MNGT-E2012

My Development Journey

Session 3 – MSc Thesis requirements, topics and supervisors

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November 14, 2022

Agenda

- 16.15-16.30 Thesis process and requirements
- 16.30-17.00 Doing thesis in pairs: virtual visit by Emily Schöller and Marie Northved from CBS
- 17.00-18.00 Introducing thesis supervisors and their interests
 - Perttu Kähäri
 - Daria Kautto
 - Rebecca Piekkari
 - Hannu Seristö
 - Tiina Ritvala
 - Questions and answers



MSc Thesis

Assignments

- Assignment #1: initial research idea (10 Dec)
- Assignment #2: analysis and evaluation of an existing thesis (pass/fail) (10 Jan)
- Assignment #3: first draft of an individual research proposal (pass/fail) (24 Jan)
- > Appointment of thesis supervisors
- Assignment #4: memo of the initial meeting with the thesis supervisor (pass/fail) (7 Feb)
- Assignment #5: final research proposal (pass/fail) (28 Feb)
- Assignment #6: oral and written constructive comments on proposals presented by other students (pass/fail) (7 Mar)
- Assignment #7: final thesis (grade 1-5) (29 May)



Thesis work

- Meet with your supervisor every 2-3 weeks.
- Meeting dates should be agreed in advance and incorporated in your thesis proposal (Assignment 5).
- For each meeting agree with your supervisor on the material that you are to send your supervisor by email ahead of the meeting (e.g. two days in advance).
- You will also meet with your research seminar group (4-5 students) twice during this time. For these sessions you will need to submit a short pre-reading (max 10 pages) and make a presentation of the current status of your work.



Global Management thesis topics: Study of cross-border activities

- Activities, strategies, structures and decision-making processes of MNEs
- Interactions between MNEs and other actors, organizations, institutions, and markets
- Cross-border activities of firms, e.g., intrafirm trade, finance, investment, technology transfers, offshore services
- How the international environment (e.g., cultural, economic, legal, political) affects the activities, strategies, structures and decision-making processes of firms
- International dimensions of organizational forms (e.g., strategic alliances, mergers and acquisitions) and activities (e.g., entrepreneurship, knowledge-based competition, corporate governance)
- Cross-country comparative studies of businesses, business processes and organizational behavior in different countries and environments
- Global sustainability and diversity aspects



Doing thesis in pairs: Emily Schöller and Marie Northved from CBS

Introducing thesis supervisors and their interests

IB Unit: Headquarters (HQ) Location Project



A 4,5 year research project on the interplay of **physical and social aspects of location**. It's funded by Wallenberg foundation and Academy of Finland, involving:

- Faculty, doctoral and master students
- Foreign and Finnish companies
- Business Finland and other public bodies

The project consists of four work packages, which all will lead to conceptualizing the meaning of location. The project outcomes include:

- Identify all foreign firms' HQ in Finland
- Map HQ relocation events in Europe between 2000-2019
- Understand the strengths of host locations to attract HQ

More information: <u>https://www.aalto.fi/en/department-of-management-studies/location-research-project</u>

https://yle.fi/uutiset/3-10157369



Four focus areas of the project

1. Longitudinal analysis of HQ (re)location dynamics

- What kind of HQ are located in Finland, and why?
- How have HQ evolved over time in Finland?

Data: Identifying all foreign subsidiaries with HQ responsibilities in Finland

3. Textual analysis of HQ (re)location

- Where are HQ moving in Europe?
- How have these relocations been portrayed, represented, articulated and interpreted in the media and firm announcements?

Data: Mapping all HQ relocations in Europe 2000-2019 using LexisNexis and Factiva; Conducting textual analysis on the most interesting cases

2. In-depth analysis of HQ (re)location

- How do managers in case companies perceive locations and make sense of their perceptual and physical aspects?
- How are their perceptions negotiated, constructed and situated in organizational life?

Data: Undertaking in-depth case studies

4. Conjoint experimental analysis of start-up entrepreneurs' locational decisions

 What importance do start-up entrepreneurs attach to hypothetical physical and perceptual locational attributes?

