

# **Lecture 10: Journey design & Design interventions**

Wednesday 27.03

**AALTO BA SERVICE DESIGN 2019**

Nuria Solsona

# What needs to be designed in a service?



# What needs to be designed in a service?

Designing the right thing

Designing the thing right



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Designing the right thing

Designing the thing right



**Concept**  
'The service'

# What needs to be designed in a service?

Designing the right thing

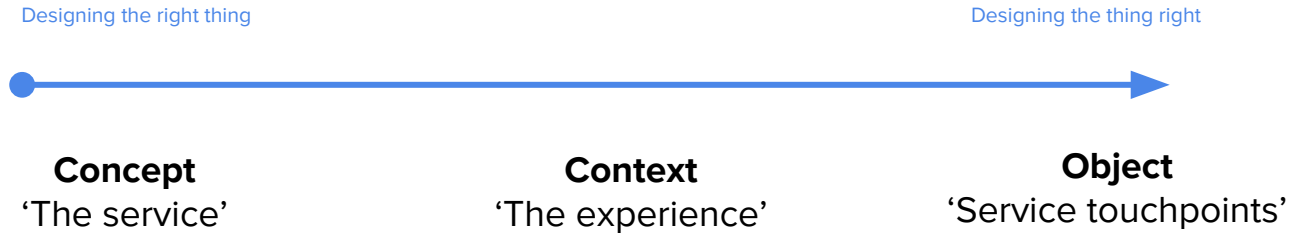
Designing the thing right



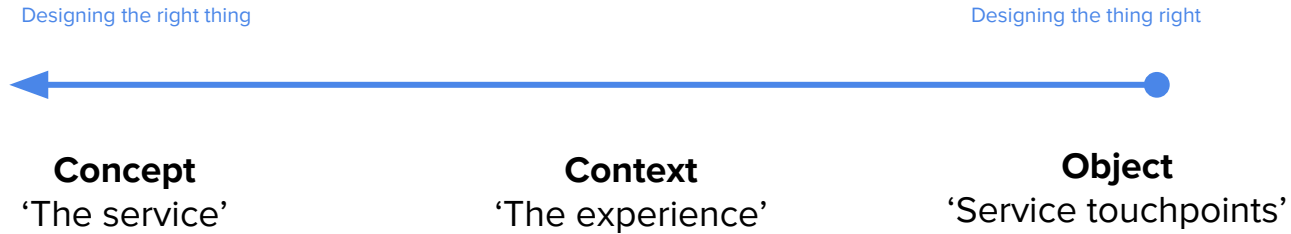
**Concept**  
'The service'

