



**Aalto University**  
School of Business

# Intermediate Microeconomics

Public Goods

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# Classification of goods

- ▶ Does one's consumption of the good reduce its value to others?  
If so, it's a rival good
- ▶ Can individual consumers be excluded from consuming the good? If so, it's an excludable good

... good	Excludable	Non-Excludable
Rival	Private	Common
Non-Rival	Club	Public*

Do not confuse public goods with goods produced by public sector.

\*Sometimes called *pure public goods* to emphasize the distinction

Producing non-excludable goods creates a positive externality

# Efficiency is hard without excludability or rivalry

- ▶ Non-excludability of outputs likely to lead to too little production.  
Who's going to pay when they don't have to?
- ▶ Non-excludability of inputs is likely to lead to overuse.  
Why not use it all, before others do?
- ▶ Non-rivalry means that efficient price is zero.  
Just charging the average cost would lead to underuse.

## Partial solutions

- ▶ Excludability may be achieved at a cost (a kind of DWL)
- ▶ Fixed cost may be paid from public funds (tax may cause DWL)
- ▶ Altruism, social punishments (if small groups)

Examples: Lighthouse, roads (rival if congested), broadcasts, R&D

# Public goods: Aggregation of Preferences

- ▶ What is the efficient quantity of public good? Everyone gets the same quantity (non-rival & non-excludable)
- ▶ A separate but related issue: How is the cost divided?
- ▶ One-or-None decision: production efficient if  $TB \geq TC$   
(sum of individual valuations)  $\geq$  cost
- ▶ General case: Aggregate demand  $P^d(q) = \sum_i P_i^d(q)$   
Efficient quantity:  $\underbrace{P^d(q)}_{MB(q)} = MC(q)$   
Produce if total benefit  $TB(q) = \int_0^q P^d(z)dz \geq TC(q)$

## Example: Three housemates

Yes or no decision: streaming service for the common TV?

Cost would be 120 €/year

Valuations €/year			
Case#	1	2	3
Ann	70	45	100
Bob	45	45	35
Cecilia	30	5	35
TB	145	95	170
CS	25	-25	50

Suppose “house constitution” stipulates equal cost sharing.

What will they decide if purchases require i) majority ii) unanimity?

## Example: Two countries

Demand for i.e. Marginal Benefit from R&D in country  $i = A, B$ .

R&D is never a bad, but can be useless beyond a point

$$P_A(q) = 10 - 4q$$

$$P_B(q) = 12 - 3q$$

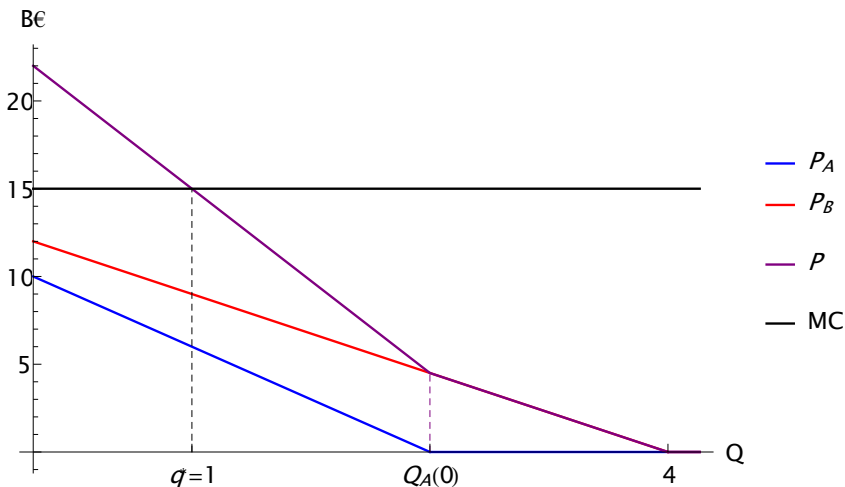
Aggregate demand i.e. aggregate marginal benefit

$$\begin{aligned} P(q) = P_A(q) + P_B(q) &= 22 - 7q \text{ if } P_A(q) \geq 0, P_B(q) \geq 0 \\ &= 0 + P_B(q) &= 12 - 3q \text{ if } P_A(q) < 0, P_B(q) \geq 0 \\ &= 0 && \text{if } P_A(q) < 0, P_B(q) < 0 \end{aligned}$$