Data: Performing an experimental analysis of start-up founders

HQ Location project MSc theses

| | - |
|----------------------|---|
| Jannika Hyövälti | Representations of corporate relocations: A comparative case of Nordea in cross-border media |
| Lauren Disbennett | Understanding critical success factors and the importance of primary market entry location when entering and expanding throughout the African continent |
| Matilda Saarinen | Where do international firms locate their headquarters? - An empirical study of headquarters' cross-border relocations in Europe |
| Mona Schau | Navigating the effects of the 2018 trade war: from the managerial perspective of American manufacturing companies |
| Sonja Lehtinen | "They suck at making friends!" – What went wrong with Amazon's stakeholder communication regarding HQ2 in New York |
| Markku Oikarinen | Dynamism of Regional Organizations and Evolution of Regional Structures in a Multinational Company. A Longitudinal Case Study |
| Arbenina Mariia | Spatial data mining and machine learning techniques to understand cross-border relocations of headquarters in Europe |
| Ella Ahmas | Visions of a sustainable headquarters building in 21st century city |
| Venla Koljonen | The role of organization's office in the emergence of employees' sense of workplace |
| Juho Menges | The effect of digitalization on headquarter's role accelerated by Covid |

| Kalex Finn- Luca | Offshoring Business Activities to and from Finland |
|--------------------------|--|
| Kiri Hanna | Attracting multinational headquarters: Qualitative interview study on the Finnish Capital region's perspective |
| Lukas Engling | The role of embeddedness in overcoming the liability of foreignness after a hostile takeover: Case Juniper |
| Tiina Ahva | HQ relocation and non-market strategy - The case of a Nordic bank |
| My Nguyen | Headquarters in platform business |
| Ke Xiao | The role of city rankings in the context of mnc hq location choices |
| Emmi Weckström | The Location of Headquarters Outside the Capital Region in Finland |
| Merlina Danson | European Green Capital Award's Role in Attracting Investments – Does Sustainability Branding Pay Off for cities? |
| Antti Aro | Branch or Wholly-Owned Subsidiary Company? Choosing Legal Form for MNC's Wholly-Owned Operations in Finland |
| Anna-Riikka Smolander | Location perceptions of early-stage startup founders in European ecosystems |
| Diep Do | Location Choices of Start-ups in Finland: A Behavioral Perspective |
| Diem Ly | ls social capital an influencer to career success of global managers? |



Introductions



Daria Kautto Postdoctoral researcher Department of Management Studies Aalto University School of Business daria.kautto@aalto.fi

Research interests

- International Entrepreneurship
- Entrepreneurial Migration
- Location-choice decisions (start-ups)
- Entrepreneurship Policy
- Entrepreneurial Cognition and Decision-Making



HQ Location project: WP4 Start-up location decision-making

Objectives: The sub-project aims at identifying the role of the **cognitive processes** (namely, types of prevailing information processing system, decision-making style, cognitive reflective ability, and need for cognitive closure) in the construction of the **location preferences** of start-up founders.

Research questions:

- What importance do start-up entrepreneurs attach to different types of locational attributes when choosing the initial firm location (functional, experiential, emotional features of the location)?
- How do start-ups differ in these valuations and why? What types of *locational behavior* could be identified among the start-up founders following the insights from the cognitive psychology and behavioral economics?

Research design: Online-based conjoint experiment (Preference measurement)



HQ Location project: WP4

Examples of completed master's theses

 Anna-Riikka Smolander (2022) Location perceptions of early-stage startup founders in European Ecosystems: An idea-type analysis approach.

 Do Diep (2022) Location choices of start-ups in Finland: A behavioral perspective.



HQ Location project: WP4

Potential master's thesis topics in Spring 2023

Survey data collection (January-March 2023):

- online choice-based quasi-experiment where the founders make a series of location decisions based on a set of key location characteristics
- cognitive characteristics of the founders
- <7 year old start-ups/scale-ups with high growth potential
- Finland + 2-3 countries

=> relative importance of the location characteristics in the final choice

noice sets

Are you interested in becoming a part of the Location project (WP4) team?

Potential master's thesis topics:

- The role of entrepreneurial cognition in location decision-making;
- Differences in location decision-making between digital and non-digital start-ups;
- Cross-country differences in start-up location decision-making.

For more information, please, contact:

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