

A Seminar on Case Studies in Operations Research

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What is Operations Research?

- Operational research is the attack of modern science on complex problems arising in the direction and management of large systems of men, machines, materials and money in industry, business, government and defense."
- "Its <u>distinctive</u> approach is to develop a scientific <u>model of the system</u>, incorporating measurements of factors such as change and risk, with which to predict and <u>compare the outcomes of alternative decisions</u>, <u>strategies or controls</u>. The purpose is to help management determine its policy and actions scientifically."
 OR Quarterly 3(3): 282, 1962

WHAT IS OPERATIONS RESEARCH?

In a nutshell, operations research is the discipline of applying advanced analytical methods to help make better decisions.

By using techniques such as mathematical modeling to analyze complex situations, operations research gives executives the power to make more effective decisions and build more productive systems based on:

- · More complete data
- · Consideration of all available options
- · Careful predictions of outcomes and estimates of risk
- The latest decision tools and techniques

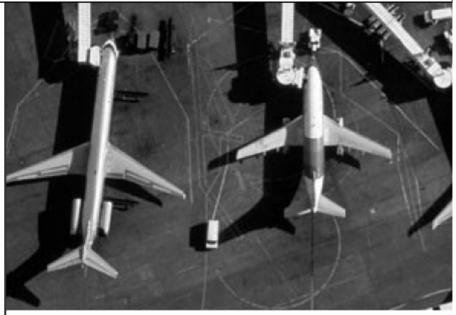
A uniquely powerful approach to decision making

You've probably seen dozens of articles and ads about solutions that claim to enhance your decision-making capabilities. You may not realize it, but the best of these solutions are based on O.R.

When it comes to technology that assists decision making, O.R. is unique. It's best of breed, employing highly developed methods practiced by specially trained professionals. It's powerful, using advanced tools and technologies to provide analytical power that no ordinary software or spreadsheet can deliver out of the box. And it's tailored to you, because an O.R. professional offers you the ability to define your specific challenge in ways that make the most of your data and uncover your most beneficial options.

(continued on page 5)

http://www.scienceofbetter.org/

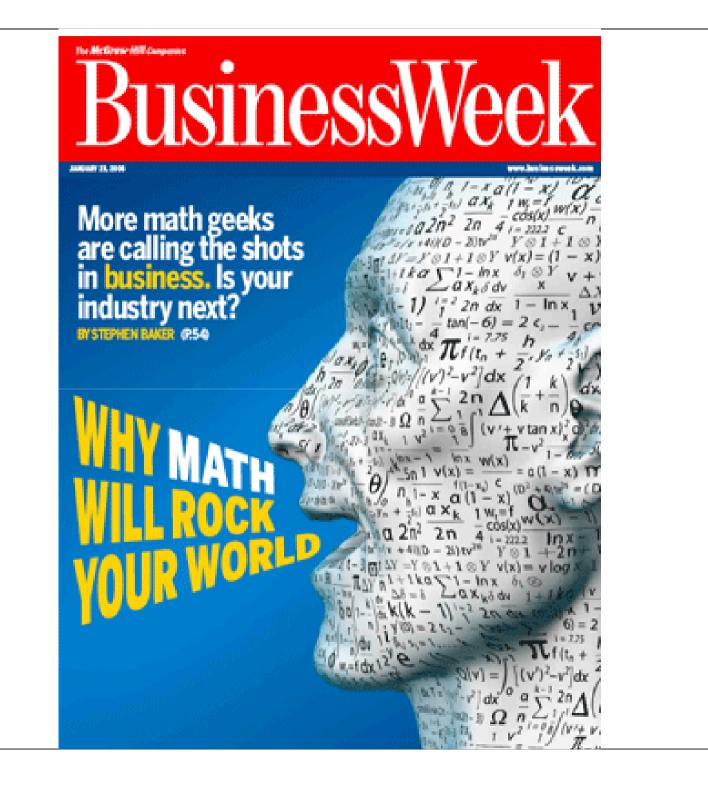


CONTINENTAL AIRLINES SPEEDS Recovery After 9/11

Operations research firm CALEB Technologies worked with Continental to develop a decision support system to generate near-optimal crew recovery solutions for responding to emergencies.

