



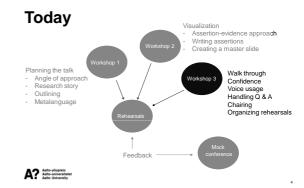
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Assignments as preparation for today

- 1. Prepare for the walk-through
 - Finish re-working your visuals (slides) using the assertion-evidence approach (You'll need this for walking your partner through your presentation)
 - · Write out the opening lines of your Introduction + how you will Conclude or the final words (You'll need this for voice practice with thought chunking)
- 2. Watch these two short videos on confidence at https://www.assertion-evidence.com/confidence.html Note important points and be prepared to discuss them at the next session
- 3. On handling the Q&A, what kind of questions do you think you'll get? If you have time, write them down

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Discuss

Pre-assignment: You watched two short videos on confidence

What are the top three takeaways you got from the videos?

Be prepared to share



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Discuss

Pre-assignment: You watched two short videos on confidence

What are the top three takeaways you got from the videos?

Be prepared to share

 Other tips that come to mind regarding confidence or stage presence?

If so, share those



Stage presence – a few tips

- Do power poses beforehand (ref. Amy Cuddy Ted Talks)
- Relax your upper body
- · Keep your legs slightly bent



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Stage presence - a few tips

- Do power poses beforehand (ref. Amy Cuddy Ted Talks)
- · Relax your upper body
- · Keep your legs slightly bent
- · Remember to breath
- · Keep good posture
- Pay attention to your "nervous" moves

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Stage presence – a few tips

- Do power poses beforehand (ref. Amy Cuddy Ted Talks)
- · Relax your upper body
- · Keep your legs slightly bent
- · Remember to breath
- · Keep good posture
- Pay attention to your "nervous moves"
- Find an anchor (a support)
- · Make eye contact (find "friendly faces")
- Know your content and its sequence
- Remember your audience wants you to succeed



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Walk-through the presentation

Open: MyC > Materials > Workshop 3 > 3 Zoom room slides

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Part 1: Walk-through

Walk your pair through your outline and visuals, taking turns in pairs (max. 20 min each)

A (as speaker)

- Describe and show step-by-step what you intend to do in the talk
- · Use your slides!

B (as listener)

- Mainly listen until Speaker A has gone through his/her Walk-through
- Try not to interrupt as you listen to the 'whole story'. When Speaker A has finished, briefly repeat back to him/her as best as you can what the MAIN message (claim) is
- After sharing what you understood as the main message, then give your feedback and discuss what could be improved

Part 2: Use of voice – thought chunks

Where will you pause? In each thought chunk, what are the **key words** that you will **emphasize**? Where could you change your pace? Which bits will you **speed** up and which

ones will you slow down?

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Part 2: Use of voice – thought chunks

Practice your opening and closing lines, taking turns (max. 10 min each)

- Act out two key parts of your talk: when **beginning**, and when coming to the end
- In twos (or threes), take turns reading out your selected part to your partner – use your voice in a way that sounds enthusiastic!
- · React to your partner and tell him/her how it sounded – give constructive feedback (= if s/he can do something about it)

Where will you pause? In each thought chunk, what are the **key words** that you will **emphasize**? Where could you change your **pace**? Which bits will you **speed** up and which

ones will you slow down?

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Handling Q & A Aalto-yliopisto Aalto-universitetet Aalto University

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Handling Tricky Questions - What do you do?

Discuss your own strategies or what you've seen others do (depending on the type of question)

Some strategies shared by other conference speakers

- Repeat the question
- Talk, don't just stand there in silence (or shock)
- Demonstrate knowledge of standard problem-solving
- Draw a diagram if it helps
- Respect the questioners and their questions

(Inevitably, someone will tell you your work has already been done by someone else!)

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And if you can't answer?

Confess!

Some good ways to do this? Useful phrases

- I'm afraid I don't know the answer to that one. Perhaps someone else here can help us out?
- I am sorry that has not been within the scope of my study, (but what I can do is find out and send/give you an answer before the end of the day/week.)

Not sure you heard/understood the Q correctly?

Ask the person to repeat the Q

Some good ways to do this? Useful phrases

- I'm sorry I didn't hear you. Could you please repeat the Q
- So, what you're asking is (paraphrase)

And if pronunciation is difficult?

Fake it!

Some good ways to do this?
Useful phrases

- Ok, what I think you're asking is (make your own Q)
- I didn't quite understand, but what I think you're asking is (make your own question)
- Let me think about that. Let's come back to it during the coffee break

And if you need to deflect a question?

Use a valid excuse for not answering or postponing an answer

Useful phrases

- I am sorry, but we are running out of time
- That was an excellent question, but I don't think there's enough time to answer it thoroughly.
- When interrupted during your talk
- (Postponing) I will be dealing with that a little later on, so if you don't mind I would rather answer that question then.
- (Postponing) I will be coming to that, so if you don't mind I will not answer your question straightaway. (But I won't forget.)