**Context**  
'The experience'

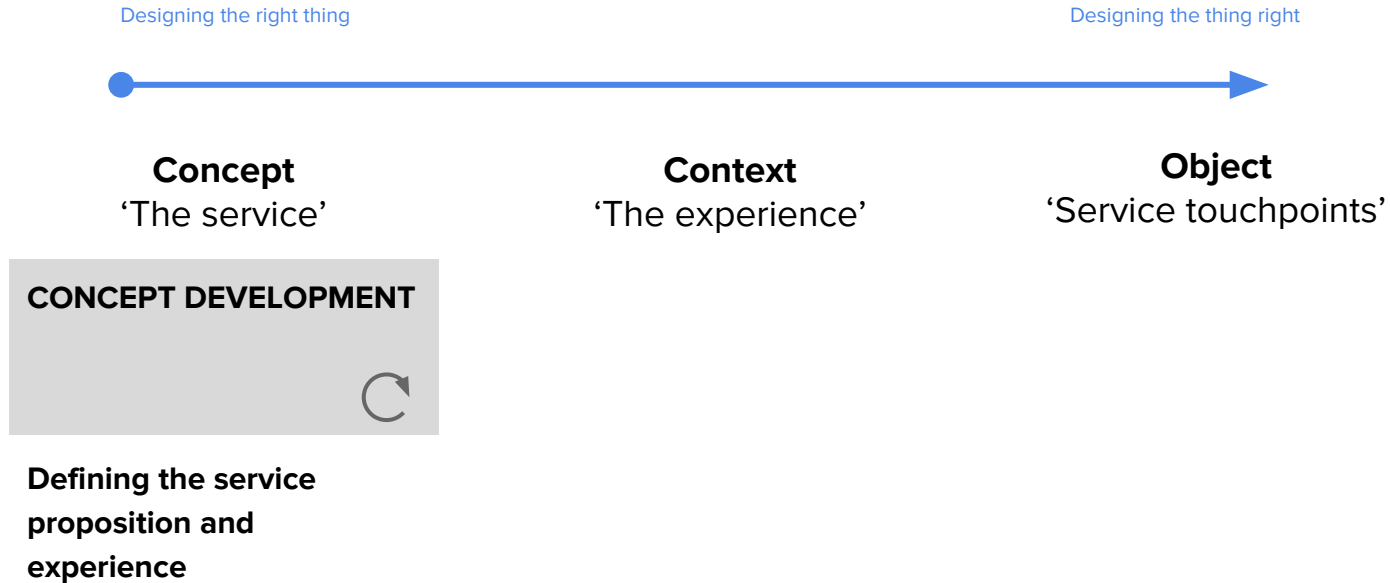
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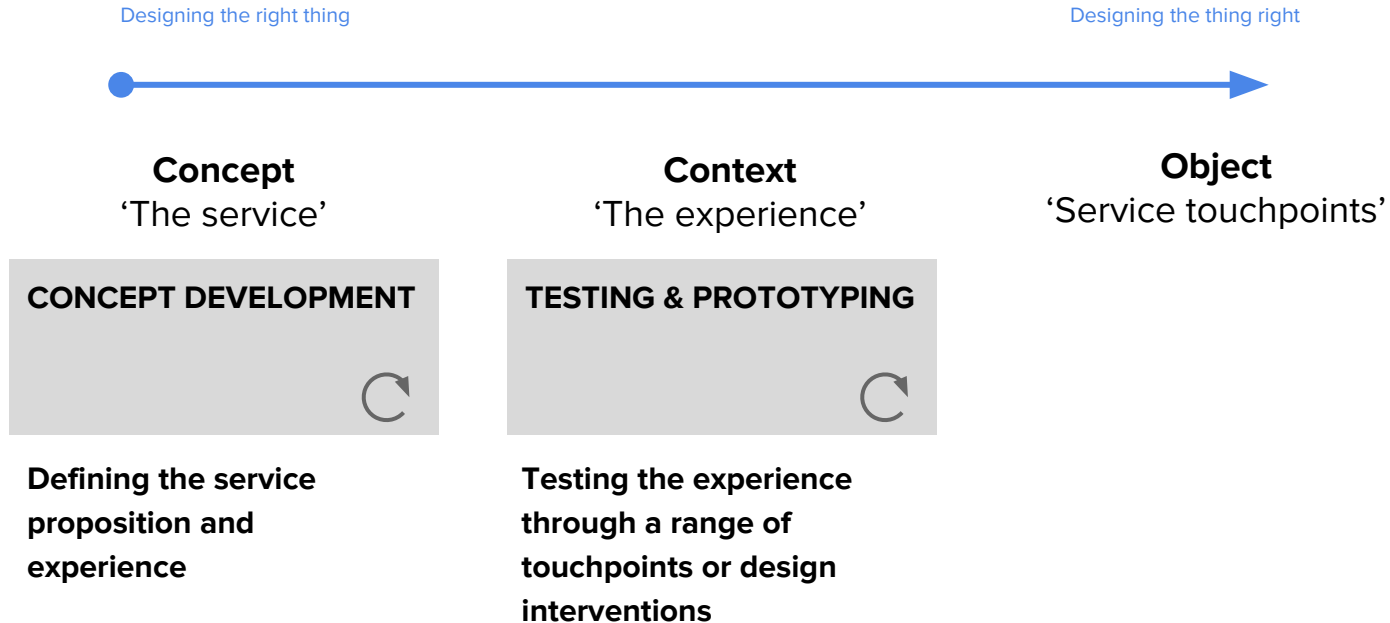