Continental estimates that the system helped it save \$40 million in 2001. And thanks to the system, Continental led the American airline industry in recovering operations after September 11, 2001.

Learn how Continental and others have applied O.R. to improve decision making while reducing expenses at www.scienceofbetter.org.



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Ahti Salo

Professor Doctor of Technology, Vice Head of Department

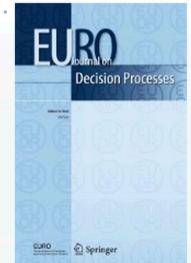
Professor Salo has worked extensively on the development of decision analytic methods and their uses in resource allocation, innovation management, risk management, technology foresight, and efficiency analysis. He has published widely in leading international journals (including Management Science and Operations Research) and received awards for his research from the <u>Decision Analysis Society</u> of the Institute for Operations Research and the Management Sciences (<u>INFORMS</u>). He is the Editor-in-Chief of the <u>EURO Journal on Decision Processes</u> and on the Editorial Boards of <u>Decision Analysis</u> and five other refereed journals. Professor Salo has directed a broad range of basic and applied research projects funded by leading industrial firms, industrial federations, and funding agencies. He has been a visiting



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professor at the London Business School, Université Paris-Dauphine and the University of Vienna. In 2010-11, he was the President of the Finnish Operations Research Society (FORS) and served as the European and Middle East representative of the International Activities Committee of INFORMS. He is a jury member of the EDDA 2012 Doctoral Dissertation Award of the Association of European Operational Research Societies (EURO). He has been on the Board of the Association of Parliament Members and Researchers (Tutkas) since 1999.

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Call for Papers: Special Issue on Student Projects with Industry (SPI)

Recently many academic programs have begun to include Student Projects with Industry (SPIs) as part of their curriculum. These courses offer an initial consultative opportunity for students under faculty guidance and oversight. The experience has the potential to be very valuable for students in helping them to understand the challenges and opportunities for analytic applications in the business world, and for clients who can benefit greatly from such projects. However, for faculty members the challenges associated with such experiences include far more preparation and engagement throughout the process because designing and guiding a successful SPI program is far removed from the traditional classroom environment.

This ITE special issue focuses on best practices for creating successful SPIs, with the goal of allowing readers benefit from colleagues' experiences, insights, and lessons learned. While each article may not cover all the aspects mentioned below, our vision is that the special edition as a whole will capture the following aspects of the SPI experience:

- Preparing Students for SPIs
 - Is there a formal course associated with the project? If so, what is the content of this course? Textbooks? Guest speaker/faculty guests? Case studies or practice projects?
 - What is the duration of SPIs? How is progress tracked?
 - How important are good project management and/or presentation skills to the success of an SPI? Do students receive training or coaching in these areas as part of the experience?
 - How is success defined for SPIs? How often and who assesses whether goals are achieved consistently across projects? How are grades assigned?
 - Does student motivation and maturity affect faculty decisions about project selection?
 - What methods are essential for placing students in a position to succeed?
- Faculty Involvement
 - What role do faculty play in the process of supporting successful SPIs?
 - Are faculty members eager to get involved in creating SPIs? If not, how can faculty be motivated to participate in SPIs?
 - What preparation is essential for putting faculty in a position to be successful?
 - Do student projects lead to publications for faculty and/or students? Who publishes with students? Are project mentors expected to publish? Where?
- Client Engagement
 - How are potential projects identified and selected? How do faculty members set appropriate expectations with clients?
 - What types and levels of investments (money, time, data, human resources, etc.) are needed from clients?
 - How do faculty, students, and clients work together to develop realistic deliverables?
 - What types of problems emerge most often, and how are they addressed?