A does not benefit from additional  $q$  beyond  $Q_A(0) = 2.5$

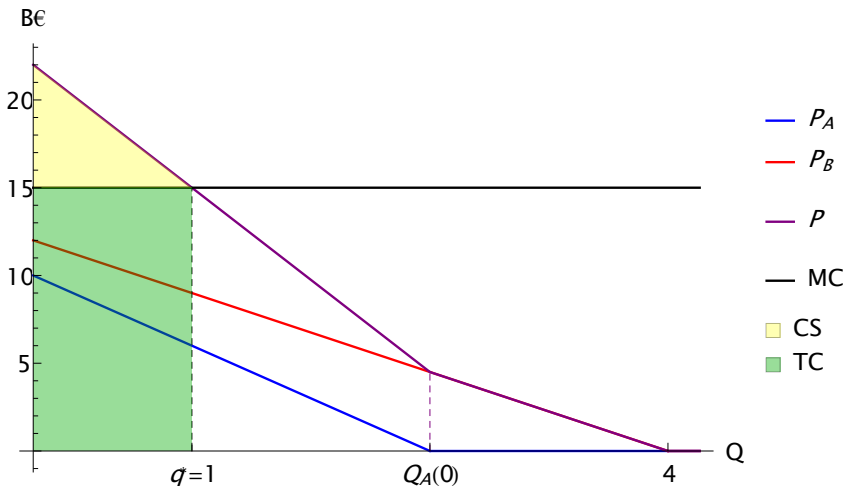
Constant MC of R&D. Consider high MC = 15 and low MC = 3

# How much should be produced? High MC example



$$P(q) = MC \Leftrightarrow 22 - 7q = 15 \Rightarrow q^* = 1.$$

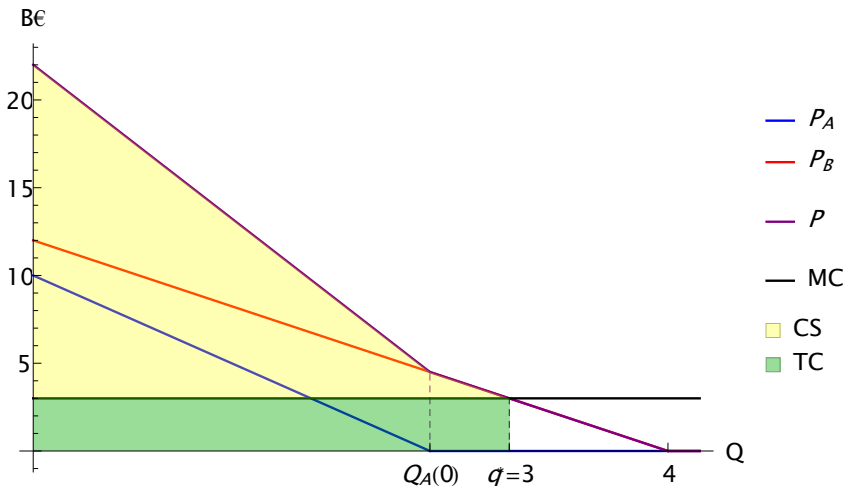
# How much should be produced? High MC example



TB = 18.5, TC = 15, CS = 3.5



# How much should be produced? Low MC example



$$P(q) = MC \Leftrightarrow 12 - 3q = 3 \Rightarrow q^* = 3. \text{ TB} = 35, \text{ TC} = 9, \text{ CS} = \text{TB} - \text{TC} = 26$$

# How to find out valuations for the public good?

Naive method #1. Ask people to report their valuation, cost sharing unrelated to report

- ▶ Expect net benefit from production → maximize overstatement
- ▶ Expect net loss from production → maximize understatement

Naive method #2. Ask people to report their valuation, payment increasing in reported benefit

- ▶ Understate reported benefit (unless extremely high valuation)

Invest into making the good excludable →  
DWL from underconsumption

Problems tend to grow in the number of people. Consider cleaning at a three person dorm or at a park for three thousand people.

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# Failures in reaching efficiency

- ▶ Competitive market for a private good results in efficiency
- ▶ Monopoly / large market power results in underproduction, DWL
- ▶ Hard to get efficiency in public good production for large groups
- ▶ Regulation of monopolies is a public good
- ▶ Implementation of public policy requires delegation  
Voters → representatives → (layers of) officials
- ▶ Monitoring politicians, informed voting decisions are public goods  
→ Rational ignorance

# Market failure, government failure

- ▶ Causes of failure:
  - Asymmetric information
  - Externalities
  - Market power
- ▶ Market failure: too little production of a good, or too much of activity with negative externalities
- ▶ Government failure: use of government power for private or subgroup gain
- ▶ Optimal level of government power?  
Trade-off between likelihood for types of failure

# Political economy

A few concepts from the economics of politics, “political economy”

- ▶ Influencing politics (voting, lobbying) are public goods within an interest group
- ▶ Concentrated vs dispersed interest
- ▶ Efficient vs inefficient transfers
- ▶ Logrolling (Extra reading <http://blog.hse-econ.fi/?p=1688> in Finnish)
- ▶ “Voting with feet” (Tiebout model)
- ▶ Voting paradox, agenda-setting power, Arrow’s impossibility theorem

# Voting paradox

Example: three voters, majority decision to pick one alternative

- ▶ Ann: television > party > nothing
- ▶ Bob: nothing > television > party
- ▶ Cindy: party > nothing > television

Agenda-setting power: the ordering of voting can determine the winning alternative

Rank preferences cannot in general be aggregated to an aggregate decision-maker that behaves as if a rational person

Important exception: one-dimensional single-peaked preferences