# STRATEGIC PARTNERS



BIO KARIMANIFESTO CLIENTS



## KEY ACTIVITIES

## KEY RESOURCES



### VALUE PROPOSITION



## method.

CLEAN
NON-TOXIC
ECO-FRIENDLY
STYLISH
FRAGRANCED
HOME CARE
CLEANING PRODUCTS



### CUSTOMER RELATIONSHIP

AWARDS EVENTS PUBLICATIONS PRESSPAK

# DISTRIBUTION CHANNELS



#### CUSTOMER SEGMENT



PEOPLE WHO VALUE METHOD'S METHOD







COST

\$30,000 BOTTLE DESIGN REVENUES

UNIT PRICE \$2.99
GEL HAND WASH