# ECON-L1350 - Empirical Industrial Organization PhD II – Topics

Lecture 2

Tanja Saxell, Otto Toivanen, Janne Tukiainen, Nelli Valmari & Iivo Vehviläinen

- Solving uniform price equilibrium
- Identification of a more serious model
- Topics

# Example: Demand

bid.id	date.time	type	Р	Q
1	2015-01-15 11:00:00	D	0.011	144.215
2	2015-01-15 11:00:00	D	0.029	79.928
3	2015-01-15 11:00:00	D	0.042	63.523
79	2015-01-15 11:00:00	D	25	0.035
80	2015-01-15 11:00:00	D	25.010	0.464
81	2015-01-15 11:00:00	D	25.145	0.881
165	2015-01-15 11:00:00	D	120.900	30
166	2015-01-15 11:00:00	D	123.203	25.400
167	2015-01-15 11:00:00	D	126.257	45

 Table 1: Demand bids in the Nordic electricity market.

# Example: Supply

bid.id	date.time	type	Р	Q
1	2015-01-15 11:00:00	S	0.011	146.371
2	2015-01-15 11:00:00	S	0.029	272.917
3	2015-01-15 11:00:00	S	0.042	205.597
116	2015-01-15 11:00:00	S	20.007	4.999
117	2015-01-15 11:00:00	S	20.100	64.486
118	2015-01-15 11:00:00	S	20.200	32.611
583	2015-01-15 11:00:00	S	100.100	5.107
584	2015-01-15 11:00:00	S	108	0.569
585	2015-01-15 11:00:00	S	110	4.689

Table 2: Supply bids in the Nordic electricity market.

# Market equilibrium given bids



# Structural model: The same as the market operators use

#### Useful trick: reformulate as an optimization problem

Given demand bids  $(p_i, q_i)_{i \in D_t}$  and supply bids  $(p_j, q_j)_{j \in S_t}$  exchange solves:

$$\begin{split} \max_{d^{i},s^{i}} \sum_{i} p^{i} d^{i} &- \sum_{j} p^{j} s^{j} \\ \text{s.t.} \quad d_{t} &= \sum_{i} d_{i}, \quad 0 \leq d_{i} \leq q_{i}, \ i \in \mathcal{D}_{t} \\ s_{t} &= \sum_{j} s_{j}, \quad 0 \leq s_{j} \leq q_{j}, \ j \in \mathcal{S}_{t}, \\ d_{t} - s_{t} &= 0 \end{split}$$

Or, because  $d_t = s_t$  at market price  $p^*$ ,

$$\Leftrightarrow \max_{d_i,s_j} \sum_i (p_i - p^*) d_i + \sum_j (p^* - p_j) s_j$$

Samuelson, 1952.

#### Maximizing the consumer and producer surplus from bids.



The shadow prices of the market clearing constraint  $d_t = s_t$  are market prices.

# Ryan 2021: Extension across space

#### I. The Indian Electricity Sector



FIGURE 1. INDIAN POWER GRID

*Notes:* The figure shows geographic and schematic representations of the bidding areas in the Indian day-ahead power market. Panel A represents the ten subregions in which bids are submitted, formed from five regions with two subregions apiece. Panel B represents the six functionally distinct regions that are ever separated by constrained transmission links and the structure of interregional transmission links may then.

### Surplus maximization, across regions

Solve the equilibria for all bidding areas simultaneously:

$$\max_{d_i, s_j} \sum_{g \in \mathcal{G}} \left[ \sum_{i \in \mathcal{D}_g} p_i d_i - \sum_{j \in \mathcal{S}_g} p_j s_j \right]$$

and relax the autarky supply-demand balance constraints with a possibility to trade at most a net quantity y from each market:

$$egin{aligned} & d_g - s_g = x_g, \quad orall g, \ & -y \leq x_g \leq y, \quad orall g, \ & \sum_{g \in \mathcal{G}} x_g = 0. \end{aligned}$$

# Ryan 2021: Even better bid data

#### I. The Indian Electricity Sector



## Note on complex bids

- Dynamic costs limit the ability of the firm to adjust output
- Market clearing allows for complex bids
  - e.g. revenue requirement over the day, or block bids
  - ties bids together, and breaks the convexity of market clearing
- Reguant (2014) imposes structure to identify costs, including start-up costs, and contract positions
  - separation of single bids and complex bids
  - parametrized cost function
  - simulated data used in identification

