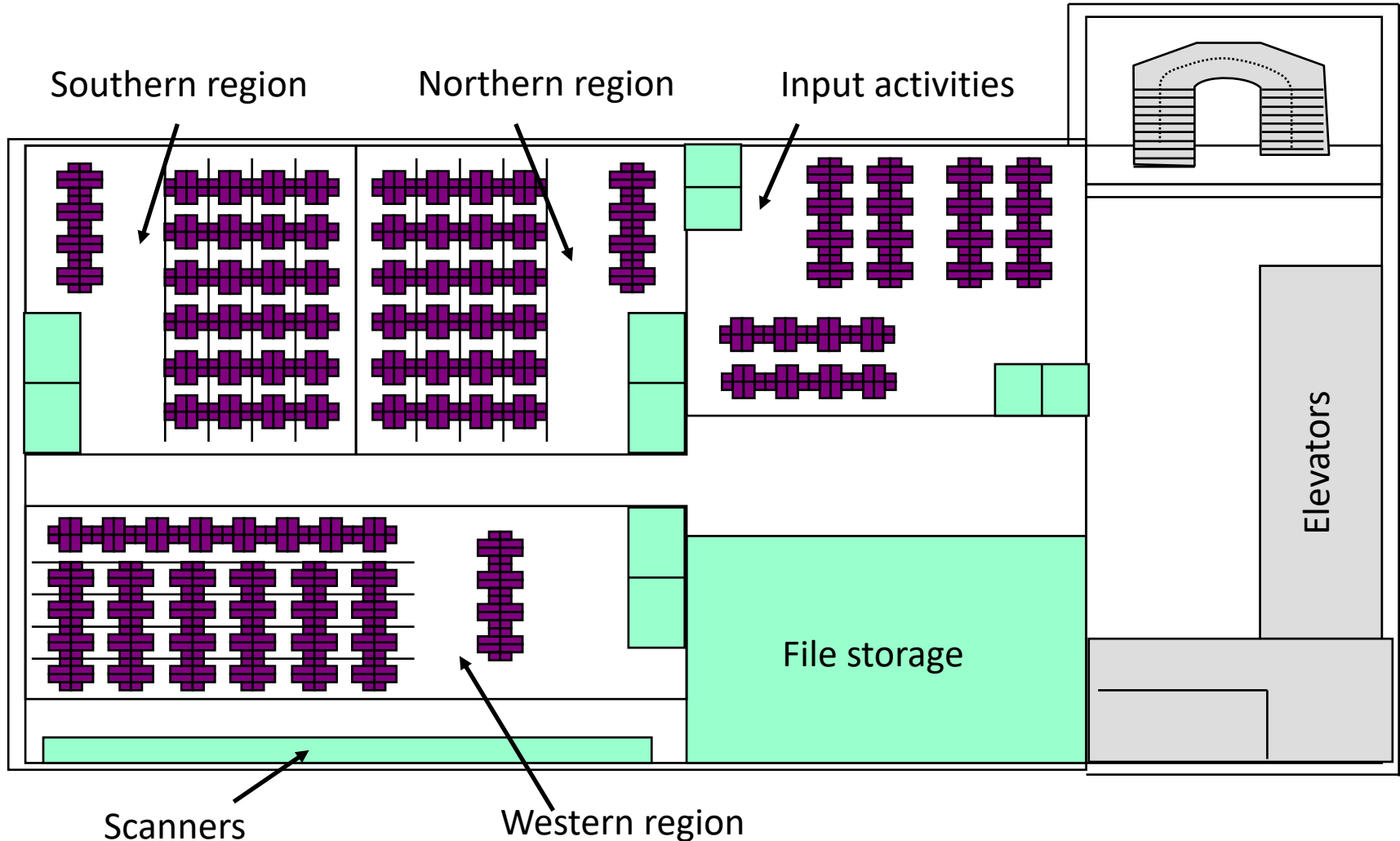
- ◎ Process Design
- ◎ Layout
- ◎ Flow



# Questions for All Groups

1. *What were the reasons of the move and what are the problems with the current design?*
2. *What appears to be the Volume-Variety position of the current centre? Is it different from the old centres?*
3. *Should the process be redesigned, and if so, which option should be adopted and why? You must indicate the layout type of your selected option.*

