**Research Methods in Industrial Engineering and Management  
Pre-exam, Fall 2022**

The pre-exam familiarizes you with selected authors of organization theory and the processes of theory development and testing. Please acquire the book “Great Minds in Management: The Process of Theory Development” edited by Ken Smith and Michael Hitt (2005, Oxford University Press). I recommend you to read the whole book, but for the purposes of the pre-exam, the following 11 chapters are required:

Chapters written by the editors: 1 and 26

Main chapters by theorists: 2 (Bandura), 6 (Hambrick), 11 (Staw), 17 (Mintzberg), 19 (Weick), 20 (Freeman), 22 (Scott), 23 (Williamson), 24 (Winter)

Please answer the following questions, using additional sources if needed:

1. Write an essay reflecting on how the basic disciplines (economics, psychology, social psychology and sociology) are visible in the various management theories and empirical methods in the readings? How are the disciplinary backgrounds evident in different styles and emphases of the covered management researchers?

2. For each of the nine chapters by theoretists, write a brief summary focusing on the single most interesting insight and consider a phenomenon or phenomena in business to which that idea could be extended, either theoretically or in practice.

The answer to **each** of these two questions should be in total around 600-1200 words (2-3 pages). Please write the first answer in essay format, paying particular attention to the logical structure.

Please familiarize yourself with academic use citations and references (preferably APA format, see e.g. <http://libraryguides.vu.edu.au/apa-referencing/getting-started-in-apa-referencing>). Return the pre-exam on MyCourses in Word or PDF format no later than on Friday **September 9th.**

**PLEASE NOTE:**

In previous years there have always been **multiple** students who have failed to properly cite original references for their claims and who have even copied text directly without placing it in quotation marks. Please be sure to not make these mistakes.