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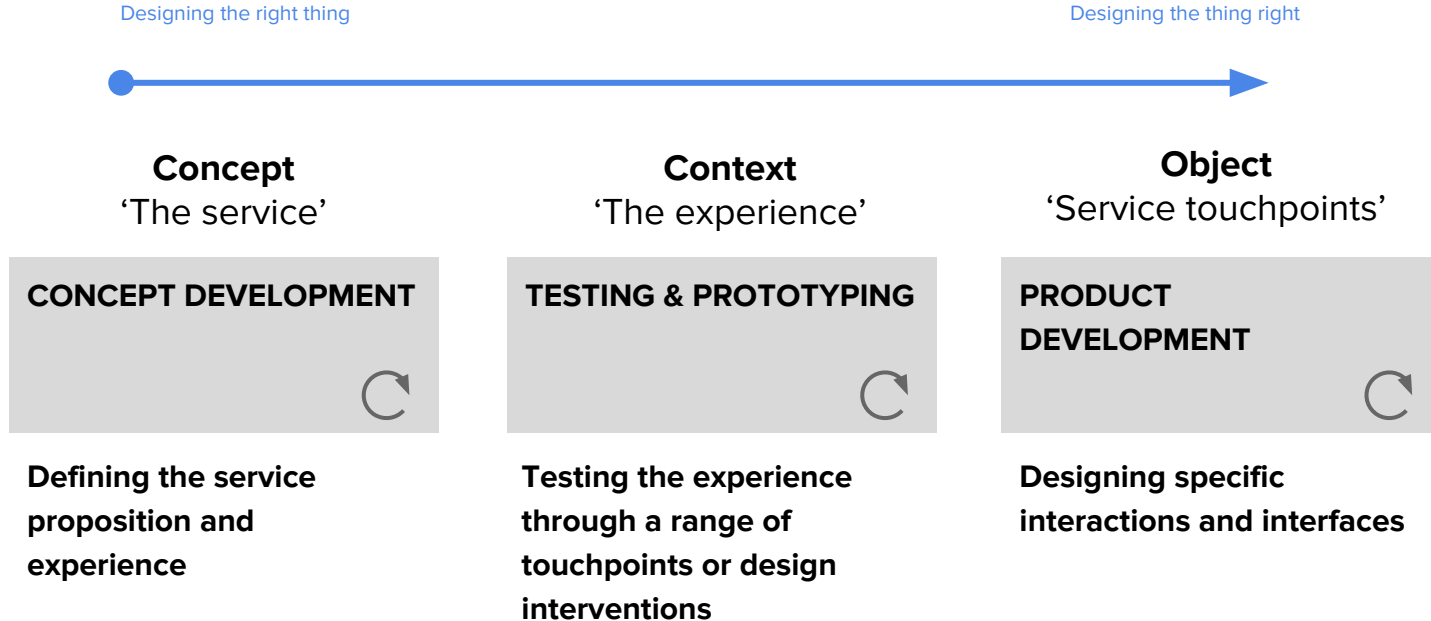




# What needs to be designed in a service?




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# Designing the context, process


1. Describe the end-to-end experience of the new service proposition

We create the service map as the vision of our future service. **The experience who aim to create of the whole service. 'The master design plan'**




2. Imagine different contexts of use based on different behaviours

By imagining the different situations in which the service is valuable we are able to identify the most relevant **interventions that need to be designed.**



3. Define the key touch points needed in the experience

Locate the touchpoints in the service experience, prototype to validate what are the most valuable interactions that