Rationale for the Course Mat-2.4177

- Other Mat-2 courses focus on theoretical and methodological skills
 - Optimization, simulation, decision and risk analysis, time-series analysis

Operations research is typically applied in collaborative projects

- Better understanding of phenomena
- Formulation of decision alternatives
- Development of decision recommendations
- Many competencies needed to tackle problems
- Collaboration, communication and presentation skills are important



Learning Objectives

The seminar seeks to impart the students with skills for planning, managing and executing projects in which operations research is used for solving real problems posed by an external client

Principles of project management

- Organization, planning and management of project-based activities
- Execution of projects based on real client need
 - Each project carried out by a team of 4-5 students
 - 4-6 projects carried out each year
 - 60 projects completed since 2002

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FINAL REPORT



DETERMINING OPTIMAL RECALL INTERVALS FOR ORAL HEALTH CARE

Mat-2.4177 Seminar on case studies in operations research

Client: Nordic Healthcare Group

Project Team: Ville Poikolainen Vesa Riekkinen Joonas Tarpila Janrik Öberg

DEPENDENT EVIDENCE IN PROBABILISTIC REASONING

Interdepencies in the Non-Destructive Testing of Canisters for Depositing Nuclear Waste

Project Presentation May 11th 2012



Backlund, Ville-Pekka Piironen, Juho Tuovila, Henri (Project manager) Wolf, Sebastian In collaboration with VTT





Securing the Reliability of Electricity Distribution Networks – Project Report

11.5.2012

Antti Aikala, Teemu Känsäkangas, Ilmari Pärnänen (Project Manager), Outi Pönni and Anton von Schantz







Estimation and calibration of credit rating transition probabilities

Janne Kunnas (project manager) Raul Kleinberg Mikko Kotilainen Joonas Parjanne Tuomas Nikoskinen

11.5.2012



Stakeholders

Clients

- Have a real problem which is to be addressed
- Interact with project teams, assist in scoping, provide feedback
- Host excursions for students and teachers

Project teams

- Consist mostly of MSc students from the Degree Programmes in
 - engineering physics and mathematics and industrial engineering and management
- May have doctoral students as well

Teachers

- Provide support, guidance and feedback to project teams (literature, methods, tools)
- Help teams address any difficulties that may arise



Project Manager

A student on the project team

- Selected by the team itself
- Receives 2 additional credits on top of the 5 credits given to all

Responsibilities

- Ensures that the project makes progress
- C ommunicates with the client, the teachers and the shadow team proactively
- Ensures that all team members make a solid contribution
- Contacts teachers if major difficulties of any sort are encountered

Benefits

- Resembles real-life practices ⇒ A more realistic learning experience
- Simplifies communication patterns



Shadow Teams

Each project team is being monitored by a <u>shadow team</u>, which provides comments on the activities and deliverables of a selected project team

Responsibilities

- Presents oral comments during client excursions
- Writes a brief commentary on the deliverables of the other team

Benefits

- Students get a chance to monitor projects they are interested in
- Teachers do not have to deliver all critical comments
- Teaches students to make use of results produced by others



Project Deliverables

- Project plan (about 5 pages + presentation)
 - Template structure
 - 1) Background 2) Objectives 3) Tasks 4) Schedule 5) Resrouces 6) Risks
- Interim report (about 3 pages + presentation)
 - Summarizes what has been accomplished
 - Provides updates to the project plan as necessary
- Final report (about 30 pages + presentation)
 - Presents the results overall
 - Accompanied by a two-page self-assessment of 'lessons learned'
 - » What was achieved? What was the actual work effort?
 - » In what ways was the project successful? What could have been done better?

Course Schedule

Activity / Role	Clients	Teachers	Project teams
November-January	 Identification of prospective clients Screening of project topics 		 Registration for the course
Kick-off meeting, end of January	 Presentation of the clients' activities Description of project topics 	 Description of course arrangements Assignment of student to project teams 	 Exchange of contact information Selection of the project manager
February	 In-depth discussions with the project team Delivery of data 	 Meetings with teams to check the viability of their project plans Suggestions for literature, methods, tools 	 Problem formulation Project planning Literature review Development of project plans
First excursion, end of February	 Presentation of the host client and its OR activities Feedback to project teams 	 Feedback to project teams 	 Presentation of project plans Feedback from the shadow teams

Course Schedule (cont'd)