*1a What were the reasons of the move and what are the problems with the current design?*



*1b What are the problems with the current operation and design?*

# *1b What are the problems with the current operation and design?*

***1- The move***

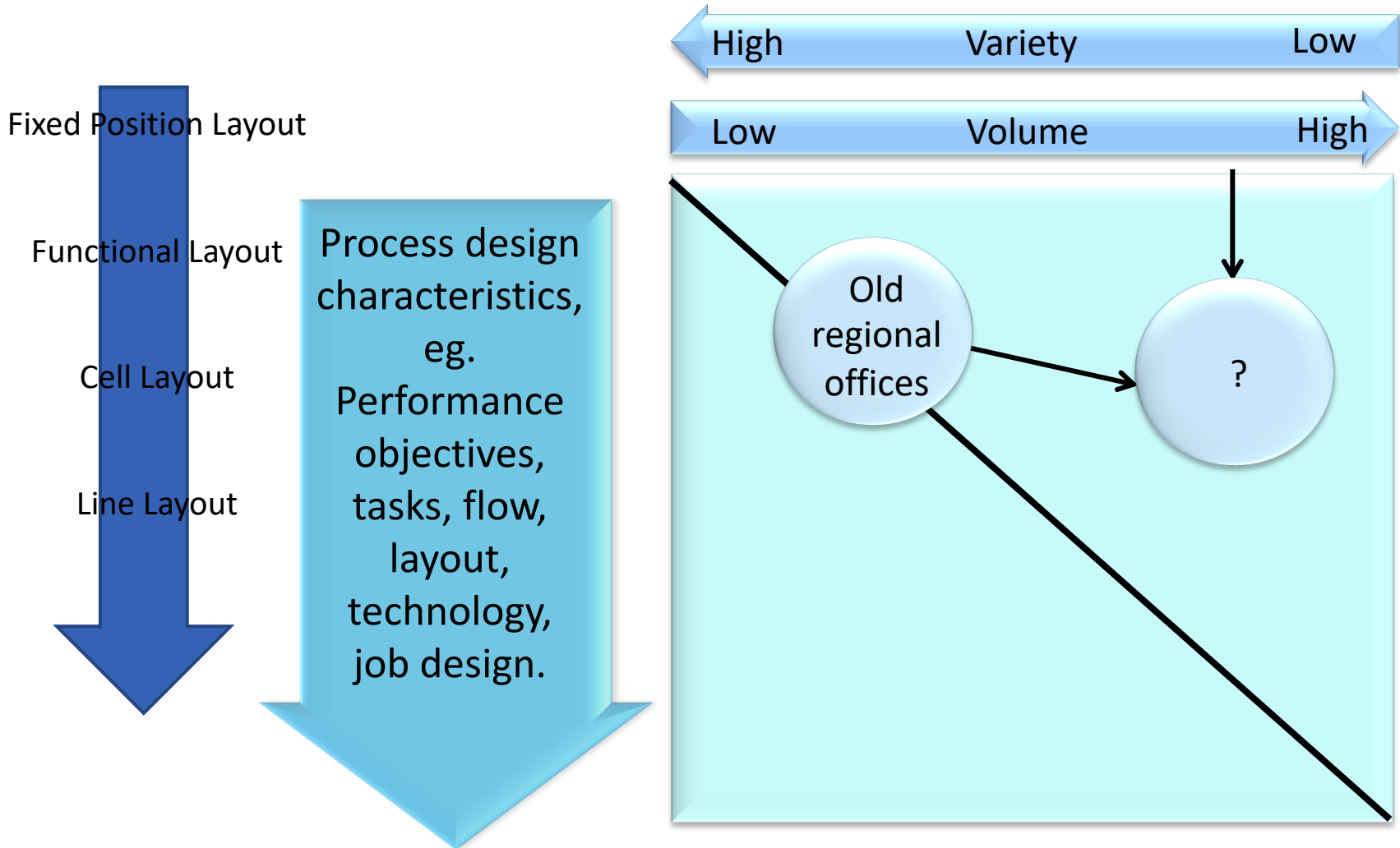
***2-High demand for the discounted product***