4. Prototype the experience to decide what needs to be designed

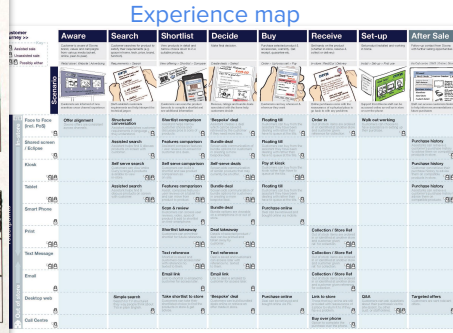
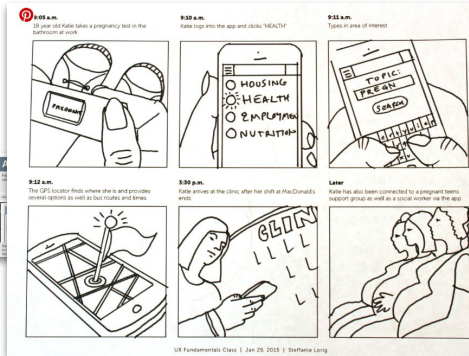
Testing a range of interactions across the experience in a real environment will inform about what are the most valuable interactions that need to be designed

# Designing the context, tools & techniques

Use case, storyboard & Touchpoints



Experience map



Touchpoints prototypes



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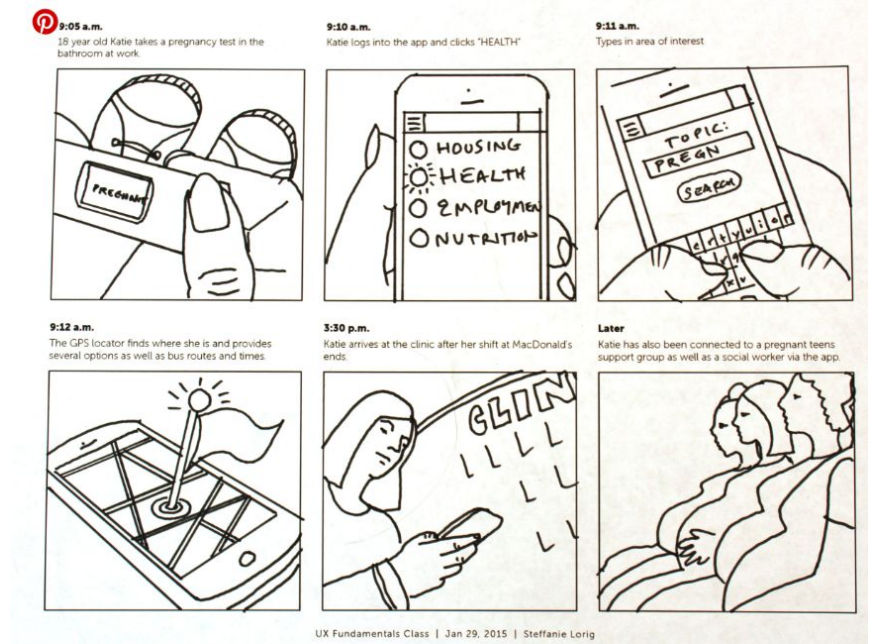
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**Use case scenarios**  
**User journeys & Storyboarding**


# Use case scenarios

- Use case scenarios describe individual users in individual usage situations, and are not meant to describe the whole functionality of a system.
- The purpose of scenarios is to show the value in context, for specific user groups and situations.
- Concepts describe the problem to solve whereas use cases help to define the solution to address that problem.
- Good scenarios illustrate different types of user behaviour, and the different outcomes that the service creates for them. How does the service solve their JBTD?




# User journey (storyboard)

Prepare journey   Journey   Post journey




**Personal help at the station**  
Staff member calculates a route on his handheld device that is suitable for the VIP as the normal route is quite complicated.

Prepare journey   Journey   Post journey



**Personal driver announcement**  
The driver broadcasts a message on the PA to reassure the VIP that someone will still be at Holborn to meet her.

Prepare journey   Journey   Post journey



**Staff help the journey flow**  
When the train arrives at Finsbury park there is somebody there to meet her. The member of staff checks the train times on handheld device and guides her to a member of TOC staff who takes over to assist. She is happy with the personalised service she has received which made her journey far easier and more relaxing.

Images from Livework studio

# Storyboard



# Storyboard a use case scenario

## **BEGINNING (2 scenes)**

Describes the entry point, what triggers this person to start this journey? What is the problem in their life they are trying to solve?