Activity / Role	Clients	Teachers	Project teams
March	 Guidance to project teams 	 Support when requested 	 Work on projects Preparation of interim reports
Second excursion, end of March	 Presentation of the host client and its OR activities Feedback to teams 	 Feedback to teams 	 Presentation of interim reports Feedback from the shadow teams
April	 Guidance to project teams 	 Support when requested 	Work on projectsWriting of final reports
Third excursion, early May	 Presentation of the host client and its OR activities Feedback to project teams 	 Feedback to teams 	 Presentation of final reports Feedback from the shadow teams
May	 Approval and clearance of projects 	 Final approval of project deliverables Grading 	 Implementation of required corrections to final reports Feedback on the course



Implementation Issues

Some clients require non-disclosure agreements
 Students must know about this when expressing their preferences

Some clients require reports in Finnish
 Language issues need be addressed when forming teams

- Deliverables are in the public domain
 ⇒ They must not contain confidential information
- IPR is owned by the students
 - ⇒ Clients need to negotiate with the students directly



Implementation Issues (cont'd)

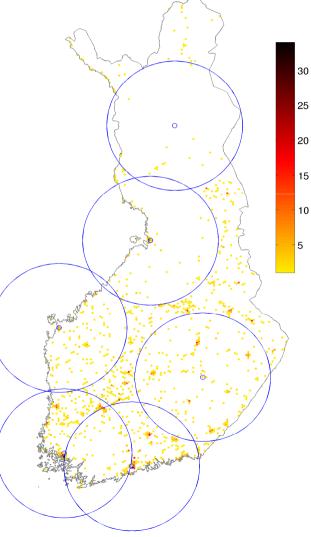
- There are no payments to students
 - ⇒ No one can complain for being assigned to a team with lower pay
- Project topics must be screened in advance
 ① Real ② Feasible ③ Instructive
- There can be failures on the client side, too
 Adjustments may be necessary
- Grappling with ambiguity can be an instructive learning experience!



Planning of Helicopter Emergency Medical Services

- There were 6 helicopter bases in 2010
- Each was operated by an non-profit association
- Activities were not on a sound financial foundation



