

AVP team



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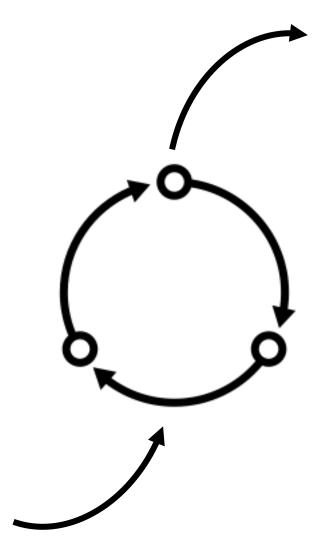
AVP mission:

To provide you with a toolkit to make successful business out of your design(s).

FOCUS POINTS:

- Validate your design with the user
- Embrace iterative process
- Learn the business mindset

Solution creation process is always iterative: experiment, test, concept modification, prototype, test and so on.



Business thinking complementing Design thinking

BUSINESS THINKING

Deduction

Rational, predictable agents / actors

Hypothesis testing

Statistical significance:

Quantity quality

Emphasizes tech requirements

Stress in uncertainty

Low risk tolerance

Success lies in combination of both ways to reason

DESIGN THINKING

Induction and abduction

Irrational / unpredictable agents / actors

Assumption testing

Evidence: Quality quantity

Emphasizes user requirements

Uncertainty – general state

High risk tolerance

Weeks 16 - 19

Mid term review



- User research
- Experimentation
- **Business modeling**

Weeks 19 - 21

- Validating design(s) with users
- Updating design(s) base don users' feedback
- Finalizing business model

Thank You!

If you have questions feel free to contact:

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