## **MIDDLE (2 Scenes)**

The usage situation, how this person interacts with the service

## **INCIDENT (1 Scene)**

Something unexpected happens!  
How does the service responds to that?

## **END (1 Scene)**

The result of the service in user's life. What have they accomplished as a result of using this service?

**BEGINNING...**

**MIDDLE...**

**(INCIDENT)**

**END.**

2019 AALTO BA SD Storyboard

# Assignments

	Assignments	Description	Due date
W5	Service experience map (Part 1)	Define the service experience phases of your concept and describe the experience of each phase. (Use the template provided)	<b>Wednesday 27.03</b> Bring to class
W5	Service experience map (Part 2)	Define the touchpoints needed for the service experience (Use the template provided)	<b>Monday 01.04</b> Bring to class
W5	Prototype plan	What service interactions would you like to test? Plan what needs to be designed to test your experience	<b>Monday 01.04</b> Bring to class
W6	Build experience prototypes	Build your prototypes to test the experience with users at the testing lab	<b>Monday 08.04</b> <b>TESTING LAB DAY</b>
W6	<b>TESTING LAB</b> Test your experience prototype	Test your experience prototype with users	<b>Monday 08.04</b> <b>TESTING LAB DAY</b>
W7	Iterate concept	Iterate the selected concept based on feedback from mid-term review and users. Improve the visualisation	<b>Thursday 11.04</b> <b>FINAL PRESENTATION</b>

# Service Experience map

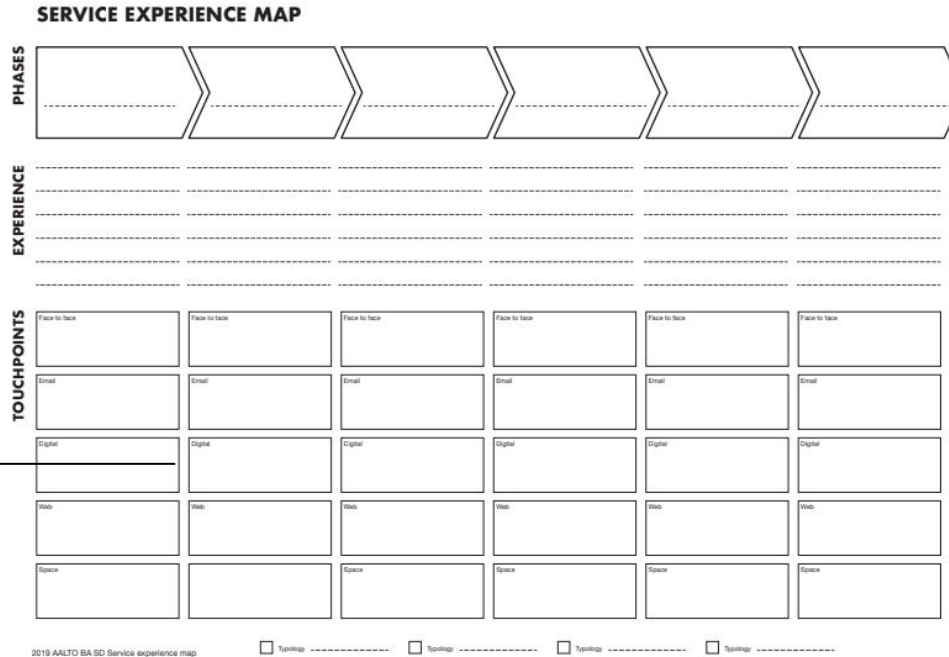
# Experience map: Complete part 2

**Map touchpoints to the service experience map**

**Select your key touchpoints (from sketching exercise)**

**Add the selected touchpoints names organised by channels.**

**NOTE: You can also organise them by user type and colour code touchpoints**



# Prototype plan

# Testing lab 8th April

**Testing labs are environments designed to simulate a future experience.** Multiple touchpoints or service interactions are then tested with real users in their context.

A real or simulated context helps users immerse themselves in a future scenario and be able to provide precise feedback on early stage prototypes – low-fidelity work in progress. The idea is to get early feedback on what service interactions are valuable before making any decisions of what should be designed.