• Consider e.g. inverse demand P = 16 - 2Q and supply bids

• Then outcomes depend on how bids are handled

		Q	Ρ	equlibrium
Normal bids	A+B+C/2	6.5	3	*
All-or-nothing	A+B	6	4	*
	A+C	5	6	*
	A+B+C	7	2	

IID. Descriptive Evidence: Effect of Congestion on Bid Prices

	TABLE 4—BIE	PRICES AND	Congestion	I			
		De	ependent var	iable: Price	bid		
Sample:	All	All firms		Public firms		Nonstrategic	
	OLS	2SLS	OLS	2SLS	OLS	2SLS	
	(1)	(2)	(3)	(4)	(5)	(6)	
North region congested (=1)	6.47	8.63	7.28	7.65	0.18	2.65	
	(0.63)	(2.18)	(0.77)	(2.43)	(0.25)	(1.44)	
Mean in uncongested hours	106.37	106.37	105.82	105.82	111.63	111.63	
Observations	141,455	141,455	43,011	43,011	101,868	101,868	

• Reduced form on how congestion affects bids of the firms

- Lower cost of trade affects efficiency of the market
  - true even in the competitive case
  - additional motivation: reduction of market power
- Additional structure needed

### Efficiency improvement: competitive case



• Gains from trade, including dynamic impacts to entry

Gonzales, Ito & Reguant (2021)

III. Model of Supplier Bidding with Transmission Constraints

Steps towards identification:

- 1. Market clearing demand
  - Residual demand = actual competitive fringe
- 2. Objective of the firms
  - First order condition for profit maximization
  - Assumption: Firms optimize against the residual demand in the congested price area, but do not try to cause congestion

**IV. Estimation** 

- 1. Contract positions ignored
- 2. Costs unknown, to be estimated
  - Constant marginal cost assumption
- 3. Dealing with uncertainty in bidding
  - Bootstrap demand and bids  $\rightarrow$  sample of residual demands
  - GMM with the bootstrapped data
  - Capacity constraints require optimization
- 4. Online appendix and codes tell the detail

# Ryan 2021: Simulated Cournot



Strategic firms optimize against smoothed residual demand

- Source of demand inelasticity
  - Contractual commitments, fixed price contract vs. real-time pricing (Borenstein & Holland, 2005; Joskow & Tirole, 2006)
  - Technology commitments: heating technology choices (Sahari, 2019), industrial processes, etc.
- New technologies: Improved allocative efficiency
  - Storage, ITC, cryptocurrency mining, data centers
- Efficiency over time instead of space

### Surplus maximization, across time

Solve the equilibria for all bidding areas simultaneously:

$$\max_{d_i, s_j} \sum_{t \in \mathcal{T}} \left[ \sum_{i \in \mathcal{D}_t} p_i d_i - \sum_{j \in \mathcal{S}_t} p_j s_j \right]$$

and relax the autarky supply-demand balance constraints with a possibility to "trade" at most a net quantity y from each hour:

$$d_t - s_t = x_t, \quad \forall t, \ -y \le x_t \le y, \quad \forall t, \ \sum_{t \in \mathcal{T}} x_t = 0.$$

# Data set: Bid curves



- Three markets with structural differences in existing generation
  - California: biggest in solar
  - Nordics: most hydro
  - Spain: largest share of wind
- 160+ million bids from the years 2011–2020

# Taming the duck in California



Illustration of how hourly prices in California converge as new efficiency improving technology is added to the market equilibrium calculation.

Liski & Vehviläinen (2023)

### **Price caps**



Optimal to implement price caps to correct for market misallocation.

# Recap: Identification in electricity markets

- Inelastic demand of homogenous good and competitive fringe
- Strategic firms optimize profits in multi-unit auctions
- Identifying assumptions
  - Wolak (2000): identification of marginal costs possible if contract positions are known
  - Hortaçsu & Puller (2008): identification of forward contract positions possible if marginal costs are known
- Additional structural assumptions on the primitives, nature of competition and availability of information

# Final remarks: Policy implications

- Industry where demand is inelastic, supply is concentrated and entry constrained
- Externality through common network
  - Overconsumption of one consumer risks blackout for everyone
  - Below efficient capacity levels by firms with market power
- Less than optimal market institutions
  - Price caps to limit market power and correct for the inelastic demand, but lead to further distortion in investment incentives
  - Non-convexities and complexity reduce transparency
- Current discussions: long-term contracting