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Some typical strategies

- · Repeat the question
- Use delaying tactics
- · Respond with a question
- · Draw a diagram, if it helps
- Admit that you don't know the answer
- And ask the audience for help
- Q outside the scope of your study? Then say so



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Reflect

For handling the Q & A, what do you think your strengths and weaknesses are?



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Common complaints

- Chairperson makes no real contribution other than introducing speakers and talk titles
- Chairperson gives wrong bio details or misstates the topic or content of the talk
- Time limits not enforced
- Discussion is dominated by a few people
- People can't hear the Qs and thus don't understand the As
- Chairperson doesn't make enough effort to encourage Qs





Image: Creative Commons CCO

Be well prepared

Familiarize yourself with topics & speakers
Take responsibility for the session

· Time-keeper

Set rules for timing, turn-taking, Q & A Ensure each speaker has the same treatment and time

Equalizer

Keep the audience under control during Q & A Set positive productive tone, redirect off-topic discussion, protect speakers

Fixer

Help solve technical/practical problems



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As chair

- Introduce the speaker
- Lead the discussion
- Thank the speaker
- Invite appreciation



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As chair

Introduce the speaker – using his/her name in the beginning and end	
Get audience attention (if necessary)	May I have your attention please
Focus attention on the speaker	Our (first) speaker today is (speaker's full name) OR I'd like to introduce
Give brief background on the speaker	who is studying X in the department of Y who comes from X and has been in Finland for Y months/years
State the title of the presentation	is/her subject today is OR The title of his/her presentation is
Hand over the floor to the speaker	A gesture may be enough or you could say "The floor is yours (speaker's full name)"

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As chair

Lead the discussion (keeping an eye on the time)	
Open the discussion	The floor is open for discussion. That was an engaging talk. Fm sure that you have questions you'd like to ask. While the rest of you are considering your questions and comments, I'd like to ask
Monitor the time	I think we have time for one more question
Thank the speaker	Close the discussion by thanking the speaker, e.g. "Thank you, XY, for a most interesting talk."
Invite appreciation A2 Auto-universitetet	For example, start the applause "Let's have a round of applause for XY"

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Organizing Presenting A! Marriage

Organizing Rehearsals

MyCourses (homepage) > Rehearsal sign up here!

Sign up for a time (May 19^{th} or 24^{th})

Audience members: everyone else

Each speaker: 30 min

• 15 min talk + 15 min immediate oral feedback Video link will be sent to you afterwards

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Rehearsal Schedule

May 19th Workshop time 12:30 – 16:30 (6 presenters) Place: R001/ U250a (Finnavia)

May 24th Workshop time 12:00 – 15:45 (7 presenters) Place: R009/ 228

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Mock Conference: Prepare to chair

- Sign up for Chairing (with a peer) on the MyCourses homepage
- Interview him/her to get brief background + topic of talk
- · Take notes and prepare an outline as a memory aid
- · Practice. Practice.
- At the mock conference > Aim to introduce your peer without notes
- · Review the phrases on the previous slides (in this slideset) as an aid

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Mock Conference Schedule

Same order as rehearsals May 19th (12.30-16:30)

May 24th (12.30-16)

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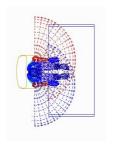
An effective title slide

A! Addressioners

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Design of an Apparatus That Measures the Maximum Workable Reach Envelope

Lawrence Cheng Jackie Gillott Daniel Kerins Mechanical Engineering Pennsylvania State University February 5, 2007



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April 30, 2

Exercise: Draft a title slide for your next presentation





Conference Abstracts: Possible Moves













promoting, problematiz -ing the research field or topic

the particular piece of research or study

demographic, or procedural comments

Highlighting its outcome or results

Further observations implications, limitations, further

Source: Swales & Feak 2009, p. 45

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Shape of a short abstract

A short (nine-sentence) abstract Note that content narrows as it moves from background to topic to results; then widens again in the end



Source: Swales & Feak 2009, p. 47

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MyCourses > Materials

- > Workshop 3
- > Analyzing an abstract
- 1) Read the abstract
- 2) Evaluate it according to Task Part A on the handout



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Abstract analysis

Which of the five statements in Part A do you disagree with? Write your response in the chat but don't submit it (yet)



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Recommended

Examine your own abstract

How does it compare to the model? Of the six possible moves (slide 14) how many moves does it have? What is the shape - does content narrow and then broaden at the end?



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Assignments

Submit to MyCourses > Assignments

- The latest copy of your slides by 12 noon of your rehearsal day
- Your self-assessment within 3 days of your rehearsal (Note: form attached to the assignment in MyCourses)

Reminder: MyCourses > Assignments > Log of talks observed Deadline June 2, 2023

- Observe 3-5h of other conference presentations or speeches live or online (in English)
- · Record your observations using the template at the above link in MyCourses
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