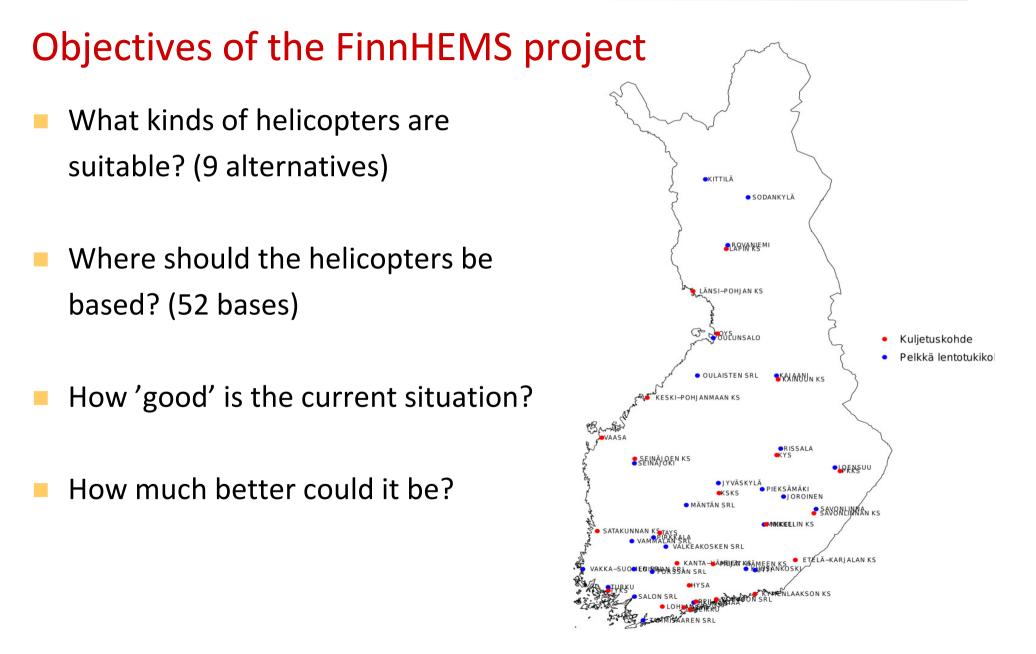




FinnHEMS

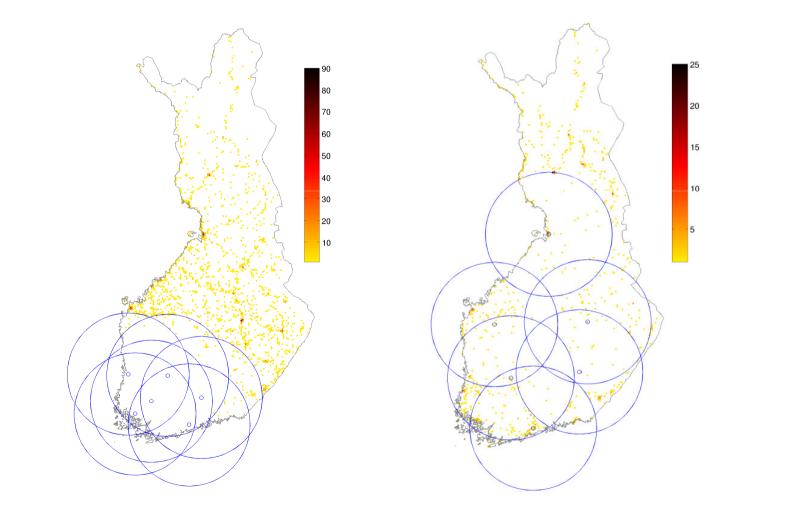
- HEMS = <u>Helicopter Emergency Medical Services</u>
- Founded in 2010 by medical districts for the purpose of managing the renewed operation of helicopter emergency medical services
- Responsible for the planning of medical helicopter services and the competitive tendering of subsequent helicopter operations