***3- Layout is not working***

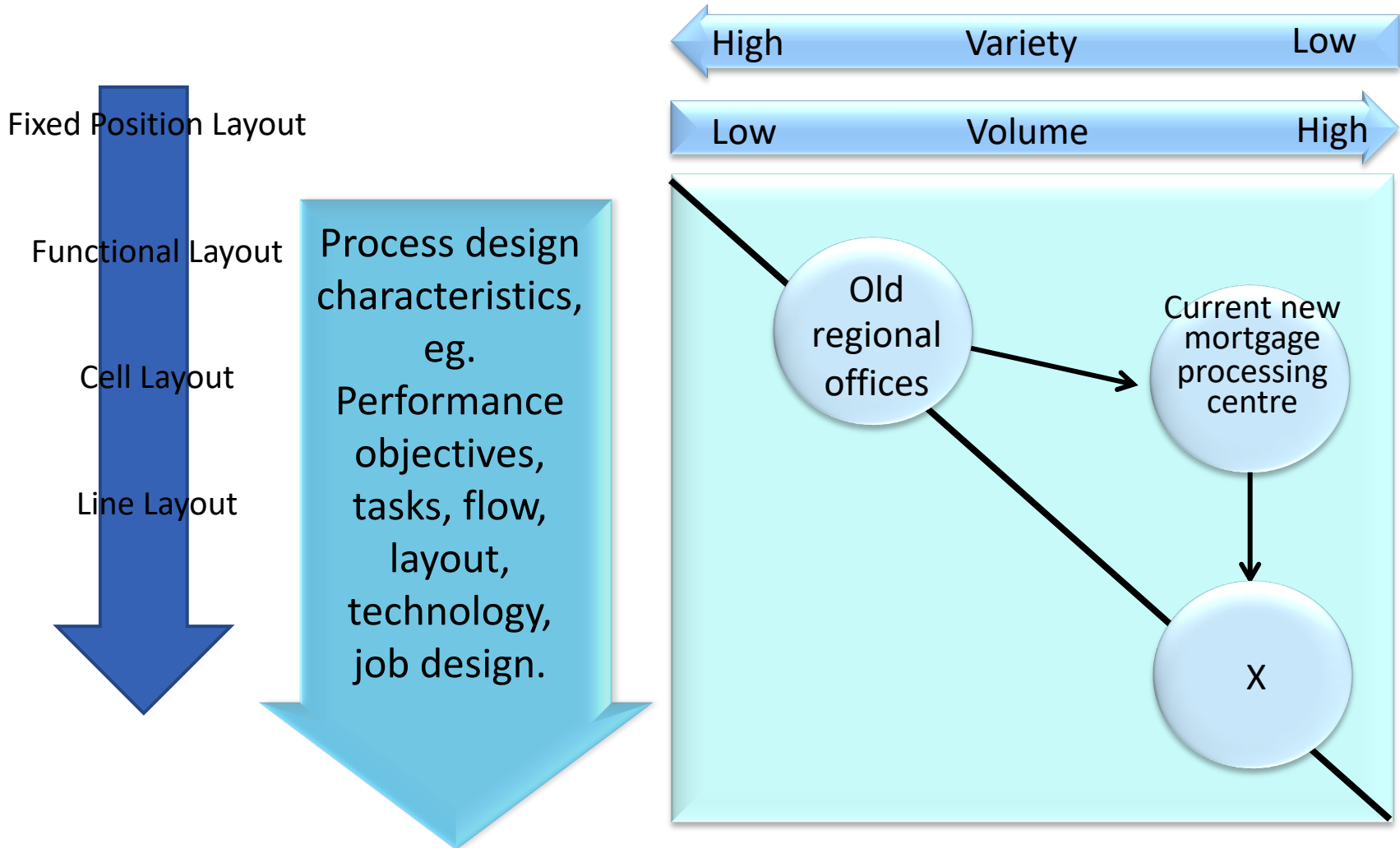
## **Specific Issues:**

- Staff is now walking longer distances due to filing space
- Thus staff kept files longer than usual which made it unavailable to others
- No clarity of flow. The high level of in-process inventory of partially processed applications has resulted in the 'black hole syndrome', with applications disappearing in trays
- All the scanners were located together in one location. This helped to maintain a high utilization of the machines, but again, meant that staff had to walk further.