**AALTO SERVICES TESTING LAB  
MONDAY 8th APRIL:  
Space (TBD)**

**Three teams at the time  
Slot 12 - 15  
Slot 15 - 18**

**A photographer will be taking pictures of  
your prototypes**



**In traditional design...**

1. We prototype when we know enough
2. We test solutions

**When prototyping services...**

1. We prototype to find out what we don't know
2. We test the experience to decide what needs to be designed



**Types of testing**

**Concept validation**

**Experience prototyping**

**Usability testing**

**Design phase**

Defining the problem

Defining the solution

Designing the solution

**Purpose**

Early validation of propositions with key stakeholders

Test interactions and key experience moments

Evaluate interfaces and performance of specific user tasks

**Focus on**

Do people want it?

Do people want it like this?

Can people use it?

**Design materials & techniques**

Low fidelity  
E.g. Early sketches

Low-med fidelity  
E.g. Paper prototypes

High fidelity  
E.g. User interface

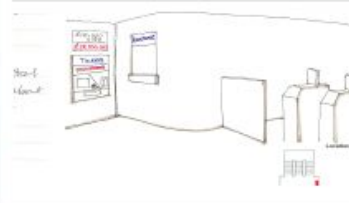
## 2a.1 Customer arrives at gateline

## 2a.2 Receives error notification

## 2a.3 Seeks assistance

## 2a.4 Situation resolved

## 2a.5 Customer continues journey



Passenger approaches the gateline and inserts ticket / tape card.

Passenger notified that ticket is not valid.

Passenger is offered assistance.

Additional payment is made.

Passenger is free to continue their journey.

### Future Gateline & Oyster tech

Visual of future technology - to be provided by Elmarie.  
Ref no.



### Gateline screen notification

Improved level of detail (what problem is).  
Indication of where to go for help.  
Audible alert to attract attention of staff.  
Ref no. 2a.2.01



### Assistance area

Designated area on paid side of barriers for passengers who require assistance to wait for help.  
Ref no. 2a.3.01



### Escorted to unpaid side

Customer is taken to the unpaid side of the gateline to pay excess/ resolve ticket journey issue.  
Ref no. 2a.4.01



### Info about auto top-up

Where relevant customers are provided information about auto top-up as a way to avoid negative Oyster Card balance.  
Ref no. 2a.5.01



### Customer Types:

**Customer A.** Turns up at the gateline with a national rail ticket saying they have arrived from Brighton and only have a paper ticket.

**Customer B.** Has run out of PAYG money and can't get through the gateline they are in negative balance.

**Customer C.** Has a season ticket for national rail but it doesn't include the tube.

### Scenario Variations:

**Version 1.** Passenger on paid side.

**Version 2.** Passenger on unpaid side.

### Handheld device gateline control

Staff able to open gateline via handheld device control screen.  
Ref no. 2a.2.02

### Paid side POM

Available for Oyster Card top-ups / excess fair payments.  
Ref no. 2a.4.02



### Hand-held payment terminal

Hand-held terminal for Oyster Card top-ups / excess fair payments (payment via card / mobile NFC).  
Ref no. 2a.4.03



Example of prototype plan from London Underground

Images by Liveworkstudio



Examples of testing lab from London Underground  
Images by Liveworkstudio

**Experience phase  
Or journey phase of  
Your service**

**PHASES or JOURNEY STEP**



**TOUCHPOINT NAME:**

**Sketch sheet  
touchpoint**

**Research questions.  
Known unknowns,  
what do you aim to  
learn from testing  
this touchpoint with  
users?**

**WHAT DO YOU NEED TO LEARN?** QUESTIONS YOU HAVE ABOUT THE EXPERIENCE

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**WHAT NEEDS TO BE DESIGNED FOR THE TESTING LAB?**

PROTOTYPE SKETCH IN THE TESTING LAB SCENARIO

**Drawing of  
your prototype  
in the testing  
lab**

**Plan for your  
Testing lab day.  
Everything you  
need to have**

DESIGN ASSETS: PROTOTYPE, SPACE, FEEDBACK...

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