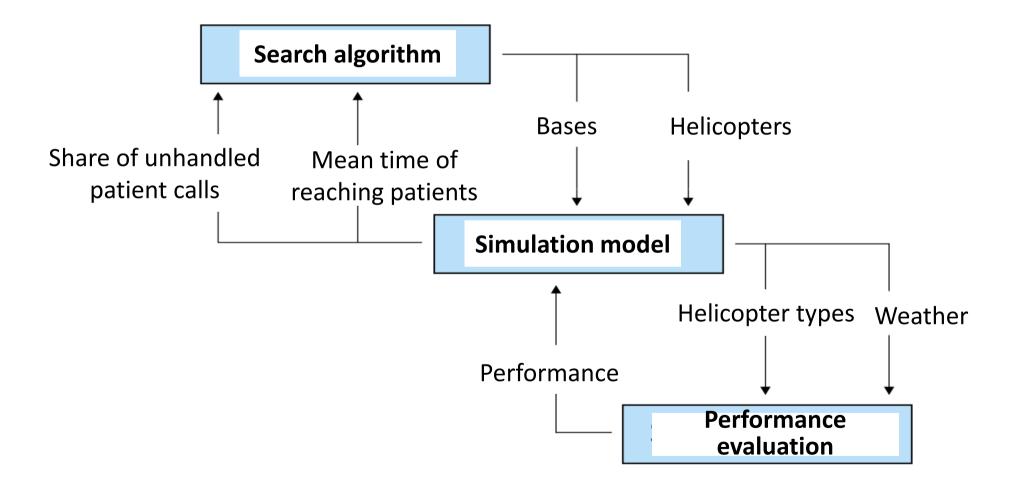


Examples of Alternative Sitings of Helicopter Bases



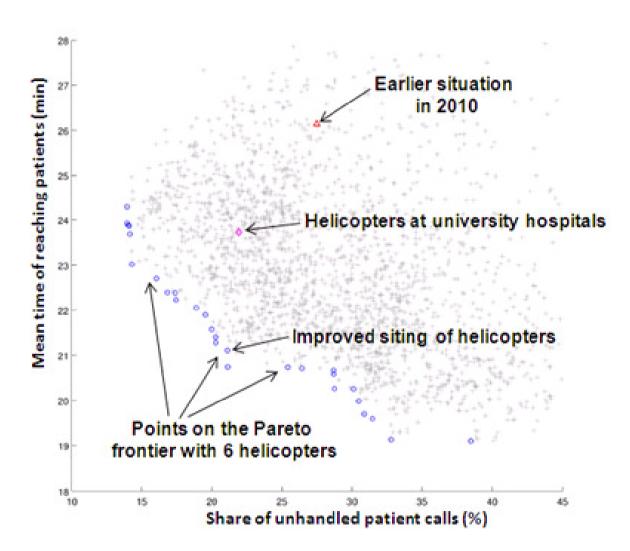


Structure of the Simulation and Optimization Model



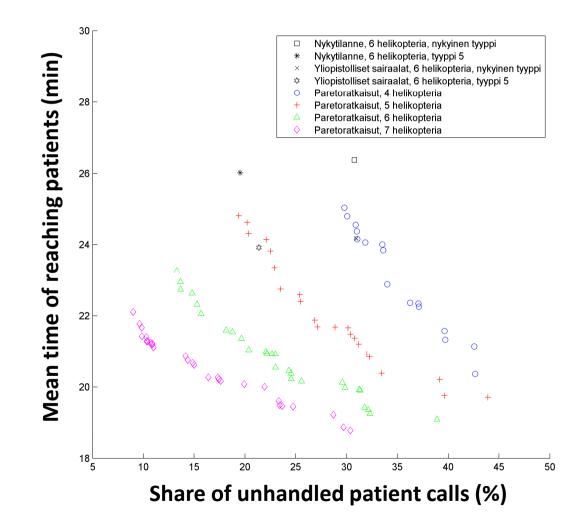


Efficient Frontier





More Helicopters Would Improve Performance





Share of Helicopter Bases in Efficient Alternatives

Efficient alternative =

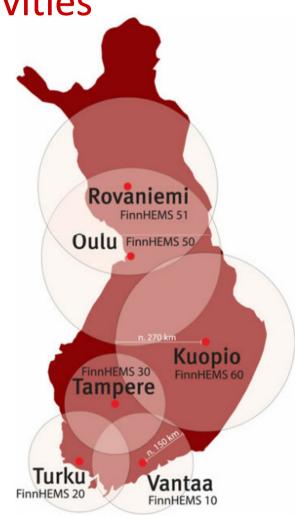
A combination, consisting of **①** a helicopter type and **②** selected helicopter bases, which cannot be improved simultaneously with regard to both evaluation criteria by choosing some other combination of helicopters and helicopter bases

- Evaluation criteria
 - Share of unhandled patient calls (%)
 - **2** Mean time of reaching patients (min)



Project Results and Later HEMS-activities

- As a rule, helicopters are sited near university hospitals
- Support for this decision was given by the results of the project
- Final report of the course project was appended to the final FinnHEMS report



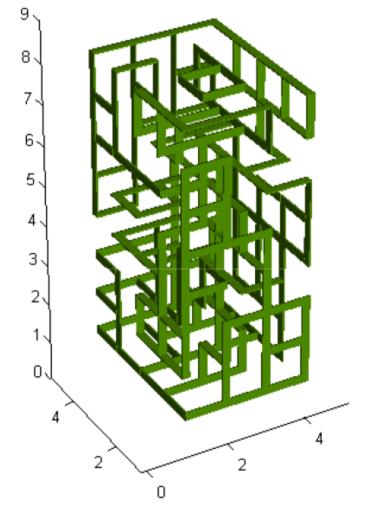
http://www.mediheli.fi/finnhems/



Building Impact

- Case studies have lead to commissioned research projects
 - Multi-criteria optimization of road pavement projects, 2004
- Some have resulted in refereed publications
 ... but usually only if there are doctoral students on the team
- Numerous students have been employed by clients
- There is a growing number of repeat 'alumni' clients
- Clients propose real problems only if they expect real solutions
 Strong methodological skills are absolutely essential!





"Fuuga" by Anna-Kaisa Ant-Wuorinen, 2008 A feasible lattice structure by the team T.H. Saari, J. Leppänen, J. Mangs. T. Mutanen and A. Savelainen, 2008