## 2. What appears to be the Volume-Variety position of the new centre? Is it different from the old centres?



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*Should the process be redesigned, and if so, what option should be adopted and why?*

**Option 1 - Centre within centre**

- Common input process
- Underwriting, offer and completion processes conducted within each region

**Option 2 – Total Change**

- 4 teams for 4 stages

**Option 3 – Parallel processes**

- 4 teams for 4 stages
- BUT underwriting and offer processes are to be done in parallel

**A) Indicate the layout type for the recommended option(s)?**

**B) Clearly discuss its ADVANTAGES & DISADVANTAGES?**

# Pros vs. cons of each option

## Option 1

- a) Cell (first stage is functional then regions are cell) ) Short and fat
- b) Pros: no more disruption and keeping regional expertise  
Cons: not an optimum design, not efficient, doesn't justify the move of centralisation

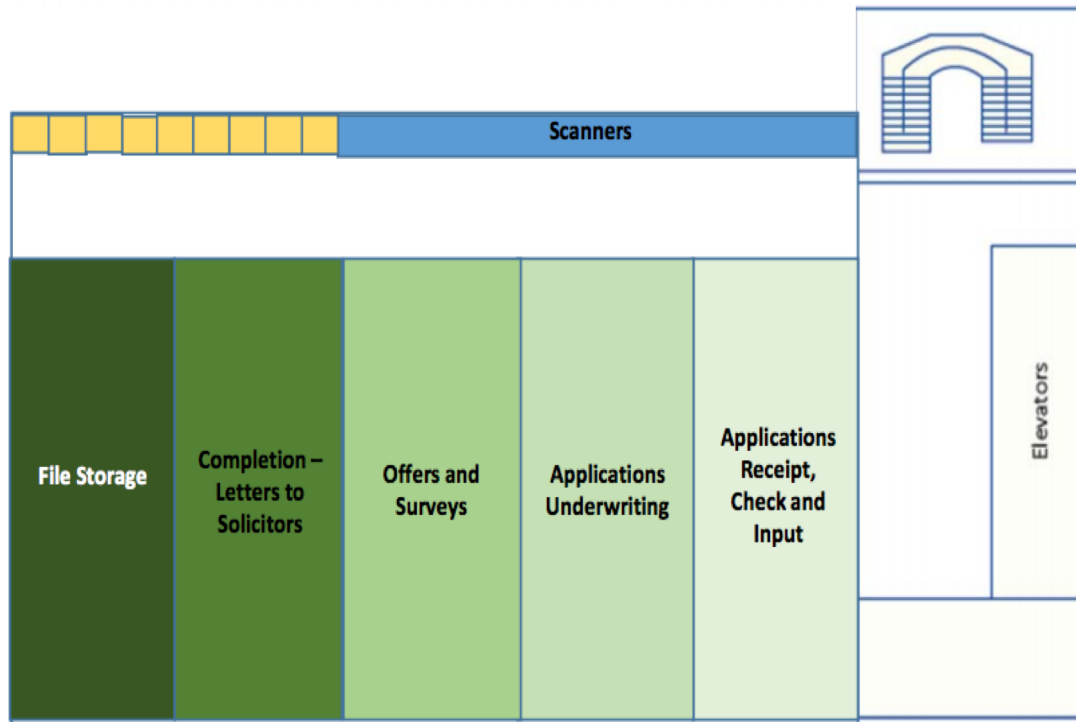
## Option 2

- a) Product line layout (Long and thin)
- b) Pros: efficiency, standardization, faster throughput  
Cons: staff morale and need for specialised knowledge about regions

## Option 3

- a) Product line layout (Long and thin)
- b) Pros: better throughput times depending on the rejection rate  
Cons: waste work, loss of morale and specialised knowledge for regions

# An alternative layout



## *Revised Layout of Mortgage Centre*

### Notes:

- 1) All office areas are open plan, but with low height partitions between departments
- 2) Flow of information is from right to left, with file storage being the last stage
- 3) All applications are given IDs which include codes signifying regions [for reporting]
- 4) This is designed as a “long-thin” process. Specialists with small number of tasks
- 5) This is a high volume, low variety, medium variation and low visibility (to customer) process